

THE

# Publishers' Weekly

THE AMERICAN

## BOOK TRADE JOURNAL

WITH WHICH IS INCORPORATED

**The American Literary Gazette and Publishers' Circular.**

[ESTABLISHED 1852.]

Published by the R. R. BOWKER COMPANY, R. R. BOWKER, *President and Treasurer*, FREMONT RIDER, *Secretary*.

PUBLICATION OFFICE, 241 WEST 37TH STREET, NEW YORK

Entered at the Post Office at New York, N. Y., as second-class matter

Vol. XC, No. 3

NEW YORK, July 15, 1916

WHOLE NO. 2319

The story of a retired sea-captain, with  
humor and heart

## CAP'N GID

By ELIZABETH LINCOLN GOULD

*Author of "Grandma"*

Hardly anywhere but in New England could be found the quaint mixture of sentiment and hard common sense that characterizes this retired sea captain, who is not too old to fall in love or to need the guidance of his hard-headed sister. There are many smiles and a few sighs in the book, which is charmingly decorated and illustrated by Boyer. Price \$1.00 net.

THE PENN PUBLISHING COMPANY

PHILADELPHIA



In Placing Your Holiday Orders  
*Don't Forget*  
**Rinkitink in Oz**

By  
**L. Frank Baum**



Sing a song of kiddies  
 Simply tickled pink  
 With the jolly doings  
 Of King Rinkitink.

When the book is opened  
 Hear the Oh's and Oz!  
 Pictures! And a story—  
 The gayest ever was.

All the Ozland oddities  
 Funny as can be—  
 Give the youngsters!  
 "Rinkitink":  
 You'll enjoy their glee.

*A sure-fire seller.*  
*The Oz Books are always in demand.*  
*Order liberally.*

*John R. Neill's pictures are better than ever. Twelve are full pages in color: 45 black-and-whites, besides chapterheads, tailpieces and decorations. A gorgeous book. Cloth, uniform with other Oz Books, four-color inlay and jacket. \$1.25.*

**THE REILLY & BRITTON CO.**  
 PUBLISHERS CHICAGO



## A Preliminary Blast about some fall books for young folks which may be purchased without misgivings as to the quality or interest of either the text or illustrations.

**UNDERSTOOD BETSY.** By Dorothy Canfield, author of "The Bent Twig," etc. 12mo. Illustrated. Probable price, \$1.35 net. One of those "juveniles" which children read for the story, and which their elders read with smiling glances at each other as they see the underlying substance of the tale.

**THE AUTOBIOGRAPHY OF BENJAMIN FRANKLIN.** With 10 full pages in color and some 40 line drawings by E. Boyd Smith. Edited and with an Introduction by Frank W. Pine, Headmaster, the Gilman Country School, Baltimore. Uniform with the Boyd Smith Editions of "Two Years Beefore the Mast," "The Last of the Mohicans," etc. Large 12mo. \$1.50 net.

**IN THE LAND OF MAKE BELIEVE.** By E. Boyd Smith. In make-up similar to that of the author's "The Farm Book," "The Story of Noah's Ark," etc. With 12 full pages in color, 28 drawings in black and white, and decorations by the author. Oblong. \$1.50 net.

**TOM STRONG, THIRD.** By Alfred Bishop Mason, author of "Tom Strong, Washington's Scout," etc. 12mo. Illustrated. \$1.30 net. A story of the Young United States when the railroads and the West were new.

**THE TIN OWL STORIES.** By William Rose. 12mo. Profusely illustrated. \$1.40 net. A combination of wonder and fairy tale, full of humor and really delightful.

**THE KING OF IRELAND'S SON.** By Padraic Colum. With four illustrations in color and ten pages and numerous decorations in black and white by Willy Pogany. Large 12mo. Probable price, \$2.00 net. A rich body of Gaelic folk-romance is woven into a story that is comparable, in its field, with the "Just-So" stories in theirs.

**ON PAROLE.** By Anna and Frances Pierpont Siviter. 12mo. Illustrated. \$1.30 net. An unhackneyed story of the adventures of an Eastern boy visiting another boy on a Wyoming ranch, involving their capture by bandits.

**JUNGLE CHUMS.** By A. Hyatt Verrill, author of "The Cruise of the Cormorant," etc. With 40 illustrations from photographs. 12mo. \$1.35 net. A story of adventure in British Guiana for boys.



---

**HENRY HOLT AND COMPANY** 34 W. 33d ST  
NEW YORK



# NEW HEALTH BOOKS

Always Seasonable

## HYGIENE OF INFANCY

By J. H. KELLOGG, M.D.

Superintendent of The Battle Creek Sanitarium; author of "Colon Hygiene," "Neuras-thenia," "The Art of Massage," "Plain Facts for Both Sexes," etc., etc.

12mo. cloth, net \$1.25, illustrated

## ORDER TODAY

"Hygiene of Infancy" aims at co-operation with, not substitution for, the physician.

A mother's peace of mind is assured if she cares for her baby according to "Hygiene of Infancy."

Ready July 20

## THE BABY CROP

"The most important product of any country is the baby crop."—Dr. J. H. Kellogg.

Kellogg's

## "Hygiene of Infancy"

furnishes mothers of babies, in rules of easy application and in language readily understood, the *New Knowledge* of how best to take care of them. In no other field has recent scientific investigation been so effective. The amazing decrease of late in infant mortality proves this.

"The Hygiene of Infancy" covers the whole subject—food and feeding detail, normal functions with a talk on bowels and kidneys (this is one of the *points* of the book), diet for nursing mothers, food tables, bathing and clothing, disorders of infancy, etc., etc.

In no other baby book is found the caloric value of each feeding of the modified milk formula advised when artificial feeding is necessary.

# HEADACHES HOW TO PREVENT THEM

By W. H. Riley, M.D.

Thirty years member Battle Creek Sanitarium Medical Staff.

Ready July 17 12mo. cloth, net \$1.25 Order NOW

## WHY YOU WANT THE HEADACHE BOOK

Because the market is large. There are many men and women in your community who suffer from headaches. They are all "prospects."

Because *there is no other headache book* for practical, home use, written in language that any intelligent person can understand, and suggesting remedies within ordinary reach and easily applied.

Because Dr. Riley's New Headache Book is without a competitor in a great field.

## CONTENTS

1. Pain in General.
2. Preventable Headache.
3. Some Reasons Why Women Have Headaches.
4. Sick Headache.

5. Congestive Headache.
6. Anaemic and Neuralgic Headache.
7. Emotion Headache.
8. The Headache of Monotony.
9. What to Eat.

10. Diet List, Height and Weight Tables.
11. Hydrotherapy; The Water Cure for Headache.
12. General Rules for Health.

# GOOD HEALTH PUBLISHING CO.

2807 Main Street

Battle Creek, Mich.



# Two Big Late-Summer Novels

September  
6th

By the Author of "The Salamander"

## THE WOMAN GIVES

By Owen Johnson

Women are the givers of this world, and men take their love, devotion and beauty with carelessness. So Inga Sonderson, subtly gifted, beautiful, having much to give, gives much, and counts not the cost, so long as she gains her object—the regeneration of a man.

Owen Johnson wrote "The Varmint," "Stover at Yale" and "The Salamander." But "The Woman Gives" is his greatest achievement: a touching, enthralling story of life and love in New York. Check September 6th on your calendar as the publication date of a sure best-seller which will be widely advertised. Imprinted post cards and other advertising matter supplied to the trade.

Pictures by Howard Chandler Christy.

\$1.40 net.

# Be Sure to Get Your Order In Early

August  
12th

By the Author of "North of Fifty-Three"

## BIG TIMBER

By Bertrand W. Sinclair

*"Oh, the Saginaw Kid was a cook in a camp, way up on the Ocon-to-o-o.  
And the cook in a camp in them old days had a damn hard row to hoe-i-oh!  
Had a damn hard row to hoe."*

Stella Benton, a college graduate reared in luxury, became the cook in her brother's lumber camp in the Roaring Lake Region through the self-centered ambition of Benton that took no count of others. When, at the end of her endurance, Jack Fyfe offers her a way out as his wife, she accepts, thinking anything better than her present drudgery. Here is a dramatic story that has lost nothing from Mr. Sinclair's handling. Stella, Fyfe, Benton, and the "other man" are human, live figures who are influenced—even made or broken—by the big timber around which they build their hopes.

This is a novel of the open that will be even more popular than this author's "North of Fifty-Three."

Frontispiece by Douglas Duer. \$1.35 net.

**Publishers, Little, Brown & Company, Boston**



# "THE BOOK REVIEW"

## *A Co-operative Book List for the Trade*

### ITS APPEAL

☞ A mailing list is the live bookseller's best asset. All successful dealers recognize this fact and make it a rule to keep their customers posted each month regarding new books.

☞ A large number of booksellers now use for this purpose THE BOOK REVIEW, an attractive little imprint magazine, skillfully edited and amply illustrated, prepared especially for the retail trade.

☞ THE BOOK REVIEW is syndicated throughout the United States, *i.e.*, one dealer only gets it in each city, each dealer (with the exception of a few of the very largest cities) has the exclusive circulation for his town.

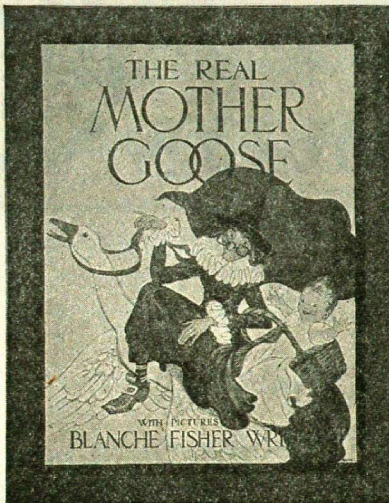
☞ Out of the one hundred largest cities in the United States fifty-seven are now served by THE BOOK REVIEW. This besides the booksellers in a number of smaller cities who are equally enthusiastic distributors.

### THE MORAL

☞ If you want to consider THE BOOK REVIEW for your city, *write us at once* for terms. This cost is nominal. But, we will say frankly, if you do not keep a mailing list of your customers this proposition will not appeal to you, and the few dollars it costs per year would be practically wasted.

*The Publishers' Weekly*





Exceeds all other editions in the number of verses and pictures.

Large bold type—illustrations simple in style and alive with humor and action.

In this *Real Mother Goose*, mothers, teachers, nurses and lovers of children agree with enthusiasm that they have at last found the ideal edition for little people.

It represents the best value in the famous jingles ever offered to the public.

Makes catchy display.

**IT WILL SELL ON SIGHT**

*Pleases Children Instantly*

# THE REAL MOTHER GOOSE

WITH

**177 Illustrations**

IN

**Full Color**

By

Blanche Fisher Wright

---

**Excellent Paper**

Size 9x12

---

**Attractive Cover in Color**

By

Milo Winter

---

**Price \$1.50**

**Ready September 1st**

*Send Your Order Now*

**RAND McNALLY & COMPANY, CHICAGO**



# TWO BIG NEW FALL NOVELS

From  
Page's  
List

*Ready in August*

## MAN PROPOSES

**The Romance of John Alden Shaw**

**By ELIOT H. ROBINSON**

The story of John Alden Shaw is in many respects unique. Containing an enigma of an unusual nature, an odd legal tangle and a deep moral problem, the plot holds the reader's attention to the very end. Quite as interesting as the major theme of the story are the minor incidents, for the greater part of the action occurs in gay Newport during "tennis week." While primarily a problem love story, MAN PROPOSES is essentially a book "with a difference."

"Man proposes, but God disposes!"—Thomas à Kempis.

"Prithee, why don't you speak for yourself, John?"—Longfellow.

As the story unfolds the significance of the above lines will be appreciated.

The author is a well-known tennis authority who has contributed articles on tennis to many of the leading papers and magazines for a number of years under the pen-name of "Fred Mansfield." MAN PROPOSES will, accordingly, appeal to all lovers of tennis and sports as well as to the Newport set.

*Illustrated, net \$1.25*

*Ready in September*

## The Road to Le Rêve

**A First Novel of Unusual Merit and Distinction**

**By BREWER CORCORAN**

In this story of society and the wilderness—not the wilderness of the average angler, but the wilderness de luxe of the multi-millionaire fishing club.—Mr. Corcoran deals powerfully with the vital theme that the few should give up their pleasures for the good of the many. Primarily this is a romance—a romance of remarkable merit, combining the attractions of a novel of modern American enterprise and finance with those of a fascinating love story, full of youth, open air and adventure. The keynote of unselfishness which is struck in this book is the controlling one of the hour.

*Illustrated, net \$1.25*

Attractive circulars, return postcards and display cards are in preparation for both of these leaders. Order your supply now and also send for advance reading copies!

**Published  
by**

**The Page Company**

**53 Beacon St.  
Boston**





BOOKMEN ON THE LAWN OF THE BEVERLY COUNTRY CLUB, CHICAGO, ILL.





CHIEF, CELEBRATING THEIR NINTH ANNUAL FIELD DAY, JULY 7, 1916.



# The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

July 15, 1916

The Editor is not responsible for the views expressed in contributed articles or communications.

Publishers should send books promptly for weekly record and descriptive annotation, if possible, in advance of publication.

For subscription and advertising rates see first page of Classified Advertising.

*"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."*—BACON.

## A SMALL PLUM BUT WORTH PICKING

DURING the past week, following up in a way our editorial of three weeks ago, we have taken pains to ask a number of booksellers whether sales of books on military science had "picked up" at all since the mobilization of our State troops began. "No," has come the almost invariable answer, "we don't have any demand for military books. Now, books on Mexico—" but we were not at the moment interested in the latter rather obviously present sellers, and we were interested to find out further what booksellers were doing in a somewhat harder but no less profitable field.

Considering the fact that few booksellers in this country are aware of the retail possibilities of military books or even that such books exist, it is not surprising that there has not been at present any marked increase in their sales. If a bookseller never sold, or possibly never saw in peace times, a 500-page work on the theory and practice of cavalry tactics, it is not surprising that this same work, however meritorious and however saleable through the proper channels, is, even in these days of "preparedness," a slow seller with him. In fact, the busy days of mobilization, when every soldier is too engaged with immediate necessities to think about books, is hardly the time to push their sale profitably.

But this by no means implies that military books as a class need be hopelessly and permanently dead in this country, so far as the bookseller is concerned. Every retailer at all familiar with continental conditions knows that in European countries they have always formed an important part of the bookseller's stock, and have always ranked high in his sales. The experience of both the English and Ca-

nadian trades in the present war has been that, although military books had little or no sale at the beginning with them, they have become during the last few months one of the biggest items on their sales sheets. They did not sell particularly well when "Tommy" first marched off to war with a blare of trumpets, but during the long months that "Kitchener's mob" spent in the military training camps the case was different. These camps—and our own camps at Plattsburg and elsewhere in the country and along the Texas border are not essentially different in this respect—taught the English and Canadian people, and particularly the embryo soldiers in them, that war is at once a business and a science, a study in which treatises by masters are a distinct assistance. The record-breaking enrollments at Plattsburg and other camps this summer, and the probability that the various National Guard units will have to remain in camp on the border until fall, certainly seem to offer an opportunity to our own book-trade to repeat in a somewhat smaller degree at least the experience of the English and Canadian trades.

Non-fiction ordinarily seldom sells big of its own accord, and sales of military books will almost certainly remain practically nil with the average bookseller if the latter merely waits for Lt. John Smith of Company C, 71st—N. G., to write in from the sagebrush along the border for a certain \$5.00 work on infantry tactics, or if he expects the son of one of his city's leading families, just back from his month at Plattsburg, to drop into the store and ask him for it, for the probability is strong that the said son, and possibly Lt. John Smith as well, have never heard of the book in question, however much each might desire it if its existence were called to his attention.

When war descended on Canada and England, booksellers were confronted with the stern necessity of hustling for any business they might develop or starving. Among other things, they went out very strenuously after the soldier trade—and remarkably few of them have starved! Our own retail trade is at present, if we may judge from widespread reports, in a thriving condition. It does not need military book business in the same sense that the book-trades of the countries engaged in the European war needed it. Possible sales of such books may seem a small plum, but it seems to us, nevertheless, one well worth the picking, both for its present and future value and for the very tangible educational service to the



State which the bookseller, by promoting the sale of such books, may render.

Elsewhere in this issue of the PUBLISHERS' WEEKLY will be found an annotated selected list of recent books on military science which we have prepared for the benefit of those dealers who may desire to make a serious effort to find out "what there is" in military book business. We trust that it may prove of genuine service to booksellers in seeking this trade. Although for the most part the list contains books that are of rather technical military appeal, we have included a number especially written for the layman desirous of being informed on military affairs. If there is any demand for the list from the book-trade at large we shall be glad to furnish at cost separately printed copies of it for circularizing use.

WE have had occasion before to call attention to the fact that book-trade conditions tend to follow pretty closely general business conditions throughout the country, and this year seems to be no exception. Not in years has business been so good, in practically every line of industry, as reflected by the well-nigh unprecedented bank clearings. Indeed, it looks as though business may get through the summer without the usual summer slump. "Indications foreshadow unusual activity throughout the summer," says *Dun's Review* for July 8. "Instead of being at low ebb, as is often the case at this time, production is maintained close to the recent maximum and enforced shut-downs at manufacturing works [for needed repairs, inventories, etc.] will, as a rule, be of short duration." "How's business?" we asked a salesman in one of the Fifth Avenue bookstores. He paused a moment before answering, mopping his forehead. "This isn't July," he said; "we're having no let-up at all; doing practically a mid-season business." "Not, of course, so good as the mid-fall trade," the head of another large store tells us, "but good, very good." While all that glistens is not gold, so far as the publisher is concerned, on account of somersaulting manufacturing costs, still, neither rising costs nor "dog-day" heat seems able to wilt a quiet optimism among the publishers which, while not so outspoken as that of the booksellers, is none the less genuine.

OUR attention has been called to the fact that the statement made editorially in a recent issue of the PUBLISHERS' WEEKLY that

there are no state associations of booksellers was in error. There has been a North Carolina booksellers' and stationers' organization, we are told, for six years, and a similar association in Virginia for something like fifteen years. A member of the former organization writes us: "The dealers of the state have unquestionably been benefited largely by our organization and I would like very much to see other states follow our example, as I know that the benefits derived by the individual bookseller are very great."

## CHICAGO TRADE MAKES MERRY AT ANNUAL FIELD DAY

BY OUR SPECIAL CORRESPONDENT

THE Chicago Book Fair opened, as usual, on Wednesday, July 5th, and there were representatives present from most of the publishing houses. The headquarters for many years have been at the Palmer House, with a few stopping at the Congress, but this year the order was reversed and nearly all of the representatives stopped at the Congress. Good business was reported by most of the boys and every one is optimistic about the outlook.

### THE FIELD DAY

The ninth annual Field Day outing was held at the Beverly Country Club which proved such a delightful spot last year. The day was perfect and a crowd of nearly one hundred men left the Rock Island station at 8.47, prepared for a big day, and from all reports they were not disappointed. Many went to the Club in their automobiles and the attendance was about the same as last year.

The morning was taken up with the ball game and for the first time in several years the West went down to defeat.

After a delightful luncheon, a group picture was taken and one can see by the looks on their faces that they were having a good time. The afternoon was devoted to golf, indoor-outdoor baseball and the races. The box score of the morning baseball game follows:

| 5 INNINGS        |       |    |   |    |    |   |   |  |
|------------------|-------|----|---|----|----|---|---|--|
| WEST—3           |       | AB | R | H  | PO | A | E |  |
| Springer, 1b.    | ..... | 3  | 1 | 1  | 4  | 0 | 0 |  |
| Sargent, ss., p. | ..... | 3  | 0 | 0  | 1  | 2 | 0 |  |
| Blessing, r.f.   | ..... | 1  | 1 | 1  | 0  | 0 | 1 |  |
| Hansen, 2b.      | ..... | 2  | 0 | 0  | 0  | 0 | 0 |  |
| Powner, c.f.     | ..... | 1  | 0 | 1  | 0  | 0 | 0 |  |
| Feltskog p., ss. | ..... | 1  | 0 | 0  | 2  | 0 | 0 |  |
| Sanford, 3b.     | ..... | 2  | 0 | 1  | 0  | 1 | 0 |  |
| Black, c.        | ..... | 2  | 1 | 1  | 4  | 1 | 0 |  |
| Drake, l.f.      | ..... | 2  | 0 | 0  | 0  | 0 | 0 |  |
| †Henry           | ..... | 1  | 0 | 0  | 0  | 0 | 0 |  |
| †M. A. Donohue   | ..... | 1  | 0 | 1  | 0  | 0 | 0 |  |
| §Connors         | ..... | 1  | 0 | 0  | 1  | 0 | 0 |  |
| *Stanton         | ..... | 1  | 0 | 0  | 0  | 0 | 0 |  |
| **Flanagan       | ..... | 1  | 0 | 0  | 0  | 0 | 0 |  |
| Total            | ..... | 3  | 6 | 12 | 4  | 1 |   |  |

†Batted for Powner in 3rd.

‡Batted for Feltskog in 4th.

§Batted for Blessing in 4th.

\*Batted for Sargent in 5th.

\*\*Batted for Hansen in 5th.



## EAST—6

|                   | AB | R | H  | PO | AE |
|-------------------|----|---|----|----|----|
| Drake, r.f. ....  | 3  | 1 | 3  | 0  | 0  |
| Earl, ss. ....    | 3  | 2 | 2  | 1  | 0  |
| Minton, 2b. ....  | 3  | 1 | 1  | 0  | 0  |
| Crawford 1b. .... | 2  | 0 | 0  | 2  | 0  |
| Burt, p. ....     | 1  | 0 | 0  | 1  | 2  |
| Frazer, 3b. ....  | 1  | 1 | 0  | 1  | 1  |
| Macrae, c. ....   | 2  | 0 | 1  | 10 | 0  |
| Levy, c.f. ....   | 1  | 1 | 0  | 0  | 0  |
| Hayes, l.f. ....  | 0  | 0 | 0  | 0  | 0  |
| ††Raines ....     | 1  | 0 | 1  | 0  | 0  |
| Total .....       | 6  | 8 | 15 | 3  | 1  |

††Batted for Hayes in 4th.

Strike outs by Burt—Springer 2, Sargent 2, Hansen 1, Henry 1, Feltskog 1, Drake 2; by Feltskog—Burt; by Sargent—Frazer, Minton; Stolen bases—M. A. Donohue, Connor; 2 base hits—Drake, Earl, Minton, Macrae, Powner; 3 base hits—Blessing; Home run—Black; Base on balls, off Burt—Blessing; off Feltskog—Levy, Frazer, Raines; off Sargent—Burt. Time of game, 1 hr. 50 min.

## CONTESTS FOR STRONG MEN AND OTHERWISE

Golf, "Blind Bogey" Handicap—Prizes, two silver cups—1st, W. J. Sanford; 2nd, Ralph Henry.

Pinocle Contest—Prize, umbrella—Wm. Hamersley.

Fat Man's Race (over 190 pounds)—Prize, cane—D. L. Macrae.

100 Yard Dash—Prize, belt—James Sargent.

Sack Race—Prize, cane—George Lea.

Potato Race—Prize, cane—Watson M. French.

Golf, Approaching and Putting Contest—Prize, cup—E. F. Brewster.

Golf, Putting Contest—Prize, cup—M. A. Donohue.

## THE BANQUET

The usual banquet was held in the evening with L. Brent Vaughan as toastmaster, and he proved a very efficient one. The prizes were presented to the winners by W. J. Barse and speeches were made by E. F. Brewster, Herbert Gould, Wallace Wachob, F. K. Reilly, William L. Visscher and F. T. J. Nunan. The big surprise of the day was the minstrel show immediately following the banquet.

## THE BOOK FAIR MINSTRELS

PRODUCED UNDER THE PERSONAL MANAGEMENT OF

Joseph F. Greene

BOOK AND LYRICS BY

William F. Lee

INTERLOCUTOR

A. D. MacMullen

TAMBOS BONES

Harold B. Earl Rochester Drake

D. L. Macrae George Hobby

John F. Frazer John Winters

SOLOISTS

Joseph F. Greene

George F. Lea

John Winters

CHORUS—Messrs. Bachman, Clifton, Levy, Blessing, French, Lee, Jones, McKay, Barse.

## PROGRAM

"WHERE THE HEART LIES THE LUNGS ARE CLOSE BY."

(Sung to the tune of "I Cannot Bear to Leave Thee.")

By George Hobby.

Jack Hopkins's going to leave us  
And Golly how it grieves us,  
Because he's made his pile,  
Is going to live in style,

In his new house,  
In his new house,  
In his new house,  
In his new house.

"SHE SITS AMONG THE CABBAGES"  
(Sung to the tune of "I Love a Lassie.")

By David McKay.

He loves vacation  
Or any recreation,  
Whether it's to buy or it's to sell;  
He cares not for the weather,  
But asks for sunshine ever,  
Does Harry who plays so well.

"THE IRISH LAMENT."

(To the tune of "Has Anybody Here Seen Kelly.")  
Words by David McKay.)

By Louis Levy.

Has anybody here seen Herbert  
HERBERT  
Has anybody here seen Herbert  
Have you seen him smile?  
His hair is white and his heart is true,  
He's a good fellow through and through  
Has anybody here seen Herbert,  
Herbert with the snow white hair.

"A HEBREW LULLABY."

(To the tune of "The Wearing of the Green.")

By Jack Fraser.

Oh the game that Brewster's playing  
Just gets the bookies' goat  
He drives the ball three hundred yards  
Into the nearest moat.  
They look on him with envy  
And show their nasty spleen  
And watch him while he's putting  
While he's putting on the green.

"PAPA CUT YOUR TOE NAILS, YOU ARE TEARING

ALL THE SHEETS."

(To the tune of "Tipperary.")

By Al MacMullen

He's tough and most contrary,  
As he goes to and fro  
Never eats in any dairy  
Though the greatest chap you know  
Welcome—Fritzie Nunan  
We's glad you're in the game  
It's no easy thing to put it over  
But you'll get there just the same.

"WHY GIRLS LEAVE HOME."

(To tune of "The Gana's All Here" and "On the Banks of the Wabash.")

By D. L. Macrae.

Hail, Hail, Fred Hale is here  
But what the hell do we care  
But what the hell do we care  
For we will send him on a trip upon the Wabash,  
To land him three thousand miles away.

"THE HIDDEN STING"

(To tune of "Yankee Doodle.")

By H. B. Earl.

Sidney Putnam came to town  
This fact isn't phoney  
As he's found some fun on tap  
To pay him for his journey.

"DADDY, THERE'S A WOODPECKER PECKING AT OUR FAMILY TREE."

(To the tune of "Rock a Bye Baby.")

By J. F. Greene.

Jack Hill got his baby  
From the tree top  
Just cause he knew  
How to throw up a rock  
Then the tree broke  
And something did drop  
And down came the baby  
Only ONE in the lot.

"THE WINDING IVY TWINETH IN MY SPLEEN."

(To tune of "Sweet Adeline.")

By John F. Winters.

O Billy Barse,  
O Billy Barse  
You've gone from the West  
To live in the East  
Yet in our dreams  
Your sweet face seems  
To reflect dear Chicago  
O Billy Barse.



The Minstrel Show was the hit of the day and was a strong finish to the best Field Day ever. Too much credit cannot be given to Joseph F. Greene, who produced the show and had but one rehearsal, and William F. Lee, who wrote all the songs except "Has Any One Here Seen Herbert," which was written by David McKay.

During the dinner the famous Scotch Quartette, William Thomson, Don Newton, Jack Fraser and Dave McKay favored the crowd with their masterpiece "Wee Doch and Doris."

The best proof of a good time was the fact that over seventy-five per cent. remained for the last train at 11.54.

Further particulars of the Field Day appear in the following letter:

*BILL TO STEVE*

*Chicago, July 8, 1916.*

(With further apologies to Ring W. Lardner.)

DEAR STEVE:

I aint wrote you a line for a hole year but why should I rite to a guy what did what you done. I wrote you a personal letter last July all about Field Day and you went & showed it to John Holden and he put it in the PUBLISHERS' WEEKLY just to fill up space he was supposed to write his self but didn't becaus the chepe skate was playing golf all the wile he was in Chi. when he should ought to of been on the job. I tole Fremont Rider the editor what Holden done & he wouldnt let him come this year and I guess here after he will lay off me eh Steve.

You got me in a lot of trubbel by showing that letter last year for a lot of guys got sore at yours truely becos I roasted them so I hope you won't let no one see this letter but tare it up. Ennyway I wont roast nobody in this letter but just tell you the truth so if you show it Steve it wont make no difference. At that theys a lot of stiffs and chepe skates in the book business that I wouldnt care if they did get soar on me for I should worry eh Steve.

Well Steve Field Day was held at Beverly Country Club again the same as last year and them robbers on the committee soaked us 5 dollars a peace again for a ticket and Steve if the police of Chi. ever get on to them crooks they will not never have no more field days but will have to work for there money. Pretty soft Steve for them guys when after last field day Frank Reilly bought his wife a new automobile and Ed Brewster was looking at the different makes but aint made up his mind which one to buy yet for it takes that long legged stiff about that long to deside ennything and Brent Vaughan took a pleasure trip to California to see the fare. I says to them going out on the trane what are you crooks going to buy this year but they did not have no come back & just walked away. I guess I don't know nothing eh Steve.

They is a swell bunch of buyers here in Chi. who own there own cars and is trying there best to put a little bread and butter in John D's mouth & you should of seen Ed Lapham in his Buick Raceabout, Murkland in

his Baby Mercedes, Ralph Henry in his Cadillac, Dave Clarkson in his Rolls Royce, Duke Hill in his Kuntz-Remmler, Herbert Gould in his Twin Ate driving up to the Club house at Beverly like they owned the earth and us poor salismen had to ride out in the trane. Steve its a crime the way sum of these hear buyers thinks they is as good as us salismen & we can not never say nothing to them that they aint but we can tell one and other and you bet we do. Its a wunder that the book dealers of Chi. wouldnt get sum buyers what would buy the goods us salismen want them two. We could tell them what to buy and how much to buy if we only got the chanst.

Steve, I doant need to tell you that I got a nother rotten deal in the ball game but what can us New York fellers expect when we come to Chi. except a roten deal from them crooks out hear. The committee went & made a rule that know one could play unless they was 35 years old and of coarse I had to set on the bench & watch a lot of old men like Rotch Drake, Harry Burt, Bob Hayes, Louis Levy, Jack Fraser, Macrae, Mel Minton, Pinney Earl and Crawford play & players like I and Al MacMullen could not play on acct. not being old enuff and if I & Al had of onley got a chanst at the pitching of Feltskog Steve I dont need to tel you what would of happened.

The East bete the West 6 to 3 and the less said about the game the better onley the Bookmen of Chi. got on to there selfs at last and appointed a decent guy, W. P. Blessing, as manager instead of that crook Fred Hale who all ways pulled sum of his ruff stuff, and I ges he will no better after this then to try enny of his roten tack ticks on us N. Y. gents. & Steve, you see what happened as soon as we got a square deal we won even if we did have a lot of ded ones playing on the East when I and Al was shut out on acct. being two young. Harry Burt is sum pitcher and had his fast one brakeing right and their was not nothing to it when is used his fade away becaus he had his regular catcher Macrae behind the plate.

I guess you must of noticed in the box score that Rotch Drake made 3 hits in the ball game & may be you guessed why he was hittin so good. I mite as well own up Steve that I tipped him off that he was swinging wrong at a ball & not gettin his hole shoulders behind it. Rotch is a pretty nice boy and will listen to what you tell him & is not no swell head like sum of the other players like Mel Minton, Jack Fraser and Louis Levy.

He payed a tention to what I said & you see what it done for him. I tole Bob Hayes he was not getting no drive into his hits and he walked away from me without saying nothing & look what he done in the game. Nothing.

Bob Hayes, the lucky stiff, got on 2nd base once & should of stayed their but Marty Hanson of McClurg's had the ball hid under his arm and started telling Bob a funny story & like a sucker Bob stepped offen the base & Hansen tagged him out which was crooked work.

Ed Ketcham, and I guess you no who he is Steve, or if you doant you should ought to



for he is got the softest snap of enny salisman on the rode, did not never take his eyes off Harry Burt all thru the ball game on acct. of being jellus becoz Harry could play in the ball game but they would not leave him play & Steve it tikeld me to deth that they would not leave Ketcham play becoz all he does is to travel 1st class round to the big cities and the minet he gets in town the buyers all hand him orders and ast him to rush the shipments and if he doant like the sighs of the orders he shakes his left mit in their face and makes them order what he wants. He carries a big wardrobe trunk filled with cloaths but not no samples. He tries to make out that he is a regular New Yorker and always lived there but I guess Steve you ust to know him when he lived in Morgan Park rite near Chi. usent you. He tries to make people believe he never lived no place except New York City.

Steve I ges you noticed that Leslie Nourse didnt win no prizes this year. The lucky stiff happened to ges the write number and win the prize playing golf last year when he is a roten golf player & he was so sweld on his self that he would hardly notis ennybody and had to buy a new hat on acct. his old one was not big enuf but I ges his old hat will be big enuf for him now eh Steve.

Steve sum of these fresh buyers gives me a pane. When we call on them to sell them goods they tell us ennything to get rid of us and not buy no goods and why they should be called buyers when they try not to buy no more than they can help beets me for how should they be called buyers when they don't buy and it makes me soar becoz Harry Runyan who is supposed to be the buyer for R. H. White & Co. promised me he would come to Chi. to the book fair and field day and give me an order while here but the big stiff didnt never show up which shows what kind of a crook he is becoz I dont think he ever intended to come but tole me that to get rid of me. I doant want to nock eny buyers but that guy will be sorry he treat it me this way.

Steve the same gang of ruf necks what all ways patternize the 19 hole and help the club get rid of there sody water and pop (I ges you get me Steve) and then want to sing and raisell was rite on the job as usual and coming home on the trane the ruffer ella meant Fred McNally, Ed Brewster, George Lea, Fred Hale & George Flanagan was singing such songs as Mobile, Good By 1916 and We Were Hear Last Year under the able (?) leader ship of Fred McNally on acct. of his going thru Yail college whear they teach them kind of songs and Steve if I was him I would not never tell no one I went to Yail on acct. there having such a roten foot ball & base ball team the last too years but I wood keep quite about it.

Steve they is some publishers in Chi. which are just as handy with the paste boards as they are putting over there bum books. After the minstrel show they had a P. G. and you should of seen the way Fred McNally, Frank Reilly & Brent Vaughan went after that soft money of our New York boys, Sam Raines, Sid Put-

nam and Old Fred Nunan. I doant mind playing in a P. G. where they play for decent sized steaks but them suckers would put 2\$ in a pot and not never pay no attenshun to it & when we salismen ast the publishers for more salery they tell us they is not no money in the publishing business. I was setting on a chair back of Fred McNally and all of a sudden the chepe stiff notised that I had my foot on his chair & you should of heard the holler he put up claiming I gave him bad luck. Well Steve I and him had a few words and I doant half to tell you who got the worst of that argu meant.

Steve you remember I tole you last year that the sailsmen what wore silk sox all stoped at the Congress wile the common pedlars all went to the Palmer House. Well Steve they is no one at the Palmer this year but is all here at the Congress in cluding youres truely and I mite as well tell you Steve they is a pile of kicking about the sighs of the rooms and the way the robbers soak you in the dining room. You should ought to here the howl sum of the old men like Jack Hopkins, Fred Nunan & Dave McKay put up becos they cant get a peace of Mrs. Palmers cherry pie for 10 cents or Macarony au Rotten for 25 like they has been ust to eatin for the past forty yeres at the Palmer and Dave has not been able to sleep nites becaus they soaked him 40 cents for a 10 cent dish of ice cream but enny how this is Daves last trip to Chi. and Nunan was come plane ing be caus their was not no room in the hotel big enuff to display his line. Them old men is out of place here. This hotel is for young up to date fellows like I, McMullen, Joe Greene, Jack Winters, Mel Minton, Lennox Clifton & Pinney Earl. Steve I think the reason the book men stop at this hotel is on acct. of Peacock Alley which is where all the swell dolls of Chi. set on benches every after noon and nite and you should ought to see these hear book agts after there days work ???? is dun put on there glad rags and walk up and down Peacock Alley and give the dames the once over when they should not never pay no a tention to no girls on acct. most of them is married.

Joe Greene, and I ges you know him Steve, for he is one of the leaders of the younger set, got some of his gang together and put up a job on George Bachman and George Hobby. Them two old stiffs are ust to eatin in the Palmer House and not ust to eating the fancy dishes I and Joe Greene has at the Congress. One night the younger set got them to eat there supper with them in the Pompayan room. They got Bachman to order a Lalla Rookh, and when they asked Hobby if we wanted a Dematask, he said "none of them fancy dishes for me, give me a cup of coffey." Jack Winters insisted on ordering some Vinedora Casadora cigars, when them suckers is ust to smoking Cremos, and Steve you should of heard the howl them crooks put up when the check was over twenty dollars for six of them, and Steve I and the rest of the younger set are ust to paying that much for our supper every night becaus it



is the houses money we are spending and not never our own.

Steve they is one good thing about stopin at the Congress. They is not no pinockel floor like they was on the 6th floor of the Palmer. of coarse they is pinockel plaid by Billy Lee, Geo. Bachman, Dave McKay & Fred Nunan but they have to be quite about it here at the Congress on acct. of having rooms two near the office and if John Burke the manager gets on to them he will fire them out becoz they all put up such a howl and make so much noise when they looz a game and besides if Burke ever smelled that pipe that Dave smokes he would fire him ennyway. They has to keep there doors closed and that makes Nunan soar for this is the 1st year he dast play pinockel in the day time & he wants everyone to no it & how will they no it if he has to keep his door closed.

Steve if sum of the N. Y. publishers could see the way there pedlars spend there houses money their would be sum vacant seats in the book business. Every nite they sit a round tables in the Pompayen room & buy drinks with there houses money. Last night I & Leslie Nourse joined the crowd at one table and they had onley bought two rounds of drinks a peace & I was just going to buy when Ned Leavens insult it me. He said you chepe stiff why doant you never come across. Steve he treat it me rotten in front of the hole gang but I got even with him. I says to him says I, is that so you big bum & walked away & did not buy no drink & he did not have no come back. I bet heel wish he would of layed offen me for they cant put nothing over on youres truely & get away with it eh Steve.

I met Sumner Britton in N. Y. the day befoar I started for Chi. and he ast me to put Fred Nunans name in this letter on acct. he was not very well known in the trade and it mite do him sum good with the buyers but I aint supposed to advertise ennybody in this letter so why should I put Fred Nunans name in hear Steve and tell the buyers Fred Nunan is traveling a round the country selling sum book called George Eno when I doant get nothing from Fred Nunan or Britton for putting Fred Nunans name in hear and I guess them foxy guys was trying to slip sum thing over on me fat chance eh Steve.

I bet you would of been proud if you should of seen me the other night. A personal friend of mine took me to the University Club to dinner and he treat it me like I was a prints. We had a lot of drinks & played Kelly pool & it did not never cost me a cent. That club is supposed to be the swellest in Chi. but nothing is to swell for youres truely eh Steve.

There was a bunch of bookmen eating there dinner when we went in & when I past them they pertend ed like they didnt see me the chepe stiff. Its a shame Steve the way sum of them burglars put on heirs with people that is just as good as them & a hole lot better. The ones I mean is Brent Vaughan. Fred McNally and Murkland of Sawbuck

Rears & Co. who is members of the club because they went to college but the other two burglars Jack Hopkins & Fred Nunan was not never in no college. Nunan claims he went thru Meyerhoffs Academy in Brooklyn but Jack Hopkins cant even read his own riting. A fine bunch to be eating in that club. At that I noticed that the 1st three drunk as much booze as the other guys & mebbe them stiffis did not never go to no college but got in the club on acct. of having a pull.

Steve Ive wrote quite a long letter & tole you all that happened with out never knocking ennybody and have not spelt no words wrong neither like I done last yere.

Respy.  
BILL.

#### THE ATTENDANCE

Adams, L. W., Lothrop, Lee & Shepard Co.  
Aljonte, H., A. C. McClurg & Co.  
Anderson, Robert G., G. P. Putnam's Sons.  
Bachman, Geo. F., Thomas Nelson & Sons.  
Bailey, O. J., New York Book Co.  
Barse, W. J., Barse & Hopkins.  
Berger, K. G., Presbyterian Board of Publication.  
Bingham, Geo. R., Sears Roebuck & Co.  
Black, L. N., The Book Supply Co.  
Blessing, J. R., W. A. Wilde Co.  
Blessing, W. P., Presbyterian Board of Publication.  
Blundstone, Herbert R., Western Book & Stationery Co.  
Boedcker, E. F., M. A. Donohue & Co.  
Bray, Joseph E., A. C. McClurg & Co.  
Brasemann, F. M., Presbyterian Board.  
Brazier, Geo. W., Presbyterian Board of Publication.  
Brewer, S. E., Western Book & Stationery Co.  
Brewster, E. F., Western Book & Stationery Co.  
Burt, Harry P., A. L. Burt Company.  
Clarkson, T. F., David B. Clarkson Co.  
Clarkson, David B., David B. Clarkson Co.  
Clifton, Lennox, Dodge Publishing Co.  
Cole, C. S., The O. T. Johnson Co.  
Connor, Philip, P. F. Volland & Co.  
Coy, G. M., Butler Bros.  
Crawford, C. Foss, The Abingdon Press.  
Crowder, J. S., Alfred A. Knopf.  
Dart, Edward Harry, A. Hamburger & Sons.  
Davis, F. Ben, C. C. Thompson Co.  
Donohue, M. A., M. A. Donohue & Co.  
Drake, H. R., Geo. H. Doran Co.  
Drake, Logan R., Frederick J. Drake & Co.  
Earl, H. B., D., P. & Co.  
Feltskog, A. E., Reilly & Britton Co.  
Finley, F. C., Presbyterian Board of Publication.  
Flanagan, Geo. H., Rand, McNally & Co.  
Fraser, John R., John C. Winston Co.  
French, W. M., Barse & Hopkins.  
Furlong, Russell L., Jordan & Co.  
Goldman, Joseph, United Art Pub. Co.  
Graham, D. B., P. F. Volland & Co.  
Greene, Joseph F., Little, Brown & Co.  
Hale, Fred S., The Fair.



- Hamersley, Wm., M. A. Donohue & Co.  
 Hansen, Martin A., A. C. McClurg & Co.  
 Hart, E. A., Raphael Tuck & Co., Ltd.  
 Hays, R. M., Geo. H. Doran Co.  
 Henry, Ralph B., Carson Pirie Scott & Co.  
 Hill, Duke, Montgomery Ward & Co.  
 Hill, Geo. M., Hill Binding Co.  
 Hitchens, B. F., John C. Winston Co.  
 Hobby, Geo. R., Thos. Y. Crowell Co.  
 Holland, W. A., Western Book & Stationery Co.  
 Hopkins, J. H., Barse & Hopkins.  
 Howard, Frank H., Montgomery Ward & Co.  
 Jasper, Theo. A., A. L. Burt Co.  
 Johnson, C. A., The Western News Company.  
 Jones, Charles H., Dodge Publishing Co.  
 Ketcham, E. C., Grosset & Dunlap.  
 Lea, George J., Western Book & Stationery Co.  
 Leavens, E. M., Hubbell Publishing Co.  
 Lee, W. F., The Reilly & Britton Co.  
 Levy, Louis M., Hurst & Co.  
 Littlejohn, G. W., Rand, McNally & Co.  
 McKay, David.  
 McNally, Fred L., Rand, McNally & Co.  
 McNally, Jas., Rand, McNally & Co.  
 McNally, R. A., Rand, McNally & Co.  
 MacMullen, A. D., Dodge Pub. Co.  
 Macrea, D. L., Geo. W. Jacobs & Co.  
 Minton, Melville, Charles Scribner's Sons.  
 Morris, Frank M., Morris Book Shop.  
 Murkland, P. A., Sears Roebuck & Co.  
 Murray, M. J., Western Book & Stationery Co.  
 Newton, D. W., The Fair.  
 Nourse, Leslie G., The Platt & Peck Co.  
 Nunan, F. T. J., Britton Publishing Co.  
 Olson, C. C.  
 Peterson, P., White & Wyckoff Mfg. Co.  
 Powner, W. E., The Charles T. Powner Co.  
 Price, Geo. V., Harper & Brothers.  
 Putnam, Sidney H., G. P. Putnam's Sons.  
 Raettig, A. E., Fleming H. Revell Co.  
 Rains, S. G., Lamb Pub. Co.  
 Reilly, F. K., The Reilly & Britton Co.  
 Revell, Jr., F. H., Fleming H. Revell Co.  
 Reynolds, Sr., E. W., The Book Supply Co.  
 Reynolds, Jr., E. W., The Book Supply Co.  
 Ritt, John J., The Abingdon Press.  
 Roe, Chas. M., The Standard Pub. Co.  
 Saalfeld, A. J., Saalfeld Pub. Co.  
 Sanford, W. J., W. A. Wilde Co.  
 Sargent, E. T., A. C. McClurg & Co.  
 Shepherd, W. O., John C. Winston Co.  
 Siegel, Wm. S., Publishers Representative.  
 Springer, J. H., Presbyterian Board of Publication.  
 Stanton, John R., C. C. Thompson Co.  
 Thomson, Wm., Thomas Nelson & Sons.  
 VanVliet, C. H., Whitman Publishing Co.  
 Vaughan, L. B., F. J. Drake & Co.  
 Visscher, Wm. Lightfoot, David Clarkson & Co.  
 Wachob, Wallace, Raphael Weill & Co.  
 Winters, John F., The Century Co.  
 Zerbe, E. L., N. Y. Book Co.

## BOOKS ON MILITARY SCIENCE

### Military Training, General Service Manuals

**PRIVATES' MANUAL.** By Capt. Jas. A. Moss. '09. Rev. ed. *U. S. Infantry Assn.* 75c.

Tells the private what he should know about the Articles of War, military courtesy, obedience, guard duty, outpost duty and patrolling, field service, care of arms, clothing and equipment; care of the health, first aid to the sick and wounded, and customs of the service.

**FIELD SERVICE.** By Capt. Jas. A. Moss. '12. *U. S. Cav. Assn.* \$1.25.

**Contents:** Equipment and personal effects of officers; Equipment and personal effects of enlisted men; A company taking the field; Things to be taken along; Loading wagons; Transportation and caring for means of transportation; General rules for the conduct of marches—Advance guards—Rear guards—Flanking Parties; Camping—Forms and dimensions of camp—Their location—Construction of sinks, kitchen, kitchen pits and incineration pits; Camp expedients; Individual cooking; Field baking and field bakery equipment; Care of the health and first aid to the sick and wounded; Rifle trenches; Weights of articles usually taken into the field; Weights, dimensions and capacity of tents; Heating tents; Weights of Ration; Capacities of wagons and pack animals; Dimensions and capacities of railroad cars; Allowance of water; Ration of forage.

**TRAINING INFANTRY.** By J. F. Morrison. 187 p. 12mo. '14. *U. S. Cav. Assn.* 60c.

**ADJUTANTS' MANUAL.** By C. Nixon. 2d ed. '15. 179p. 24mo. *Banta.* \$1.

**OFFICER'S MANUAL.** By Capt. J. A. Moss, 24th U. S. Infantry. '11 *U. S. Cav. Assn.* \$2.50

"A guide in all matters concerning administration and paperwork, including model pay vouchers, model proceedings of boards, model forms of dispositions, etc. Based upon the experience of a number of our most efficient and best known officers, the duties of company officers, adjutants, quartermasters, exchange officers, ordnance officers, engineer officers, signal officers, range officers, surveying officers, aides de camp and the summary court are fully covered. Treats of customs of the service, army organization and the numerous other phases of army life. A thousand and one practical suggestions and worth-knowing ideas are carefully boiled down, classified, arranged and indexed for instant reference."

**NON-COMMISSIONED OFFICERS' MANUAL.** By Captain James A. Moss, 24th U. S. Infantry. '09. *Banta.* \$1.50

A comprehensive work including information on almost every topic in military service likely to come within the field of a non-commissioned officer. Treats of the importance and dignity of the office of non-commissioned officers; the general principles of discipline; obedience; duties of the non-commissioned officers of all the different grades and positions; the treatment of privates by non-commissioned officers; military courtesy; map reading; map sketching; guard duty; the service of security and information; customs of the service affecting non-commissioned officers.

**SELF-HELPS FOR THE CITIZEN-SOLDIER;** being a popular explanation of things military. By Capt. J. A. Moss & Capt. M. B. Stewart, U. S. A. '15. *Banta.* \$1.25.

Printed, illustrated, and arranged so as to be attractive and interesting. Includes chapters on "The making of a fighting man," "The organized militia," "College student camps," "The business man's camp," "Rifle clubs for citizen soldiers," "Practical hints for self-preparation." Gives directions for forming a rifle club. One of the best of the non-technical books.

**FIRING MANUALS FOR PRIVATES.** By F. C. Bolles & J. S. Upham. '15. *Hungerford-Holbrook Co.* 20c.



LANDING FORCE AND SMALL-ARM INSTRUCTIONS, REVISED 1915. United States Bureau of Navigation, '15. lea. U. S. Nav. Inst. \$1.50.

MANUAL OF MILITARY TRAINING. By Capt. J. A. Moss, U. S. A. '14. 700p.illus.maps. Banta. \$1.90.

"Intended, primarily, for use in connection with the instruction and training of Cadets in our military schools, and of company officers of the Organized Militia, and, secondarily, as a guide to company officers of the Regular Army, the aim being to make efficient fighting companies and to qualify our cadets and Militia officers for the duty and responsibilities of company officers of volunteers."—*Author's note.*

MILITARY PRIMER. By F. C. Marshall & G. S. Simonds. 3d ed. '13. Miller. \$2.

MILITARY CHARACTER, HABIT, DEPARTMENT, COURTESY AND DISCIPLINE. By M. B. Stewart. '13. The author. \$1.

Used as a text book in the school for the Massachusetts Organized Militia.

MILITARY FIELD NOTEBOOK; adapted for the use of the officers and enlisted men of the forces of the United States. By G. R. Guild & R. C. Cotton. '14. 76p.illus.16mo. Banta. 75c.

THE PHYSICAL DEVELOPMENT OF THE INFANTRY SOLDIER. By Capt. M. B. Stewart. '13. The author. 75c.; pap. 40c.

Indicates the degree of training required and the manner in which each class of training contributes to special and general development of infantryman. Used as a textbook in the school for the Massachusetts Militia.

COMPANY TRAINING (INFANTRY). By Capt. Cromwell Stacey, U. S. A. \$1

A handy book of reference, in which company officers and first sergeants will find material regarding the training, equipment, and management of a company.

MILITARY PRIMER. By F. C. Marshall and G. S. Simonds. '07. 2d ed. First author. \$2.25.

MILITIA FIELD MANUAL. By G. R. Guild & F. C. Gest. '15. 280p.24mo. Banta. \$1

Intended to be a field "instructor" for militia troops (officers, non-commissioned officers, and privates) to enable them to acquire by study, and prior to going into the field, the many little points of a professional soldier's every day life that are usually acquired only by experience. The habitual daily field duties of every person, from the Colonel to the Private, are carefully and practically detailed.

MUSKETRY TRAINING. By J. N. Pickering. '14. The author. \$1.50.

A simplified textbook intended as an aid to those who require a comprehensive knowledge of the subject without mastering the minute details of same.

FUNDAMENTALS OF MILITARY SERVICE. By Capt. Lincoln C. Andrews, U. S. Cavalry; prepared under the supervision of Major-General Leonard Wood, U. S. A. '16. 428p.12mo.lea. Lippincott. \$1.50n.

Special chapters: Engineer corps, [by] S. A. Cheney; Coast artillery, [by] C. A. Kilbourne; Infantry, [by] E. T. Collins; Signal Corps, [by] C. A. Seoane; Field artillery, [by] J. S. Hammond. Aims to form out of the raw material the stuff that will make capable soldiers for the time of war.

QUICK TRAINING FOR WAR; a few practical suggestions. By R. S. S. Baden-Powell.

'14. New ed. 112p.diagrs.24mo. Duff. 50c.n.

Contents: The making of an army; The four C's of soldiering—courage, common sense, cunning, cheerfulness; How to carry out training.

A MANUAL FOR ASPIRANTS FOR COMMISSIONS IN THE UNITED STATES MILITARY SERVICE. By Capt. I. L. Reeves, U. S. Army. '10. Franklin Hudson Pub Co.

Includes chapters on West Point, the promotion of enlisted men, appointments from civil life, military schools and colleges. Gives specimen questions.

## Tactics, Strategy

PRACTICAL FIELD EXERCISES IN TACTICS AND STRATEGY FOR USE OF REGULAR ARMY AND MILITIA. By J. P. Wisser. '03. Hudson. \$2.

A manual for the practical field training of officers of all ranks. Comprises about one hundred exercises, involving forces varying in strength from a small patrol to a full army corps, and illustrating all ordinary field duties.

SEVENTY PROBLEMS IN INFANTRY TACTICS; battalion, brigade and division. By Col. John F. Morrison. '14. U. S. Cav. Assn. \$2. (\$1.60 extra for mounted maps in a case and \$2.25 for mounted maps in a roll.)

The maps are: Fort Leavenworth two inch and four inch maps; the Gettysburg general map; the Gettysburg three inch map; and the Geological Survey one inch Gettysburg map. The "Seventy problems" are those given by the author to classes at the Army Service Schools during the five years, 1907-12. To them he has added his lectures on Infantry Tactics, Small arms Ammunition Supply and Outlines of other lectures.

TACTICAL PRINCIPLES AND PROBLEMS. By Capt. M. E. Hanna. '10. 467p.maps8vo. U. S. Cav. Assn. \$2.50.

Intended especially for beginners. Discusses marches, advance and rear guards, combats, outposts and other ordinary operations of small commands of Infantry and Cavalry. Illustrates the fundamental principles of minor tactics by the applicatory methods.

STUDIES IN APPLIED TACTICS. By G. K. Von Alten. Trans. by C. H. Barth. '08. Hudson. \$2.

Deals with the workings of the different parts of an Army Corps from the advanced and detached cavalry patrols back through the cavalry screen proper, infantry advance guard, and main body.

APPLIED MINOR TACTICS. By Capt. Jas. A. Moss. '12. U. S. Cav. Assn. \$1.50.

Map reading and map sketching simplified for beginners; especially adapted to the instruction of non-commissioned officers and privates in their duties in campaign.

TACTICS. By W. Black. Trans. by W. Krueger. '14. 535p.illus. 8vo. U. S. Cav. Assn. \$3 per vol.

Vol. 1. Infantry.  
Vol. 2. Cavalry, Field and Heavy Artillery in Field Warfare.

THE WAR GAME SIMPLIFIED. By Gen. Verdy du Vernois. Trans. and arranged by Major Eben Swift. Hudson. \$5.

Designed for beginners as well as for advanced study. Published with full-sized maps and complete apparatus for conducting an exercise of the three arms combined.

TACTICAL DECISIONS AND ORDERS. By Albert Buddecke. Trans. by A. L. Conger. '08. 3d ed. Hudson. \$1.25.

A study in troop-leading (based on the operations of an independent division) for individual instruction.



**THE REGIMENTAL WAR GAME.** By Friederich Immanuel. Trans. by W. Krueger. '07. *Hudson. \$1.*

Presents the war game (map maneuvers) in a simple form.

**TRAINING IN NIGHT MOVEMENTS BASED ON ACTUAL EXPERIENCE IN WAR.** Tr. from the Japanese by Lieut. C. Burnett. '14. 8vo. *U. S. Cav. Assn. \$1m.*

Covers psychological action at night; dress; visions at night; hearing at night; quiet marching at night; crossing rough ground; night firing; direction at night; night intrenching; night demolition work; night sentinels and patrols; passing obstacles at night; night marches; night battle, etc.

**BATTLE ORDERS; a study in the technique of orders.** By Hans Von Kiesling. Trans. by O. L. Spaulding, Jr. '12. 254p. map 8vo. *Hudson. \$1.50.*

A series of studies in troop-leading, dealing with the movements of two armies operating against each other. The discussion is not restricted to the tactical operations; but incidental matters, such as the handling of sanitary troops and trains are taken up, and the interdependence of tactics and administration illustrated.

**EXERCISES IN STRATEGY AND TACTICS.** By H. V. Gibycki. Trans. by H. L. Rocco & Spenser Wilkinson. New ed. '15. *Oxford. \$1.15m.*

**LETTERS ON APPLIED TACTICS.** By O. F. W. T. Griepenkerl. Trans. by Barth. 3d ed. '13. *Hudson. \$2.*

A series of studies of tactical problems, dealing with the operations of detachments of the combined arms. Used as a text book at the Army Service Schools.

**FOUNDATIONS OF STRATEGY.** By H. M. Johnstone. '14 210p. maps. *Macm. \$1.60m.*

Analysis of the main principles of strategy hinging on the author's doctrine of "Full strength." Author draws copious examples from the great campaigns of history.

**CRITICAL STUDY OF GERMAN TACTICS AND OF THE NEW GERMAN REGULATIONS.** By M. F. de Pardieu. Trans. by C. F. Martin. '12. 163p. 8vo. *U. S. Cav. Assn. \$1.25*

A critical study and comparison of the German tactics with those of the French.

**STUDIES IN MINOR TACTICS.** By United States Army Service Schools. '15. *Army Service School Press. 50c.*

**CONDUCT OF WAR.** By C. von der Goltz. '14. Tr. by F. Severson. 307p. 8vo. *Dutt. \$3.50m.*

"A short treatise on its most important branches and guiding rules." *Contents:* The Position of War in Social Life; The Special Nature of Modern Wars; The Fundamental Principles of Modern Warfare; The Principal Methods of Conducting War; The Offensive; The Defensive; Alternation of Offensive and Defensive; The Operations; Strategic Offensive Operations; Tactical Offensive Operations; Strategic Defensive Operations; Tactical Defensive Operations; Operations under special conditions; Influence of Naval Operations on the Conduct of War.

**PRINCIPLES OF WAR HISTORICALLY ILLUSTRATED.** By E. G. Altham. v. I. '14. *Macm. \$3.50m.*

A study of the larger, strategical considerations. Authoritative and interesting because of its historical narratives. Maps in a separate volume.

**ATTACK ON FORTIFIED PLACES** By J. Mercur. *Wiley. \$2m.*

**TECHNIQUE OF MODERN TACTICS; a study of troop leading methods in the operations of detachments of all arms.** By P. S.

Bond, Major, Corps of Engineers, U. S. A., & M. S. McDonough, Major, Corps of Engineers, U. S. A. '13. 344p. 8vo. *Banta. \$2.65*

Prepared especially to facilitate the study of tactics by the applicatory method. Contains in compact form a complete exposition of the principles of the Military Art and the Troop Leading Methods of forces of all sizes to include a division.

**SEA, LAND AND AIR STRATEGY.** By Col. Sir G. Aston. '14. *Little, B. \$3.50m.*

A comparison is drawn between the principles of the conduct of warfare at sea, on land and in the air, especial attention being paid to concentration in their strategy. Besides having had important appointments in the fleet and army, both in peace and war, the author is an officer of the Marine Artillery and has been a professor of the Royal Naval College and Director of the Staff College of England's war machine. *Contents:* On Preparation and War Plans; On Objectives and On Sea Warfare; On Dispersion; On Lines of Communication; On Fortifications; On Coast Defence; On Air Warfare; and On the Invasion of Islands.

**STUDY OF THE DEVELOPMENT OF INFANTRY TACTICS.** By Col. Beca. Tr. by A. F. Custance. '16. 12mo. *Macm. 75c.*

Enables officers to grasp in a simple and comprehensive manner some of the reasons which have governed the evolution of the tactics of today. Sets forth in simple, concise form the most recent developments in the art of war, including the dispositions to be made in the movement of troops, in order to evade the full effect of the science of flying.

**CRITICISMS UPON SOLUTIONS OF MAP PROBLEMS; given out at the Army School of the Line.** By Captain C. T. Boyd. '15. 284p. 8vo. *U. S. Cav. Assn. \$2.*

Original criticisms of the instructor upon some eighteen different solutions of each one of the map problems of Series I and II, Army School of the Line, 1911-1912. The problems and the approved solutions are given in full and illustrate the use of troops, batteries, battalions and detached brigades.

**STUDIES IN THE LEADING OF TROOPS.** By Verdy du Vernois. Rev. by K. E. von Gossler. Trans. by W. Gerlach. '06. illus. maps. *Hudson. \$1.50.*

Deals with the Infantry division as a part of an Army Corps. Copiously illustrated by charts and accompanied by maps.

## Cavalry

**CAVALRY.** By F. von Bernhardi. Introd. by Sir John French. 238p. 12mo. *Doran. \$1m.*

A standard work by the well-known retired general of German cavalry. Describes the fundamentals of the use of cavalry, and the changes wrought by modern long-range guns and the use of aircraft. Has been adopted by many important military schools.

**A HISTORY OF CAVALRY FROM THE EARLIEST TIMES.** By Col. George T. Denison, 2d ed. \$3.

First published in 1877; winner in competition for the Emperor of Russia's Prize for the best History of Cavalry.

**HORSE-TRAINING BY MODERN METHODS.** By A. M. Pope. '12. *Hudson. \$1.*

A compilation of the methods of horse-training as taught in the United States Army.

**THE CAVALRY HORSE AND HIS PACK.** By Capt. J. J. Boniface. '03. *Hudson. \$2.50.*

Traces the history of the cavalry horse and his pack from the earliest times. Discusses the various classes of cavalry, the horse supply and remount systems of the important nations, and the classes and types of horses of well-known American and foreign breeds. Treats of riding, seats, the gaits, styles of mouths, construction of the teeth and methods of determining age thereby, height, weight, color, sex, shoeing, biting, saddling, etc. Contains a chapter on the care of management of the packing-train, explaining fully the usual methods of packing.



**HORSES, SADDLES AND BRIDLES.** By W. J. H. Carter. '06. 3d ed. *Lord Baltimore Pr.* \$2.75.

Prescribed by the War Department for use in garrison schools and for examination of officers for promotion.

**CAVALRY IN FUTURE WARS.** By Gen. Friederich von Bernhardt. Trans. by C. S. Goldman. '06. *Dutt.* \$3.

A standard textbook on the use of cavalry.

**CAVALRY TACTICS.** By A. Gray. '10. *U. S. Cav. Assn.* \$1.25, \$1.

An exposition of cavalry tactics as illustrated by the Civil War.

**MAP MANEUVERS AND TACTICAL RIDES.** By Ferrand Sayre. '11. Rev. ed. 206p.illus. map16mo. *U. S. Cav. Assn.* \$1.25.

Adopted for use at the Army Service Schools.

### Field Artillery

**THE ORIGIN OF ARTILLERY.** By Lieut.-Col. H. W. L. Hime. '15. *Longm.* \$2

Parts I and III of this book are a Second and Revised Edition of the author's "Gunpowder and ammunition."—*Army and Navy Register.*

**NOTES ON FIELD ARTILLERY FOR OFFICERS OF ALL ARMS.** By O. L. Spaulding. '14. 2d ed. *U. S. Cav. Assn.* \$1.25.

A non-technical exposition of Field Artillery matériel, technique and tactics. A useful book for officers of all arms.

**ELEMENTS OF MODERN FIELD ARTILLERY.** By Maj. H. G. Bishop. '14. 144p. diagrs. map. 8vo. *Banta.* \$1.50.

A compact book of ready reference on field artillery matters. It is an extension of notes used in conference at the Army Service Schools; its author was formerly instructor, Department of Military Art at the Army Service Schools, Fort Leavenworth, Kan. Contains chapters on Modern Field Artillery, Characteristics of the Arm, Classification and Organization, Heavy Field Artillery, Formations and Maneuvers, Information Service, Preparation and Conduct of Fire, Employment of Field Artillery, Co-operation, Orders to Field Artillery, Position in Column, Reconnaissance and Selection of Position, Advance to and the Occupation of Position, etc.

**MODERN ARTILLERY IN THE FIELD.** By Col. H. A. Bethell, R. F. A. '11 13<sup>o</sup> illus. 8vo. *Macm.* \$2.50n.

A description of the field army, and the principles and methods of its employment. Well written and of interest to both members of the service and to laymen.

### Explosives, Ordnance

**HISTORICAL PAPERS ON MODERN EXPLOSIVES.** By G. W. MacDonald. Introd. by Sir Andrew Noble. '12. 203p. 8vo. *Macm.* \$2.50.

A useful reference book to some of the pioneer work upon which the vast industry of modern explosives has been erected.

**THE MANUFACTURE OF EXPLOSIVES;** twenty years' progress. By Oscar Guttman. '09. *Macm.* \$1.25n.

"An extremely able book on recent developments in the explosive industry."—*Athenaeum.*

**THE MANUFACTURE OF EXPLOSIVES.** By Oscar Guttman. 2 v. *Macm.* \$1n.

A theoretical and practical treatise on the history, the physical and chemical properties, and the manufacture of explosives.

**HANDBOOK ON MODERN EXPLOSIVES.** By M. Eissler. Rev. ed. 150illus. 426p. *Van N.* \$5.

Being practical treatise on the manufacture and use of dynamite, gun-cotton, nitroglycerine, and other

explosive compounds, including the manufacture of collodion-cotton, with chapters on explosives in practical application.

**EXPLOSIVES, THEIR MANUFACTURE, PROPERTIES, TESTS AND HISTORY.** By Arthur Marshall, A.C.G.I., F.I.C., F.C.S. 137illus. tabs. '15. 8vo *Blakiston.* \$8.50n.

Author is Chemical Inspector, Indian Ordnance Department of Great Britain.

**SHRAPNEL AND OTHER WAR MATERIEL.** '15. 92p. il. diagr. *McGraw.* \$1.50n.

A reprint of important articles presented in the *American Machinist* from January to June, 1915.

**MODERN HIGH EXPLOSIVES.** By M. Eissler. '14. 3d ed. *Wiley.* \$4.

**SHRAPNEL SHELL MANUFACTURE.** By D. T. Hamilton. '15. *Indus. Press.* \$2.50.

**THE RIFLE IN WAR.** By H. E. Eames. '09. 2d ed. illus. *U. S. Cav. Assn.* \$2.

**SUGGESTIONS TO MILITARY RIFLEMEN.** By Townsend Whelen. '06. *Hudson.* \$1.

A work of value to individual shots and to company commanders.

**TEXT-BOOK OF ORDNANCE AND GUNNERY.** By W. F. Fullam & T. C. Hart. *U. S. Nav. Inst.* \$4.35.

**WAR'S NEW WEAPONS.** By Baron Hroff von Dewitz. 295p. illus. '15. *Dodd, M.* \$1.50n.

The author's purpose is to describe the newest development in warfare. He takes up: Aircraft; Automobile artillery; The submarine; The capital ship; The turret fort; The wireless signal; The fountain pen; The super-commissariat; Super-strategy; Epilogue.

**RIFLES AND AMMUNITION.** By H. Ommundsen & E. H. Robinson. '15. illus. *Funk & W.* \$6.

"Mr. H. Ommundsen, a former winner of the King's prize at Bisley, and Mr. Ernest H. Robinson, another well-known expert in all matters relating to rifle-shooting, have collaborated to produce a highly informing and richly illustrated treatise. . . . The first part of the book is devoted to a general historical account of the development of the modern rifle, alike for military and sporting purposes, while the second contains a sensible treatise on rifle-shooting which should be of great use to those who wish to acquire or to teach that useful art outside the ranks of the army." The whole book is profusely illustrated.

**GUNS AND PROJECTILES.** By R. H. C. Verner. '15. *Spon.* \$1n.

### Military and International Law

**THE LAW AND USAGE OF WAR.** By Sir Thomas Barclay. '14. *H. Mif.* \$1.50

A practical handbook of the law and practice of war and prizes. The appendix gives the Declaration of Paris and the full text of all important Hague conventions.

**MILITARY GOVERNMENT AND MARTIAL LAW.** By W. E. Birkhimer. '04. 2d ed. *Hudson.* \$3; *lea.* \$4.

Discusses fully the principles which should govern the declaration of martial law, or its enforcement without declaration; also contains a complete discussion of the duties and responsibilities of those upon whom devolves the obligation of enforcing martial law.

**BORDWELL'S LAW OF WAR BETWEEN BELLIGERENTS.** By Percy Bordwell, Professor of Law in University of Moscow. '08. *Cal-laghan.* \$3.50.

An historical and analytical treatment of the laws of war between belligerents.



**MILITARY LAW AND THE PROCEDURE OF COURTS-MARTIAL.** By E. S. Dudley. '10 3d ed. 667p. 8vo. Wiley. \$2.50.

**WAR RIGHTS ON LAND.** By J. M. Spaight, LL.D. Pref. by F. D. Acland. '11. 520p. 8vo. Macm. \$3.75.

Contains a mass of matter drawn from the records of all the wars of ancient and modern times.

**EFFECTS OF WAR ON PROPERTY;** being studies in international law and policy. By Alma Latifi, M.A., LL.D. With a note on Belligerent Rights at Sea by John Westlake, K. C., LL.D. '09. Macm. \$1.50.

**ELEMENTS OF INTERNATIONAL LAW.** By G. B. Davis. 3d ed. '08. Harp. \$3.

An account of the origin, sources and development of international law. Prescribed by the War Department for use in garrison schools and for examination of officers for promotion.

**TROOPS ON RIOT DUTY.** By R. Stockton, jr., and S. M. Dickinson. '12. Military Pub. 75c.

Designed to enable an officer unfamiliar with riot duty to turn at once to a few paragraphs dealing with any riot situation. Explains the powers and liabilities of officers and enlisted men, whether Regulars or Guardsmen.

**LAW AND CUSTOMS OF RIOT DUTY.** By B. L. Bargar. 323p. Miller. \$3.

An exhaustive discussion of the subject, with much practical information.

**RIOT DUTY.** By Capt. Jas. A. Moss. 50c.

Takes up: The Legal Sides: When the Regular Army and when the Militia may be ordered out for Riot Duty; Civil control of troops—The seizure, use and destruction of private property—Firing on rioters—Arresting rioters in private houses—Disposition of persons arrested—Arrest of officers and enlisted men while on riot duty—Writ of Habeas Corpus, etc., etc. The Tactical Side: Assembling of Militia Organizations—Leaving the Armory—Marching to the scene of trouble—Dispersing or attacking a Mob—Attack and defense of houses and barricades—Defense of Railway stations—Freight Depots, Rolling stock and tracks, etc., etc.

## Military Mapping and Sketching

**INDIVIDUAL AND COMBINED MILITARY SKETCHING.** By E. T. Cole and E. R. Stuart. '07. 2d ed. U. S. Cav. Assn. \$1.

Gives methods of making military contoured maps, as taught at the School of the Line and the Staff College at Fort Leavenworth. Adopted by the Department of Practical Military Engineering at the U. S. Military Academy.

**MILITARY TOPOGRAPHY AND PHOTOGRAPHY.** By F. D. Carlock. '16. Banta. \$2.50.

**MILITARY SKETCHING AND MAP READING FOR NON-COMMISSIONED OFFICERS.** By 1st Lieut. Loren C. Grieves, 30th Infantry. '15. illus. U. S. Infantry Assn. \$1.25.

**MILITARY TOPOGRAPHY FOR THE MOBILE FORCES.** By C. E. Sherrill. 3d ed. '12. U. S. Cav. Assn. \$2.50n.

A text book on map-reading, topographical surveying, rapid military sketching and reconnaissance reports. A practical work for those who desire to perfect themselves in these important subjects. Adopted as text book at the Army Service Schools, and by the War Department as a text book in Garrison Schools and for examination of officers for promotion; also for use of the Organized Militia. Adopted also as a text-book for officers of the Marine Corps and at the Coast Artillery School.

**RAPID RECONNAISSANCE SKETCHING, INCLUDING CONTOURING.** By C. O. Sherrill. 3d ed. '12. U. S. Cav. Assn. \$1.25.

Being Part III of Sherrill's Military Topography, bound and sold separately. Designed for the use of officers and non-commissioned officers of the Army and Militia.

**ELEMENTS OF MILITARY SKETCHING.** By J. B. Barnes. pa. '12. Messenger. 50c.

Intended for beginners.

**MILITARY MAPS EXPLAINED.** By H. E. Eames. '08. illus. Hudson. \$1.

Written primarily for use in the Army Service Schools. The reader is considered a beginner. Copiously illustrated, contains a large number of practical problems in map-reading, and accompanied by several good maps.

**MILITARY MAP READING.** By Capt. C. O. Sherrill. 2d ed. '11. U. S. Cav. Assn. 90c.

Adapted for the use of the army and militia.

**MILITARY TOPOGRAPHY.** By Lieut. F. D. Carlock. '16. 320p. illus. 8vo. Banta. \$2.50.

A treatise on military topography, elementary photography and military photo-topographic photo-aero operations. All modern control and sketching operations for both limited and extended military topographical and photo-topographical surveys are covered, while rapid military sketching is presented to meet both instruction and field service conditions. Prepared especially for beginners.

## Military Engineering

**APPLIED PRINCIPLES OF FIELD FORTIFICATIONS FOR LINE OFFICERS.** By J. A. Woodruff. The author. \$1.

Prescribed by the War Department for examination of officers for promotion.

**ENGINEER IN WAR.** By P. S. Bond. '16. 176p. 16°. McGraw. \$1.50n.

**MILITARY PREPAREDNESS AND THE ENGINEER.** By C. F. Robinson. '16. Clark Book Co. \$1.50.

**TEXT-BOOK ON FIELD FORTIFICATION.** By G. J. Fiebeger. 3d ed. '13. Wiley. \$2.

**MANUAL OF MILITARY FIELD ENGINEERING.** By W. D. Beach. '07. 9th ed. illus. Hudson. \$1.75.

Treats in a comprehensive and non-technical manner of Hasty Intrenchments, Obstacles, Field Works, Working Parties, Revetments, Field Casements and Magazines, Defense of Houses and Villages, Camping Expedients, etc. Approved by the War Department for the examination of line officers for promotion.

**FORTIFICATION;** its past achievements, recent development and future progress. By Sir George Sydenham Clarke. '07. 2d ed. Dutt. \$4.50.

While this is not a textbook of fortifications it embodies principles and historic facts which are necessary foundations to the textbook.

## Military Signalling

**A MANUAL OF SEMAPHORE SIGNALLING IN THE FIELD.** By Guido F. Verbeck. '11. 42p. illus. 16mo. Hudson. 50c.

Contains illustrations and minute instructions for teaching a simple code of signalling for troops operating in the field without Signal Corps detachments.

**MANUAL OF INSTRUCTION IN MILITARY SIGNALING.** By Maj. H. A. Giddings, Brigade Signal Officer, Conn. N. G. Illus. 16mo. Aplin. 50c.n.



## Coast Artillery and Coast Defense

ATTACK AND DEFENSE OF FORTIFIED HARBORS. By Capt. A. P. S. Hyde, Coast Artillery Corps, U. S. A. illus. 75c.

Treats the general principles of coast defense, naval attack, defense against naval attack, combined land and naval attack, and defense against combined land and naval attack.

THE TACTICS OF COAST DEFENSE. By J. P. Wisser. '02. *Hudson*. \$2.

Comprises the tactical principles involved in the fortification of coasts and the battle tactics of their defense against blockade, bombardment and attack by sea.

GUNNERS' INSTRUCTION, 1914-1915. 11th ed. '14. *Journal U. S. Artillery*. 25c.

Same for mortars, 12, 10, 8, 6-inch guns; also 25c.

COAST ARTILLERY MATERIEL. By Capt. W. P. Platt, Coast Artillery Corps, U. S. A.; Inspector-Instructor, California Coast Artillery. 60c.

Description, adjustment, and operation in drill and target practice. Prepared especially for officers and enlisted men of the National Guard. Recommended by the Division of Militia Affairs of the War Department for the use of officers and enlisted men preparing for examination. Up to date, complying with the provisions of the Annual Instruction Order for Coast Artillery for 1916, and the new 1916 revision of G. O. 166, War Department, 1911.

## Aeronautics

AEROPLANES AND DIRIGIBLES IN WAR. By F. A. Talbot. '15. il. *Lipp*. \$1.25n.

The author begins with an historical survey of the development of military aircraft, from the establishment of the British military balloon department in 1879 onward. He reviews the experiments of Count Zeppelin and others and proceeds to the tests and developments made during the present war. The later chapters are devoted to aircraft guns, bombs, aerial mines, etc.

ALL THE WORLD'S AIRCRAFT. By F. T. Jane. '14. *Van Nost*. \$8.40n.

AIRCRAFT IN WARFARE, the dawn of the fourth arm. By F. W. Lanchester. With introd. preface by Maj.-Gen. Sir David Henderson. '16. illus. *Apln*. \$4.

"Mr. Lanchester is so well known as a scientific experimenter in aerodynamics that his book on the uses of aircraft in war will be read eagerly, as coming from one who speaks with authority. . . . Mr. Lanchester dismisses dirigible balloons without much attention. He admits the mischief they can do in favorable circumstances by night, but his business is to consider aircraft from the point of view of advancing the science of war and winning campaigns. In this respect he sees no future for the Zeppelins. . . . In the author's opinion, we have not yet enough aeroplanes to justify us in saying that the fourth arm has been created. But when it is created it will be so important, in his judgment, that nothing will be able to compensate us for the loss of the supremacy of the air."

AIRCRAFT IN WAR AND PEACE. By W. A. Robson. '16. *Macm*. \$1.

AIRCRAFT IN WAR. By J. N. Spaight. 172p. 8vo '14. *Macm*. \$2n.

MILITARY AEROPLANES. By G. C. Loening. '15. 169p. illus. 4to. G. C. Loening, *Sturtevant Aeroplane Co.* \$4.75.

An explanatory consideration of their characteristics, performances, construction, maintenance and operation, for the use of aviators; prepared for Signal Corps' Aviation School, San Diego, Cal.

THE LAW OF THE AIR. By Harold D. Hazeltine. '11. 159p. 8vo. *Doran*. \$2.

A series of lectures delivered before the University of London.

## Military Surgery and Hygiene

TEXT-BOOK OF MILITARY HYGIENE AND SANITATION. By F. R. Keefer. '14. *Saunders*. \$1.50n.

Based on lectures delivered to the Cadets of the U. S. Military Academy. Popular, simple and untechnical in style, and condensed without being obscure. Author is Lieut.-Col., Medical Corps, U. S. A.

MANUAL OF MILITARY HYGIENE. By Col. Valery Howard, Med. Corps, U. S. A. '14 2d ed. *Wood*. \$5n.

This book, which is a revision, covers the subject in a thorough way. Much new matter has been added and a number of subjects have been rewritten to meet the latest views and conditions. A copious index makes the book handy for reference.

FIELD SANITATION. By J. S. Wilson. '14. *Banta*. \$1.

Intended particularly for non-commissioned officers.

SANITATION IN WAR; a syllabus of the course of nine lectures by Major P. S. Lelean, R.A.M.C., England. 39illus. 8vo '15. *Blakiston*. \$1.75.

These lectures are of very recent origin and contain conclusions arrived at from experiences in the present European War. The following subjects are covered: Physical fitness for war; Prophylaxis; The march; Sickness in the army; Role of the insect in war; Medical organization and administration in the field; Conservancy on active service; Water and water supplies (2 chapters).

THE ELEMENTS OF MILITARY HYGIENE, especially arranged for officers and men of the line. By P. M. Ashburn, Major, Medical Corps, U. S. A. '15. *H. Miff*. \$1.50n.

A new edition, somewhat revised, of a work published in 1907. A supplementary chapter on the prevention of mental and nervous diseases has been added. Prescribed by the War Department for use in garrison schools.

WOUNDS IN WAR, their treatment and results. By D'Arcy Power. '15. 108p. *Oxford*. \$1.

SURGERY IN WAR. From First Hand Experience at the Front. By Major A. J. Hull, R.A.M.C., F.R.C.S. (England). '15. illus. *Blakiston*. \$4.00.

At the beginning of the present war many of the conventional methods of treatment were discarded. Treatment of many injuries and septic wounds have undergone radical changes. This work deals mostly with the more recent methods of treatment introduced. Several authors having special experience of various subjects have contributed chapters.

WAR SURGERY. By E. Delmore. '15. *Hoeber*. \$1.50n.

PHYSICAL DEVELOPMENT OF THE INFANTRY SOLDIER. By M. B. Stewart. '13. *Banta*. 75c.

THE SOLDIER'S FOOT AND THE MILITARY SHOE. By Maj. E. L. Munson. '12. *U. S. Cav. Assn*. \$1.50.

Approved by the War Department. Explains fully every point connected with G. O., No. 26. War Department, 1912, on feet, shoes, shoe fitting, foot care, etc.

FIRST AID DENTISTRY. By Lieut. E. P. R. Ryan, Dental Corps, U. S. A. '14. *Blakiston*. \$1.25.

For medical and dental practitioners and students or nurses. The methods included, which are limited to first aid that will relieve suffering, are described in simple, non-technical language.

A STUDY IN TROOP LEADING AND MANAGEMENT OF THE SANITARY SERVICE IN WAR. By Morrison and Munson. \$1.40.



Illustrates, under assumed conditions of battle, the leading of troops and the management of a sanitary service co-ordinate therewith.

**THE PRINCIPLES OF SANITARY TACTICS;** a handbook on the use of medical department detachments and organizations in campaign. By Maj. E. L. Munson. '11. 306p. maps. 12mo. *U. S. Cav. Assn.* \$2.

Officially approved by the War Department. Relates exclusively to the tactical direction of sanitary troops in war.

**FIRST AID TO THE INJURED AND AMBULANCE DRILL.** By H. Drinkwater. '00. 12mo. *Dutt.* 35c.

A practical little book, omitting all anatomical and physiological details that do not bear directly upon the practical work. Takes up the skeleton, respiration, bleeding, position of the arteries, wounds, fractures, poisons, drowning, the preparing of all kinds of bandages, and the ambulance drill.

**MANUAL OF PHYSICAL DRILL—U. S. A.** By Lieut. E. L. Butts. Illus. 16mo. *Aplin.* \$1.25n.

Considered one of the best books ever written on the subject of physical drill.

**MEDICAL SERVICE IN CAMPAIGN.** By Maj. Paul F. Straub, Medical Corps, U. S. A. 164p. illus. maps. *Blakiston.* \$1.50.

A handbook for medical officers in the field. Prepared under the direction of the Surgeon-General of the Army, and published by authority of the War Department.

### Miscellaneous

**THE MESS OFFICER'S ASSISTANT.** By Capt. E. R. Holbrook. \$1.

Contains practical information and suggestions on the manner of running a company mess.

**THE MODERN ARMY IN ACTION;** an exposition of the conduct of war. By Major-General John F. O'Ryan, commanding N. Y. Division, and Captain W. D. A. Anderson, Corps of Engineers, U. S. A. '14. *McBride.* \$1.50n.

Readable and up-to-date. Based on the lessons of the present war in Europe, as well as on earlier wars. Sixteen illustrations. The purpose of the book, in the words of one of the authors, is to indicate "the evolution of each arm of the service, explaining the problems involved in mobilization, concentration, and supply of troops, and the manner in which the modern army is utilized in combat."

**ON WAR.** By Gen. Carl v. Clausewitz. New and rev. ed., with introd. and notes by F. N. Maude. '14. 3 v. 8vo. *Dutt.* \$7.50 per set.

**FIELD MUSICIAN'S MANUAL.** By Lieut. Daniel J. Canty, Mass. N. G. Formerly Musician Co. "M," 27th U. S. Inf. Illus. \$1.50.

Describes the duties of musicians, and gives all the regulation calls used by every branch of the Army, as well as those used in the Navy, Marine Corps, National Guard and Revenue Cutter Service. The book also includes over forty foreign marches, inspection pieces and sound-offs.

**THE WAR BOOK OF THE GERMAN GENERAL STAFF;** being the usages of war on land issued by the Great General Staff of the German Army. Trans. with critical introd. and notes by J. H. Morgan, M.A., Professor of Constitutional law at University College, London. '15 12mo. *McBride.* \$1.

**FARROW'S MILITARY ENCYCLOPAEDIA.** By Edward S. Farrow, late United States Army, late Assistant Instructor of Tactics at the

United States Military Academy. Maps, about 3000 wood engrav. 3v. *Military Naval Corp.* \$24; *leath.*, \$30; *half Russ.*, \$36; *full Russ.* \$42.

The military knowledge of the world, ancient and modern, foreign and domestic, is embraced in this military encyclopedia.

**THE AMERICAN ARMY.** By Maj. Gen. W. H. Carter. '15. 293p. 8vo. *Bobbs.* \$1.50.

General Carter discusses the salient weaknesses of our present system of national defense.

**THE INTERNATIONAL MILITARY DIGEST ANNUAL;** a review of the current literature of military science for 1915. Ed. by Col. C. De W. Wilcox, U. S. A., and Lieut. Col. E. R. Stuart, U. S. A. '16. 8vo. *Cum. Dig.* \$3.

An annual cyclopedia of military science "cumulated from the monthly issues of the *International Military Digest*. Its editorial board includes about thirty officers of the U. S. Army, many of them authorities in their special lines. It supplements the military compends of every branch of the service.

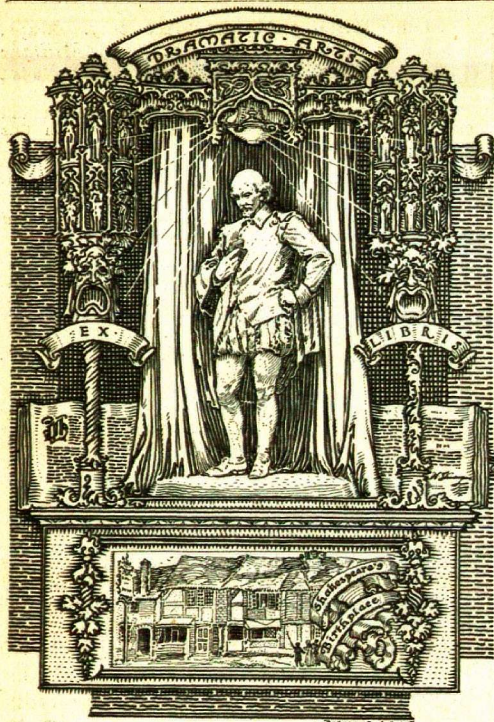
### MISBRANDED POETRY

SOMETHING should be done about the titles with which poets decorate their volumes of verse, remarks the New York *Evening Post*, half facetiously, half in earnest. In one way or another they seem to have the impression that the purpose of a title is to disarm the reader's suspicion, draw a red herring across the path of his curiosity, and induce him to purchase the book by means of a subtle kind of misbranding. If a slender sheaf of verses, for instance, concerns the tragedy of an early, hectic love affair, the poet snatches at "Through the Storm," hoping to catch the nature-loving public as well as the sentimentalists. A volume of free verse may, on the other hand, be dubbed, without hesitation, "Rhymes and Rhythms." For the law of *caveat emptor* governs in the book business as elsewhere. You cannot arrest a poet for intellectual fraud. He is immune if he calls a volume "Goblins and Pagodas," though neither the one nor the other figures in the body of the poetry.

The trouble is that poets are a race of spoiled children. Too long they have been allowed to have their own sweet way in this matter of titles, as in all things else. Genius, tradition insists, will brook no curb. That is an issue which, perhaps, has not yet been sufficiently tried out. At any rate, while nobody was reading poetry—and this was the case until the present lamentable war caused, among other unexpected phenomena, a rebirth of the public's poetic sense—it did not much matter what poets called their effusions. of passion were not of vital concern. But and so that catalogue names of their flowers Few people visited their hot-houses, anyway, scent of verse, publishers ought to make it their business to regulate the vagaries of now that readers are again keen upon the irresponsible nephews of the Olympian Nine.

Perhaps it would be best for publishers to unite in a sort of Association for Curbing Refractory Genius, which might, in turn, appoint a "Committee on Titles" to take suitable





Courtesy The American Printer.  
FIRST AWARD

GEORGE WHARTON EDWARDS, NEW YORK.

action. This committee might then draw up a list of titles to which bards would have to

GEORGE WHARTON EDWARDS, NEW YORK.

confine their imagination. The German government long ago adopted a similar method for the protection of infants against the baptismal whims of fond parents. Certainly, then, these parents of merely spiritual offspring ought not to be beyond all control. They could salve their wounded vanity with the consoling reflection that, after all, most of mankind's poetic geniuses followed the safe and sane policy in this title question. Homer stuck to the name of the town which supplied him with all his local color. He might have dubbed his well-known epic "Turns and Movies." Virgil might have followed *vers-librist* traditions and called his poem "Rhymes of a Rolling Stone." Dante, with his "Divine Comedy," was a bit decadent in the matter of nomenclature. But practically everybody else in the immortal swim, from Cervantes, with "Don Quixote," down to Tennyson, with "In Memoriam," and Swinburne, with "Laus Venenis," has served notice of the contents of his poetry by use of appropriate titles.

#### "PREPAREDNESS IN THE BOOK-TRADE"

[The office of the world of books in helping to bind up the wounds of the world after the war and to render further war impossible is brought forward in an editorial in the latest issue of the *Bookseller, Newsdealer and Stationer*. It may be overly eulogistic,

but we do not think so, and it is the sort of article which every bookman likes to read occasionally to get his soul above the mere grind of costs and discounts.—Ed. P. W.]

The Referendum on the ten propositions on Preparedness sent out by the Chamber of Commerce of the U. S. shows conclusively that the business interests of the country are practically unanimous in the opinion that our army and navy and our industrial and financial resources should be very much increased. Most people probably look upon this as preparedness for war, but not a few argue that it is more necessary as a prevention of war. There is truth in both of these positions. There is also a class of reasoners, not now a large one, who believe that preparedness is an invitation to war, and in a limited sense this is also true.

But all of this talk relates to material things, whereas there is another sort of preparedness which will do more to prevent war than any accumulation of men or money or munitions, and this thought brings us squarely up to a consideration of books.

Most of the great evils of the world, including war and also including privation and poverty, are largely due to lack of intelligence and right thinking. Two men equally educated, as we view education, look upon an incident from apparently the same standpoint and form quite opposite conclusions, one of which is right and the other wrong. We have examples of this loose or inaccurate thinking in our daily life, and particularly in our elections. The prominent examples just now are to be found in the attitude of our people on the causes of the great European war and our own Mexican war. What is sadly needed is a sounder and a wider intelligence and a better development of our power of thought.

How can we get this intelligence and the power to assimilate and arrange it and reach logical and correct conclusions, except from the books, which not only contain the wisdom of the ages but are invaluable for mental training. We need books to help us in our material progress, but we need them far more to teach us how to think. Bread may appease our bodily appetite, but the soul has appetites that must be satisfied, or we can never achieve happiness or contentment. The world must have books and man must have the trained intelligence that will enable him to discriminate and select from them the mental and spiritual food that he most requires. The great steps in man's evolution from barbarism to civilization have all been facilitated by books.

We have been criticized for giving too much attention to our physical demands to the neglect of our spiritual needs. We are no greater offenders in this respect than other nations, but it is a proper time now to seriously consider whether in our schools and in our professions and industries we have not sacrificed the precious things to secure merely the husks of life. If the Germans and the Austrians, not to speak of the other nations of Europe, had given more study to the



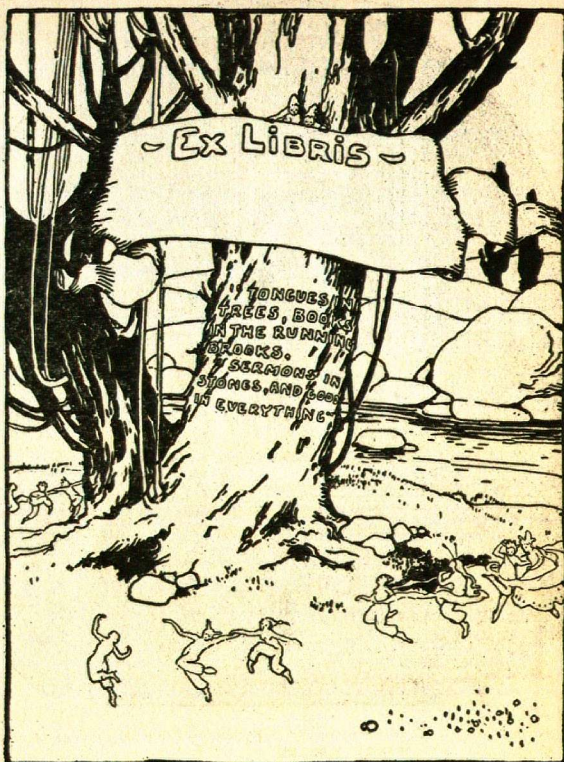
humanities and the amenities of life and less to the perfecting of instruments of destruction, we should probably have avoided the terrible war. If the seeds of intelligence and sympathy and good will had been planted in Mexico instead of the seeds of selfishness and greed and bigotry, Mexico might now be a flourishing and friendly neighbor.

There are people who believe that, after all, the brutal war now raging in Europe may afford some compensation in turning the minds of men from their purely selfish interests to better ways. Perhaps they have been so absorbed in money getting and pleasure seeking that it needed the roar of cannon to awaken them to the real duties of life; that the people who are spared will live more virtuously and intelligently with greater happiness to themselves and to their fellows; that the right of others—individuals and nations—will be respected; and that civilized methods will be adopted for settling disputes without resort to savage warfare. Materially, Christendom may be set back for a generation, but out of the painful travail there will be a new birth of righteousness and justice.

In this work of regeneration, books will play a prominent part. It is true that war was encouraged and is now defended in books, but false doctrines have always been preached in attempts to deceive and mislead, but they have only served to emphasize the need and encourage the reading of the better books and to teach discrimination between the false and the true. In these battles of the books, victory has always rested with the truth.

Many of us believed that the world was too wise and too good, too far advanced in civilization, for war between the great nations ever to occur again, but we were wrong. The preachers and the teachers had done their work faithfully, but the booksellers, the distributors of the lessons of intelligence and righteousness, had failed and the teachings never reached those for whom they were intended and who were in such dire need of them.

The world's happiness and prosperity in the future depends in a greater degree than we think upon the makers and distributors of literature. The ignorant need to be informed, narrow minds to be enlarged, prejudices to be removed, tyranny to be replaced by justice; and humanity to be put on a plane of brotherhood. We have not only to provide the harvest but we must find the reapers. While the scientists are making new inventions and in many ways relieving physical needs and contributing to physical strength, the work of providing mental and spiritual food and strength rests with the publishers and booksellers.



*Courtesy The American Printer.*

SECOND AWARD

HUGH SPENCER, CHESTER, CONN.

### PRIZE-WINNING SHAKESPEAREAN BOOKPLATES

WE print herewith reproductions of the prize-winning bookplates in the contest conducted as a part of the Shakespeare tercentenary celebration by the American Institute of Graphic Arts in conjunction with the Shakespeare Birthday Committee of the City of New York. The contest was open to all persons, and drawings were submitted from all parts of the United States. The prizes, \$100, \$60, and \$40, were awarded by a committee consisting of the following members: For the American Institute of Graphic Arts, John Clyde Oswald, J. H. Chapin, J. Thomson Willing; for the Shakespeare Birthday Committee, Henry Clews, John DeWitt Warner, Mrs. James Madison Bass.

### CO-OPERATIVE WAREHOUSE FOR PRINTED SHEETS PROPOSED IN LONDON

THE decision of the English binders to begin on July 1 taxing publishers for the storage of printed sheets has called forth the suggestion in English publishing circles that the publishers unite in the maintenance of a co-operative storehouse of their own. So far as we have been able to learn, George Allen & Unwin is the first firm to signify its willing-





Courtesy The American Printer.

THIRD AWARD  
RAYMOND PERRY, NEW YORK.

ness to go into such a scheme should it prove feasible.

The scheme for the co-operative warehouse, as outlined in the *English Publishers' Circular*, is as follows:

"The building would be of vast dimensions, with one floor divided into sectional squares of 100 ft., 50 ft., and 25 ft. square. Each square would be self-contained, with racks and gangways of suitable dimensions for the easy handling of bales. The building would have a glass roof; there would be no windows on three sides. The building would be in every sense the publishers' clearing-house. Here all printed sheet stock would be taken in from all printers employed by the renters; and from the clearing-house, binders would be handed the exact quantities for their binding orders. There would be no confusion. There would be a reception department, with a staff which would immediately sort out—re-pack, if necessary—label, and store all sheets, &c., in their allotted racks. At another part of the building the out-delivery department would be ready to deal instantly with all binders' demands. There would be a responsible overseer, with a competent staff of warehousemen and clerks in constant attendance. In return for the orderliness with which their bales would be treated the printers would be asked to affix a stamp of the value of one penny to each bale. This stamp would be the pass-

port to the receiving station of the store, and would be obtainable in sheets from the secretary. As a complement, the binders would be required to purchase at the store similar penny stamps, which the storekeeper would affix to the parcels before handing them to the binders' messenger. No money would pass at either end of the store. With such a system might it not be possible to reduce freight and cartage rates? The store stamp on each bale would be sufficient for identification at wharf or siding; checking would be reduced to little more than glancing. The stamps would point the way at once, and the risk of misdelivery and delay would be nil. Imagine the relief in delivery! Instead of threading twenty different routes to as many binders, there would be but one avenue. Each printer would advise the store the number of bales dispatched, with the lowest and highest number stamp, which would, of course, simplify checking at the store. A receipt, detachable from advice note, would then be posted to printer in acknowledgment. In the event of discrepancies, the receipt would be withheld until

errors or shortages had been rectified or made up. The parcels would not be delivered by the store employees to the binders. All parcels would have to be called for. To expedite delivery, however, binders sending demand notes by post would have their calls prepared against the time of arrival of their respective vans. No demands by telephone would be entertained.

"It may be of interest to see how the charge of 9d. per 1000 sheets of 16 pp. demy 8vo [the rate charged by the binders] works out in regard to space. The full sheet as it is printed on the machine is 35 in. x 45 in., and contains two copies of two signatures when turned. On the second side the sheet is cut in half as it runs over the flyer, and is delivered on the board as two sheets of double demy, 22½ x 35. The rm. of 516 sheets, 35x45 (after allowing for spoilages), has now become two rms. of, say, 508 sheets, each 22½ x 25 = 1000 sheets of 32 pp., or 2000 sheets of 16 pp. Let us suppose the volume contains 320 pp.; that gives twenty signatures of 16 pp. each, and 1000 copies of each signature at 9d. each will cost the sum of 15s. for one year. The sheets, 22½ x 35, are flapped once, and become 17½ x 22½. Each sheet 22½ x 35 contains two copies of one signature of 16 pp., flapped in twenty-fives we get fifty copies of one signature; in twenty flaps we have fifty complete copies of the book of 320 pp. demy 8vo. Say each



bale of fifty copies measures in parcel form 19 in. x 24 x 12 in., twenty parcels—equal 1000 complete copies—would occupy roughly a space a fraction over 3 sq. ft. by 20 ft. high. Assuming that binders' store gives headroom of 10 ft., we should require space for two stacks or, say, 6 sq. ft. in all. The volume of twenty signatures, 1000 copies, is to cost at 9d. per 1000 sheets per 16 pp. 15s., so that the binders' store space is apparently valued at 2s. 6d. per square foot for standing room only, as it is not to be supposed he will give any particular heed to the get-at-ability of stored sheets. Of course, it is not stated how the price, 9d. per 1000 sheets of 16 pp., is arrived at (though it looks very like a compromise between 6d. and 1s.), but it seems clear from the foregoing figures that the binders have taken care not to charge too little. The building of the future would have a headroom of at least 25 ft., so that 1000 copies of a 400 pp. volume could stand on half the space of the ordinary binders' store."

### COPYRIGHT NOTES

FRENCH PRESIDENT PROMULGATES  
1914 PROTOCOL TO BERNE CON-  
VENTION

ON March 28, President Poincaré of France announced the official adoption by France of the 1914 Protocol to the Berne Convention which permits nations belonging to the International Copyright Union to legislate restrictions against nations which do not grant complete reciprocity in copyright matters. The Protocol was drawn up in Berne on March 20, 1914, by representatives of the eighteen nations belonging to the Union.

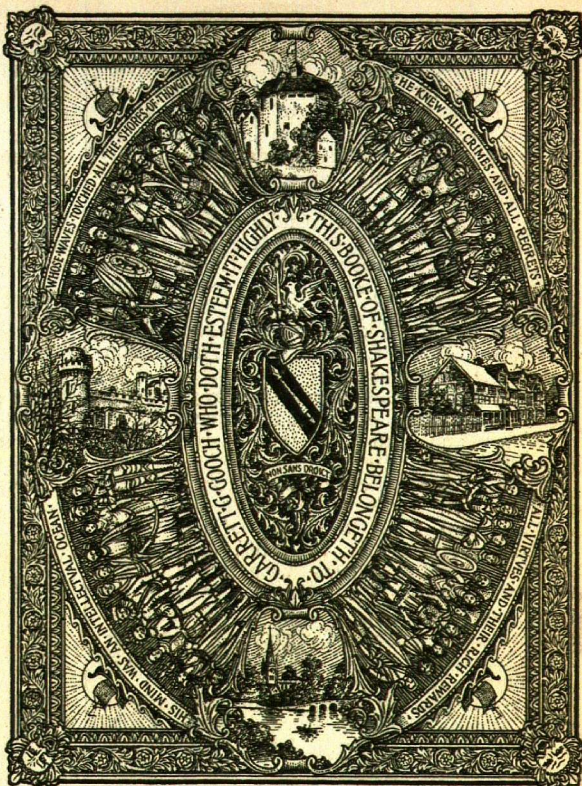
### POSTAL NOTES

#### POSTAL RECEIPTS BREAK ALL RECORDS

POSTAL RECEIPTS for the last two quarters have broken all records, aggregating \$84,564,-447.21 for the quarter ending December 31, 1915, and \$79,699,622.14 for the quarter ending March 31, 1916. Prospects are that the total postal receipts for the current fiscal year ending June 30, will amount at least to \$305,-000,000 and will exceed the receipts for the last banner year, 1914, by from fifteen to twenty million dollars.

#### OVERWEIGHT MAIL TO CUBA WILL NOT BE DELIVERED

POSTMASTER MORGAN advises that information has been received from the postal administration of Cuba that many parcels exceeding four pounds six ounces in weight continue to be received there in the mails from the United States, and that postmasters in Cuba have been instructed that all such parcels received on and after July 1, 1916, shall not be delivered to addresses, but shall be returned to the United States as prohibited. The post-



Courtesy The American Printer.

HONORABLE MENTION

SEXTON WILKERSON, ROANOKE, VA.

master suggests that heavy parcels be weighed before sending them to the post office, so that the public will be saved the inconvenience resulting from the refusal of post office clerks to accept parcels exceeding the weight limit of four pounds and six ounces.

### BOOK-TRADE ASSOCIATIONS

#### A. B. A. MEMBERSHIP COMMITTEE APPOINTED

The new membership committee of the American Booksellers' Assn. consists of:

D. K. Medcalf, Rochester, chairman; David Koeller, St. Louis; J. K. Gill, Portland; Davis L. James, Cincinnati; George F. Warfield, Hartford.

#### BOOKSELLERS' AND STATIONERS' ASSOCIATION OF NORTH CAROLINA URGES MINIMUM DISCOUNT OF THIRD OFF ON FICTION

THE fifth annual convention of the Booksellers' and Stationers' Association of North Carolina was held in Winston-Salem, N. C., June 20, 1916, President H. Taylor Rogers, of Asheville, presiding over the meeting. Routine business, consisting of officers' and committees' reports, reading of minutes, etc., was quickly disposed of, to give place to matters of interest to the members of the association, and to give time for the unusually interesting program which had been prepared by the program committee, consisting of Mr.



Love, of Wilmington, and Mr. Newsom, of Durham.

The Stephens-Ashurst bill was also endorsed, and the secretary was instructed to communicate the attitude of the association to the State representatives in Congress.

The following resolution was adopted:

*Resolved*, That this association feels that the variable discounts of publishers on recent books are not adequate to take care of overhead expenses. We feel that it is just for us to request the publishers to adopt a minimum discount of 33 1-3 per cent. on recent fiction. Be it further

*Resolved*, That a copy of this resolution be sent to the American Booksellers' Association and to the publishers.

The secretary was instructed to register the association with the National Association of Stationers and Manufacturers and the American Booksellers' Association.

The old officers were re-elected, as follows: president, H. Taylor Rogers, of Asheville; vice-president, Chas. S. Stone, of Charlotte; secretary-treasurer, E. S. Wills, of Greensboro. The above officers, with W. H. Watkins, of Winston-Salem; M. E. Newsom, of Durham; and D. C. Love, of Wilmington, constitute the board of directors. One vacancy exists on the board, which for the present was left open.

Following is the program of papers prepared for the meeting: "School Book Problems and How to Handle Them," H. Taylor Rogers; "Present and Future Effects of the War on Booksellers and Stationers," D. C. Love; "Drug Store Competition and How to Deal With It," W. H. Watkins; "Decrease or Increase of Mail Order Business and Cause for Same," C. S. Stone; "Service," M. E. Newsom, Jr.

The time and place for the next convention was left in the hands of the directors.

#### OBITUARY NOTES

T. RUSSELL SULLIVAN, author, died in Boston on June 28 in his sixty-eighth year. He wrote several plays in which the late Richard Mansfield and William H. Crane made successful appearances. He was the author of the following books: "Roses of Shadow," 1885; "Day and Night Stories" (2 series), 1890, 1893; "Tom Sylvester," 1893; "Ars et Vita," 1898; "The Courage of Conviction," 1902; "Lands of Summer," 1908.

GASTON CAMILLE CHARLES MASPERO, one of the best known Egyptologists in Europe, died suddenly in Paris on July 1, while attending a session of the Academy of Inscriptions and Belles Lettres. M. Maspero was born in Paris in 1846. He was delegated to found an archaeological institute in Cairo in 1880. From that time he devoted his life to Egyptology, in which he soon became known as a leading authority. During 1880-6 he was general director of excavations and museums in Egypt, and since 1899 was a professor in the College of France. He was late Commander of the Legion of Honor and a Member of the Institute. Of his published works, the follow-

ing have appeared in this country: "Egypt: ancient sites and modern scenes," 1911; "Egyptian Archaeology," '02; "History of Egypt, Chaldea, Syria, Babylonia, and Assyria," (9 v. subscription ed.); "Life in Ancient Egypt and Assyria"; "New Light on Ancient Egypt," 1909; "Passing of the Empires," 1900; "Tomb of Iomya and Touiyou" (joint auth.), 1908; "History of Art in Egypt," 1912; "Manual of Egyptian Archaeology and Guide to the Study of Antiquities in Egypt," 1914; "Popular Stories of Ancient Egypt," 1915.

#### PERIODICAL NOTES

MERLE THORPE, head of the University of Kansas journalism department, has been selected as editor of *The Nation's Business*, the official monthly magazine of the Chamber of Commerce of the United States.

THE FIRST NUMBER of the *Flame*, "a journal for the new age," published monthly in Boston, has appeared. It contains articles by leading radical writers. Irwin Granich and Van K. Allison, both formerly New York newspaper men, are editor and manager respectively.

A NEW JOURNAL OF POETRY, published at Port Washington, Long Island, and edited by William Rose Benet, has appeared with the title *Chimera*. Amy Lowell, Louis Untermeyer, Don Marquis, and the editor contribute to the first issue. The *Evening Post*, in announcing this latest periodical venture, comments: "The list of poetry magazines in the country is fast becoming portentous—and very ridiculous."

VOL. I, No. 1 of *Pulitzer's Review*, a periodical with a platform of "Political purity, national defense, and protective tariff," has just been issued by the Pulitzer Co., American Circle Building, New York City, of which Walter Pulitzer is president and editor, Chas. P. Swett, secretary and treasurer, and Edward Percy Howard, George H. Seldes, and Leon Green are associate editors. Subscription rate is one dollar per year, ten cents per single copy.

#### LITERARY AND TRADE NOTES

THE UNIVERSITY OF CHICAGO PRESS will publish this month a "History of the Working Class in France," by Wergland.

OWING TO THE ILLNESS of A. P. Roche, the Page Co. has arranged for Sully & Kleinteich to sell their publications up to September 1.

THE PENN PUBLISHING Co. has issued a series of colored comic post cards, drawn by an army officer, depicting the trials of army and navy life.

A WOMAN COLLEGE GRADUATE, serving as cook in a lumber camp—not a pretty little lumber camp, but a regular bruiser of a camp—is the central fact about which is written "Big Timber," the new novel by Bertrand Sinclair, author of "North of Fifty-three." "Big Timber" will be published on August 12, by Little, Brown & Co.



THE NATIONAL EDUCATION ASSOCIATION decided at its general business meeting on July 7 to add to the simplified spellings already in use by the Association the words included in the following resolution: "Resolved, that this Association use in its publications the spelling *t* in the past tenses of English verbs ending in *-ed* pronounced *t*, where the change will not suggest a wrong pronunciation."

THE LAND OF OZ not being, as yet, involved in the European war, its chief historian, L. Frank Baum, has been able to record all sorts of gay doings in that consequential country in "Rinkitink in Oz," published by the Reilly & Britton Company. Mr. Baum's imagination has never yet flagged, and the new book will undoubtedly be a favorite among the year's juveniles.

"MAN PROPOSES," one of those pick-me-up-and-read-me-in-a-shady-hammock-or-canoe-when-it's-too-hot-to-do-anything-else romances, will be published by the Page Co. just in time for the August holiday trade. A generous portion of the story occurs in Newport during "tennis week." "Man Proposes" is by Eliot H. Robinson, and will be ready August 1.

ELIZABETH LINCOLN GOULD has found a new use to which to put retired sea captains in her novel, "Cap'n Gid," which will be published by the Penn Publishing Co. on July 25, for, instead of following the time-honored practice of all retired captains and gracing some old wharf with his "wrinkled face," "discolored pipe," "fringe of whiskers," etc. Cap'n Gid ups and gets married. The story which results is said to be full of "many smiles and a few sighs."

A NEW "BABY BOOK," "Hygiene of Infancy," by J. H. Kellogg, superintendent of the Battle Creek Sanitarium, will be issued by the Good Health Publishing Co. on July 20. It is written for mothers and covers in untechnical fashion all of the problems of infant hygiene—food and feeding, normal functions, with a talk on bowels and kidneys (this is one of the points of the book), diet for nursing mothers, food tables, bathing and clothing, disorders of infancy, etc.

THE first war order for Testaments received by the A. J. Holman Co. was an order for 1800 Holman Pocket Testaments from Nathaniel McCarthy, the Minneapolis bookseller. The order was shipped within 24 hours. The Minnesota telegram was less than an hour ahead of similar requests from Alabama and Ohio, closely followed by orders from New York City and North Carolina. Nearly every State in the Union has been represented in the demand. The Minneapolis order was for "Red Letter" Testaments bound in tan suede leather, with gold edges.

THE NATIONAL EDITORIAL ASSOCIATION announces that, desiring to co-operate with the National Education Association, the Simplified Spelling Board and other educational organizations in their efforts to accustom the general public to the use of simplified spell-

ing in print, it approves of the "Twelve Words" in use by the National Education Association since 1898, as follows: tho, altho, thru, thruout, thoro, thoroly, thorofare, program, prolog, catalog, decalog, pedagog. The National Editorial Association adopts the simplified spelling of these words in printed matter and correspondence of the Association and recommends their use by individual members in their respective newspapers.

A JUVENILE by Dorothy Canfield should be a real event in juvenile bookdom. "Understood Betsy," announced by Holt, is the story of Betsy, a sickly, worried little girl of nine, who has been conscientiously brought up by nervous, apprehensive aunts, determined to do their duty by her. Circumstances suddenly set her down on a Vermont farm in the midst of simple, natural processes and simple, natural people, who have a deep, unconscious trust in life and the principle of growth. The experience of little Elizabeth Ann in the first year of her new life, as she slowly expands and develops like a plant placed in the sunshine, make up the narrative which is said to be full of incident and fun for young readers, and of food for thought for their fathers and mothers.

SUMMER BEING THE time for community plays and pageants, the recent publication by the Yale University Press of "Community Drama and Pageantry" by Mary P. Beegle and J. R. Crawford is particularly timely. Miss Beegle was connected with the Shakespeare Commemoration given in May in New York; while Mr. Crawford is working on the pageant to be presented at Dartmouth this summer, as well as assisting in that planned for Yale in October. The intricacies of color, staging, acting, grouping, music and the dance, as well as the more evident problems of writing the pageant-book and of organizing, are made as clear as experts can make them. A very complete bibliography of material bearing on these topics forms a portion of the book.

THE AMERICAN BIBLE SOCIETY reports increasing difficulty in getting Bibles from the British and Foreign Society of London, especially those published in languages other than English. The society also reports itself unable to get paper at any price in quantities needed, and fear is felt that the lower prices of Testaments, selling at five and ten cents, and Bibles, selling at fifteen cents, would be curtailed in numbers if not cut off altogether. Publishers of religious weeklies are giving notice that beginning with the first week in July sizes of issues will be curtailed, and ministers and others are being exhorted to cut down their sermons and addresses. Several papers of thirty-six and forty pages give notice this week they will hereafter be reduced to twenty pages. None have yet announced advances in price.

GEORGE F. WILLIAMS, formerly a bookseller at 734 Lesseps Street, New Orleans, and more recently at 1236 Washington Street, Boston, was arrested by Federal authorities on June



27, charged with being a fugitive from justice from New Orleans, where, the local Federal authorities say, an indictment is standing against him charging him with using the mails to defraud. In April, 1914, we noted the indictment of Williams in New Orleans for using the mails to defraud. Nothing was heard from him for nearly a year, when we were informed that he was still in New Orleans and was victimizing members of the trade through our Books Wanted columns. The PUBLISHERS' WEEKLY immediately placed the matter in the hands of the United States postal authorities having jurisdiction in Louisiana. Meanwhile, Williams seems to have transferred his activities to Boston, where, under the style of the "Boston Book Exchange," he seems to have continued his former questionable practices. We immediately closed our advertising columns to the Boston Book Exchange and warned the trade of what we knew of him. His present arrest is the first word we have received of him since then. Among those alleged to have been defrauded by Williams, according to the indictment, are the Consolidated Publishing Co., of St. Louis; Martin Barlow, of Belleford, Mo.; E. Schwartz, of New York; the Bobbs-Merrill Co., of Indianapolis; A. L. Fuller, of Elwood City, Pa.; H. Brinkman, of Arcanum, O.; and R. J. Gregg, of Springfield, Mo. Williams was arraigned before U. S. Commissioner Hayes in Boston last week, and held under \$1000 bail for a hearing July 7.

#### BUSINESS NOTES

ALBANY, N. Y.—The C. M. Winchester Corporation has filed organization articles as printers, publishers, stationers and booksellers.

CHICAGO, ILL.—In further explanation of the recent correspondence in these columns relative to Everybody's Book Shop, we are told that Mr. McCall, who recently took it over, has been in the stationery business in Chicago for fifteen years, having long owned a store at 3916 Cottage Grove avenue. Everybody's Book Shop was formerly owned by the Carkner Co., as was Carkner's Art Shop. The latter store was in the hands of a trustee for a period until May 26 of this year, when it was sold at auction. Everybody's Book Shop, a separate store, was sold to Mr. McCall about the first of the year, he paying cash in full it is stated by his attorney, and as far as the PUBLISHER'S WEEKLY knows has had no finan-

cial difficulties since. So far as the original Everybody's Book Shop is concerned the PUBLISHER'S WEEKLY notice was correct.

NEW ORLEANS, LA.—Unable to meet pressing obligations amounting to more than \$10,000, Thomas McCormack, 105 St. Charles Street, for years engaged in the book and stationery business, has filed through his attorney a voluntary petition in bankruptcy, with liabilities of \$10,075.99 and assets of \$3546.24.

NEWCASTLE, IND.—The book and stationery store of Beatty & Morris has been taken over by Prof. Homer H. Cooper.

SAN ANTONIO, TEX.—Block's Book Store is a new concern handling books, stationery and novelties.

VANCOUVER, WASH.—R. E. Dunbar is reported to have purchased a controlling interest in the Vancouver Stationery Co., booksellers and stationers.

#### BIBLIOGRAPHICAL NOTES

CATALOGUES OF NEW AND SECOND-HAND BOOKS

W. W. Blake, Mexico City, Avenida 16, de Septiembre 13. Monthly list of books. (No. 38; 7020-7215 titles.)

John & Ed. Bumpus, London, 350 Oxford St. Catalogue of second portion of the library of the late Sir Richard Wallace. (642 titles.)

Henry Gray, London, 1 Churchfield Rd. E., Acton. Catalogue of Americana consisting of books, periodicals, pamphlets, maps, relating to or printed in North, South, Central and British America, the United States, Dominion of Canada and the West Indies, etc. (No. 10, Pt. 4.)

John Heise, Syracuse, N. Y. Interesting list of autograph letters, documents, etc. (No. 191; 87 items.)

—(No. 192; 82 items.)

Charles Higham & Son, London, E. C., 27a Farringdon St. Catalogue of books upon the Bible, holy eastern church, liturgical literature, Roman Catholic theology. (No. 544; 1722 titles.)

Lusac & Co., London, 46 Great Russell St., W. C. Oriental list and book review. (v. 26, Nos. 7-10; 11-12.)

L. S. Matthews & Co., St. Louis, Mo., 3563 Olive St. Bargain catalogue of new and second-hand medical books.

Martinius Nijhoff, La Haye, Lange Voorhout 9. Livres anciens et modernes. (No. 416; 430 titles.)

#### Forthcoming Books

##### WEEK BEGINNING JULY 17.

Andrews, A. P., Harrison, H.: Sdynor, and others. Friends of France. H. Mi. \$1.50 n.  
Andrews, Mary Raymond Shipman. Old Glory. Scrib. \$1 n.; 50 c. n.  
Cable, Boyd. Doing their little bit. Dutt. \$1 n.  
Child, R.: Washburn. Potential Russia. Dutt.  
Collins, A. F. The book of electricity. Apltn. \$1 n.  
Filsinger, E. R. Exporting to South America. Apltn.  
Hughes, Rupert. The thirteenth commandment. Harp. \$1.40 n.  
Kellogg, J. H. Hygiene of infancy. Good Health. \$1.25 n.

Large, Laura. Old stories for young readers (Everychild Ser.) Macm. 40 c.  
Riley, W. H. Headaches and how to prevent them. Good Health. \$1.25 n.  
Snaith, J. C. The sailor. Apltn. \$1.40 n.

##### WEEK BEGINNING JULY 24.

Colmer, Frances. Shakespeare in time of war. Dutt.  
Gould, Eliz. L. Cap'n Gid. Penn. \$1 n.  
Reynolds, Rothay. My Slav friends. Dutt.  
Souza, Count C.: de. Germany in defeat second phase. Dutt. \$2 n.



## Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); Sq., obl. nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

**Abernethy, Julian Willis.** English literature. N. Y., C. E. Merrill. c. 585 p. il. map 12° \$1.35

**Andreieff, Leonid Nikolaevich.** Savva; The life of man; tr. from the Russian with an introd. by T. Seltzer. Bost., Little, Brown. 15+236 p. 12° (Modern drama ser.) \$1 n.  
All the volumes in the "Modern Drama Series" listed in this issue were formerly published by Mitchell Kennerley.

**Barnes, Otis Tiffany.** Children's object story-sermons. N. Y. and Chic., Revell. c. 159 p. 12° \$1 n.

**Barton, G: Aaron.** Archaeology and the Bible. Pt. 1, The Bible lands, their exploration and the resultant light on the Bible and history; Pt. 2, Translations of ancient documents which confirm or illuminate the Bible. Phil., Am. Sunday-School Union, 1816 Chestnut St. c. 13+461 p. + 113 pls. maps O (Green Fund books) \$2 n.

Brings together much interesting material about the archaeological treasures of Egypt, Babylonia, Assyria, Greece, Asia Minor, and Palestine, in their Biblical connection. Especial attention is given to Palestine. Translations are of ancient writings, which bear upon the creation, deluge, Biblical history, poetry, prophecy, Gospels and Epistles.

**Becque, Henri.** The vultures; The woman of Paris; The merry-go-round; tr. from the French with an introd. by Freeman Tilden. Bost., Little, Brown. 13+266 p. 12° (Modern drama ser.) \$1.50 n.

**Bell, Lilian Lida [Mrs. Arth. Hoyt Bogue].** The Land of Don't-Want-To. Chic and N. Y., Rand, McNally. c. 9+212 p. il. col. pls. O \$1.25

Story of adventure and nonsense about a land peopled by little boys and girls, winds, and various other things that don't want to do the things they ought to do.

**Benson, E: Frederic.** David Blaize. N. Y., Doran. c. 365 p. D \$1.35 n.

English school-boy story, which follows young Blaize through a number of years. He had lots of friends his own age, and a hero who was older, whom he saved from going off and being a "rotter" unworthy of any chap's regard. While between cricket matches and school politics, we catch a glimpse of Blaize himself as everybody's hero.

**Bergstrom, Hjalmar.** Karen Borneman; Lynggaard & Co.; two plays tr. from the Danish by Edn. Björkman. Bost., Little, Brown. 16+255 p. 12° (Modern drama ser.) \$1.50 n.

**Bible.** The New Testament. v. 1, St. Matthew, St. Mark, St. Luke. Pt. 2, The gospel according to St. Mark; by Jos. Dean. N. Y., Longmans. 17+84 p. O (Westminster version of the sacred scriptures) bds. 50 c. n.; pap. 30 c. n.

**Bindloss, Harold.** The intriguers. N. Y., A. L. Burt Co. c. 305 p. il. 12° (Popular copyright fiction) 50 c.

The League of the Leopard. N. Y., A. L. Burt Co. c. 328 p. il. 12° (Popular copyright fiction) 50 c.

**Bosworth, E: I.** Can prayer accomplish anything apart from the man who prays? N. Y., Assn. Press. c. 24 p. D pap. 10 c.; per doz. 80 c.; per 100 \$5

**Bowie, Wa. Russell, D.D.** The children's year; fifty-two five minute talks with children. N. Y. and Chic., Revell. c. 192 p. 12° \$1 n.

**Boyles, Kate, and Boyles, Virgil Dillin.** Hoosier volunteers. N. Y., A. L. Burt Co. c. 389 p. il. 12° (Popular copyright fiction) 50 c.

**Brady, Cyrus Townsend.** Island of stairs. N. Y., A. L. Burt Co. c. 370 p. il. 12° (Popular copyright fiction) 50 c.

**Brieux, Eugene.** Three plays: Woman on her own; The red robe; and False gods. N. Y., Brentano's. c. 330 p. 12° \$1.50 n.

**Brink, B: Deane.** The body builder: Robert J. Roberts; being a collection of drills and health hints, and appreciations of the man who blazed the trail for physical education in the Young Men's Christian Association; with an intro. by Luther H. Gulick. N. Y., Assn. Press. c. 13+113 p. il. pls. D \$1

**Brown, Arlo Ayres.** Primer of teacher training; outline approved by Committee on Curriculum, of the Bd. of Sunday Schools; H: H. Meyer, ed. N. Y. and Cin., Meth. Bk. Concern. c. 168 p. S 30 c. n.

Outline for training of Sunday-school teachers.  
**Brown, W: A.** The why and how of missions in the Sunday-school; introd. by Marion Lawrance. N. Y. and Chic., Revell. c. 127 p. (14 p. bibl.) 12° 50 c. n.

**Burroughs, Edg. Rice.** Return of Tarzan. N. Y., A. L. Burt Co. c. 365 p. 12° (Popular copyright fiction) 50 c.

**Butler, S:** Erewhom revisited twenty years later. New and rev. ed. N. Y., Dutton. c. 338 p. 12° \$1.50 n.

**Byerly, W. Elwood.** An introduction to the use of generalized co-ordinates in mechanics and physics. Bost., Ginn. c. 7+118 p. O \$1.25

**Canright, Rev. Dudley M.** The complete testimony of the early fathers proving the universal observance of Sunday in the first centuries. N. Y. and Chic., Revell. c. 64 p. 12° pap. 20 c. n.



- Chadwick, Lester.** Baseball Joe on the Giants. N. Y., Cupples & Leon. c. 256 p. il. pls. 12° 60 c.
- Chandler, Julian Alvin Carroll, and Chitwood, Oliver Perry.** Makers of American history; a beginner's book in the history of our country. Rev. ed. Bost., Silver, Burdett. c. 364 p. il. 12° 60 c.
- Chapman, C. E.** The founding of Spanish California; the Northwestward expansion of New Spain, 1687-1783. N. Y., Macmillan. c. 32+485 p. (bibls.) front. maps O \$3.50 n. Seeks to show that the Spanish occupation of California in the years just prior to the American Revolution was in great degree responsible for the later acquisition of American frontage on the Pacific. Materials employed are for the most part new and were found at the Archivo General de Indias, in Seville, Spain. Author is assistant professor of history, University of California.
- Clutton-Brock, Arth.** The ultimate belief. N. Y., Dutton. c. 132 p. 12° \$1 n.
- Congreve, A. E.** One maid cookery. New and cheaper ed. N. Y., Dutton. 217 p. 16° 50 c. n.
- Connor, Ralph** [pseud. for C. W. Gordon]. Patrol of the Sun-dance Trail. N. Y., A. L. Burt Co. c. 363 p. 12° (Popular copyright fiction) 50 c.
- Cooke, Marjorie Benton.** Girl who lived in the woods. N. Y., A. L. Burt Co. c. 430 p. il. 12° (Popular copyright fiction) 50 c.
- Corelli, Marie** [Minnie Mackay]. Innocent. N. Y., A. L. Burt Co. c. 436 p. 12° (Popular copyright fiction) 50 c.
- Corwin, E. S.** French policy and the American alliance of 1778. Princeton, N. J., Princeton Univ. Press. c. 9+430 p. (4½ p. bibl.) O \$2 n. Emphasizes the idea that France intervened in America in order to re-establish her pre-eminence in Europe and shows how the new alliance created embarrassment with her old ally Spain.
- Cowee, G. Alvin.** Practical safety methods and devices: manufacturing and engineering; 128 illustrations. N. Y., Van Nostrand. c. 9+434 p. il. figs. O \$3 n. Summary of standard safety methods and devices in present use intended for employers, superintendents, underwriters, safety inspectors and engineers.
- Dalrymple, Leona.** Träumerei; il. by C. F. Peters. [New ed.] N. Y., R. M. McBride & Co. c. '12 379 p. pls. D \$1.25 n.
- Dery, D. G.** Under the Big Dipper. N. Y., Brentano's. c. 398 p. front. 12° \$1.35 n.
- Donnay, Maurice Charles.** Lovers; The free woman; They; three plays tr. from the French by Barrett H. Clark. Bost., Little, Brown. 11+265 p. 12° (Modern drama ser.) \$1.50 n.
- Dowling, Sherwood.** Struggling upward; il. by G. A. Harker. N. Y., Appleton. c. 179 p. pls. D \$1 n. Story of a boy's ambition in business, telling how Harry Dale was "home" when opportunity knocked at the door.
- Dowson, Ernest Christopher.** The poems of Ernest Dowson; with a memoir by Arth. Symons; 4 ils. by Aubrey Beardsley and a por. by W. Rothenstein. [6th ed.] N. Y., J. Lane. '15 38+166 p. 12° \$1.50 n.
- Dunsany, E. John Moreton Drax Plunkett, Lord.** Five plays: The gods of the mountain; The golden doom; King Arigmenes and the unknown warrior; The glittering gate; The lost silk hat. Bost., Little, Brown. 12+116 p. 12° (Modern drama ser.) \$1.25 n.
- Edwards, C. A.** The physico-chemical properties of steel. Phil., Lippincott. 229 p. il. sq. 8° \$3.50 n.
- Ellis, Edith.** Mary Jane's pa. Bost., Little, Brown. 10+174 p. 12° (Modern drama ser.) \$1 n.
- Ellis, Rev. J.** Weapons for workers: three hundred and twenty-two outline addresses, etc. N. Y. and Chic., Revell. c. 174 p. 12° 75 c. n.
- Erskine, Payne i. e. Emma Payne** [Mrs. C. Edn. Erskine]. Eye of dread. N. Y., A. L. Burt Co. c. 508 p. il. 12° (Popular copyright fiction) 50 c.
- Farrar, Canon Frederic W.** The life of lives. Popular ed. N. Y., Dodd, Mead. c. 444 p. 8° \$1.25 n.
- Fels, Mary.** Joseph Fels, his life-work. N. Y., Huebsch. c. 271 p. il. pors. pls. D \$1 n. Story of an American who is known to many as the manufacturer of Fels-Naptha Soap, and to others as an advocate of Single Tax. Deals principally with his activities in the latter connection, vacant land cultivation, intensive agriculture, educational and other experiments. Mr. Fel's devotion to the Single Tax made him give not only his fortune but himself to the movement wherever it took root.
- Fenollosa, Mary McNeill** [Mrs. Ernest Francisco Fenollosa, Sidney McCall, pseud.]. Ariadne of Allan Water. N. Y., A. L. Burt Co. c. 414 p. il. 12° (Popular copyright fiction) 50 c.
- Ferguson, G. Oscar, jr.** The psychology of the negro; an experimental study. N. Y., Science Press. 138 p. (3 p. bibl.) tabs. figs. O (Archives of psychology) pap. \$1.25
- Fergusson, Edm. Morris.** How to run a little Sunday school. N. Y. and Chic., Revell. c. 128 p. 12° 60 c. n.
- Ficke, Arth. Davison.** Breaking of bonds. N. Y., Kennerley. c. 96 p. 12° \$1 n. Formerly published by Sherman, French & Co.
- Flaubert, Gustave.** First temptation of Saint Anthony. N. Y., Brentano's. '15 il. 8° bds. \$6 n.
- Fleming, Dan. Johnson.** Devolution in mission administration; as exemplified by the legislative history of five American missionary societies in India. N. Y. and Chic., Revell. c. 310 p. (26 p. bibl.) chart 12° \$1.50 n.
- Fox, Frances Marg.** Adventures of Sonny Bear; il. [part col.] by Warner Carr. Chic. and N. Y., Rand, McNally. c. 80 p. sq. D 50 c. n. Collection of little stories about a jolly little bear, his big-sized father and middle-sized mother.
- French, Mrs. Anne Warner** [Mrs. C. Ellis French]. Sunshine Jane. N. Y., A. L. Burt Co. c. 279 p. il. 12° (Popular copyright fiction) 50 c.



- Garrison, Mrs. Theodosia Pickering.** Joy o' life. New ed. N. Y., Kennerley. c. 157 p. sq. 16° \$1 n.
- George, E. A.** The twelve apostolic types of Christian men. N. Y. and Chic., Revell. c. 235 p. front. 12° \$1 n.
- Giacosa, Giuseppe.** The stronger; Like falling leaves; Sacred ground; tr. from the Italian by Edith and Allan Updegraff. Bost., Little, Brown. 14+6—326 p. 12° (Modern drama ser.) \$1.50 n.
- Gibson, H. W.** Boyology; or, boy analysis. N. Y., Assn. Press. c. 10+294 p. (11½ p. bibl.) front. S (Boy life ser.) \$1  
Characteristics of childhood and adolescence, carefully grouped, with suggestions for physical, social and religious guidance. By a Y. M. C. A. worker.
- Gifford, E.** Winslow. Miwok moieties. Berkeley, Cal., Univ. of Cal. 139—194 p. Q (Pubs. in American archaeology and ethnology) pap. 55 c.
- Gillmore, Mrs. Maria McIlvaine.** Meatless cookery. New and rev. ed. N. Y., Dutton. c. 352 p. il. 8° \$2 n.
- Gordon, Eliz.** I wonder why? [verses]; il. [part col.] by M. T. (Penny) Ross. Chic. and N. Y., Rand, McNally. c. 72 p. sq. D 50 c. n.
- Hall, H.** How money is made in security investments. 6th ed. N. Y., The author, 52 Broadway. c. 278 p. 8° \$2.50
- Hanshaw, T. W.** Cleek of Scotland Yard. N. Y., A. L. Burt Co. c. 358 p. il. 12° (Popular copyright fiction) 50 c.
- Heck, Fannie Exile Scudder.** Sunrise; and other poems. N. Y. and Chic., Revell. c. por. 12° bds. 50 c. n.
- Henderley, Brooks.** Y. M. C. A. boys of Cliffwood. N. Y., Cupples & Leon. c. 256 p. 12° 60 c.
- Hepworth, Rev. G. Hughes.** Hiram Golf's religion. New and cheaper ed. N. Y., Dutton. c. 127 p. 16° 60 c. n.
- Herschell, W.** Songs of the streets and byways. Indianapolis, Bobbs-Merrill. c. 148 p. 12° \$1 n.
- Heyliger, W.** Don Strong of the Wolf Patrol; il. by Norman P. Rockwell. N. Y., Appleton. c. 298 p. pls. D \$1.25 n.  
How the twelve Boy Scout laws worked a change of heart in a selfish, thoughtless boy.
- Howard, G. Fitzalan Bronson.** Red-light of Mars; a philosophical comedy. Bost., Little, Brown. 10+150 p. 12° (Modern drama ser.) \$1.25 n.
- Howe, Sonia E.** A thousand years of Russian history. Phil., Lippincott. 432 p. il. pls. maps 8° \$2.50 n.
- Hoyt, Franklin Sherman, and Peet, Harriet E.** Everyday arithmetic: three book course. Bost., Houghton Mifflin. c. '15 il. 12° bks. 1, 2, ea. 40 c. n.; bk. 3, 45 c. n.; bks. 2, 3 in 1, 65 c. n.
- Hudson, W. H.** Purple land. New ed. N. Y., Dutton. 355 p. 12° \$1.50 n.
- Hutchinson, Stuart Nye.** The soul of a child; five-minute sermons to children. N. Y. and Chic., Revell. c. 191 p. 12° \$1 n.
- Ibsen, Henrik.** Peer Gynt; a new tr. by R. Ellis Roberts. Bost., Little, Brown. 31+253 p. 12° (Modern drama ser.) \$1.25 n.
- Janes, G. Milton.** The control of strikes in American trade unions. Balt., Johns Hopkins Press. c. 131 p. O (Johns Hopkins Univ. studies in historical and political science.) pap. 75 c.  
By instructor in political and social science, University of Washington.
- Kelynack, Theophilus Nicholas.** Drink problem of to-day. New ed. N. Y., Dutton. 318 p. 8° \$2.50 n.
- Keyhart, Rev. Cyrus Jeffries.** The public life of Christ at a glance; a combined chart and map. N. Y. and Chic., Revell. c. pap. 35 c. n.
- Kinney, Bruce.** Kingdom preparedness; America's opportunity to serve the world. N. Y. and Chic., Revell. c. 159 p. 12° 75 c. n.
- Knobel, Eliz.** Where little thoughts go rhyming; il. [part col.] by Maginel Wright Enright. Chic. and N. Y., Rand, McNally. c. 96 p. sq. D 75 c. n.
- Knox, Gordon Daniell.** The spirit of the soil; or, an account of nitrogen fixation in the soil by bacteria and the production of auximones in bacterized peat; with a foreword by W. B. Bottomley. N. Y., Van Nostrand. 13+242 p. il. pls. figs. tabs. D \$1.25 n.
- Kuhn, Alb., D.D.** Roma; ancient, subterranean and modern Rome; in word and picture; with a preface by His Eminence Cardinal Gibbons. In 18 pts. Pt. 16. N. Y., Benziger. c. Q ea. 35 c.; 6 pts. to year's subs. \$2; complete to subs. \$6
- Lacey, Rev. T. Alex.** Nature, miracle, and sin: a study of St. Augustine's conception of the natural order. The Pringle Stuart lectures for 1914. N. Y., Longmans. 13+165 p. O \$2 n.  
Though delivered before the war, lectures emphasize St. Augustine's fight for the moral unity of creation, which the author thinks will be of encouragement in these disturbed times. *Contents:* The man and his formation; The content of the idea; Human will and freedom; Miracle; Good and evil; Sin and its consequences.
- Lane-Clayton, Janet E.** Milk and its hygienic relations; with 8 pls. and diagrs. in the text. N. Y., Longmans. 8+348 p. (bibls.) O (National Health Insurance, Medical Research Committee ser.) \$2.50 n.  
Surveys the existing knowledge upon the question hitherto inaccessible or difficult to obtain.
- Lardner, Ring W.** You know me Al; a bushier's letters. N. Y., Doran. c. '14-'16 247 p. D \$1.25 n.  
Humorous adventures of a pitcher who was sold to the Chicago Americans.
- Law, F. Houk, ed.** Selections from American poetry. Bost., Houghton Mifflin. c. '15 128 p. 16° (Riverside literature ser.) 25 c. n.; pap. 15 c. n.
- Lawrence, D. Herb.** The widowing of Mrs. Holroyd. Bost., Little, Brown. 10+93 p. 12° (Modern drama ser.) \$1 n.



**Leland, Abby Porter.** City reader; for the fourth year. N. Y., C. E. Merrill. c. 288 p. il. 12° 56 c.

**Levings, Grace M.** Travel sketches of Norway, Sweden, Russia, Austria, Belgium and Holland; with il. by the author. Bost., Badger. c. 168 p. pls. O \$1 n.  
Account of a leisurely tour taken by the author and her husband several years ago.

**Lincoln, Jos. Crosby [Joe Lincoln, pseud.].** Cap'n Dan's daughter. N. Y., A. L. Burt Co. c. 390 p. il. 12° (Popular copyright fiction.) 50 c.

**Loomis, Roger Sherman.** Illustrations of medieval romance on titles from Chertsey Abbey. Urbana, Ill., Univ. of Ill. 96 p. il. Q (Studies in language and literature) pap. 75 c.

**Lützw, Franz Heinrich Hieronymus Valentin, Count von.** Life and times of Master John Hus. New and cheaper ed. N. Y., Dutton. 398 p. il. 8° \$3.50 n.

**Macartney, Clarence E.** The parables of the Old Testament. N. Y. and Chic., Revell. c. 122 p. 12° 75 c. n.

**McClure, Ja. Gore King.** Intercessory prayer; a mighty means of usefulness. New ed. N. Y. and Chic., Revell. c. 127 p. 12° 50 c. n.

**McCutcheon, G: Barr [Richard Greaves, pseud.].** Black is white. N. Y., A. L. Burt Co. c. 389 p. il. 12° (Popular copyright fiction) 50 c.

**Macfarland, C: Stedman, ed.** The churches of the Federal Council; their history, organization and distinctive characteristics, and a statement of the development of the Federal Council. N. Y. and Chic., Revell. c. 266 p. (bibls.) 12° \$1 n.

**Marriott, C: Davenport.** N. Y., J: Lane. 374 p. D \$1.35 n.

Harry Belsire, son of an English clergyman, was a sensitive youth, subject to fits of abstraction. Davenport, his other self, was a political writer of note. Book follows the development of this dual personality up to the outbreak of the war, when Harry enlisted. Contains comments upon political and spiritual states of mind in the two years before the war.

**Mason, Alfr. E: Woodley.** Witness for the defence. N. Y., A. L. Burt Co. c. 331 p. 12° (Popular copyright fiction) 50 c.

**Moulton, Harold Glenn, ed.** Principles of money and banking; a series of selected materials, with explanatory introductions. Chic., Univ. of Chic. c. 40+502 p. O \$3 n.

Deals with the subject in connection with the evolution of economic society. Includes a discussion of the various monetary controversies, an analysis of the principles of agricultural credit, of savings and investment institutions, and the problem of financial concentration and control.

**Moulton, Leonard Bowdoin, ed.** Short stories. Bost., Houghton Mifflin. c. '15 255 p. front. 16° (Riverside literature ser.) 40 c. n.; pap. 30 c. n.

**Muncie, Mrs. Eliz. Hamilton.** Four epochs of life. 3d ed. N. Y., A. L. Burt Co. c. 272 p. 12° \$1 n.

**Newell, E. T.** The dated Alexander coinage of Sidon and Ake. New Haven, Ct., Yale Univ. c. 72 p. il. pls. Q (Yale Oriental ser.) pap. \$2.50 n. (300 copies)

**O'Hagan, T:** Essays on Catholic life. Balt., J. Murphy Co. c. 166 p. S 75 c.

*Partial contents:* Home training; A week in Rome; The Irish dramatic movement; Catholic journalists and journalism; The relation of the Catholic school to Catholic literature; Catholic intellectual activities, etc.

**Pagé, Victor Wilfred.** Automobile repairing made easy. 1916 ed. N. Y., Henley. 1056 p. il. fold. pls. 8° \$3 n.

Questions and answers relating to modern automobile design, construction, driving and repair. 1916 ed. N. Y., Henley. 650 p. il. 12° \$1.50

**Palmer, F:** Last shot. N. Y., A. L. Burt Co. c. 517 p. 12° (Popular copyright fiction) 50 c.

**Parrish, Randall.** Shea of the Irish brigade. N. Y., A. L. Burt Co. c. 343 p. il. 12° (Popular copyright fiction) 50 c.

**Patten, Simon Nelson.** Advent songs; a revision of old hymns to meet modern needs. N. Y., Huebsch. c. 23+76 p. O \$1 n.

Book well meets the needs of liberal religious bodies whose exercises include song without denominational significance. Gives the music of many familiar hymns and new words (occasionally the old words for the sake of contrast) suited to the social ideals of to-day. Introduction on "Modernizing the song."

**Penrose, Marg.** The motor girls at Camp Surprise; or, the cave in the mountains. N. Y., Cupples & Leon. c. 256 p. il. pls. 12° 60 c.

**Plato.** The Republic of Plato; tr. into English with analyses and introd. by B. Jowett. International ed. 2 v. in 1. N. Y., Hearst's Internat. Lib. Co. 41+416 p. front. D 50 c. n.

**Plucknett, Fk.** Introduction to the theory and practice of boot and shoe manufacture. N. Y., Longmans. 14+322 p. figs. O (Longmans' technical handicraft ser.) \$2 n.

**Porter, Mrs. Eleanor Hodgman.** Story of Marco. N. Y., A. L. Burt Co. c. 326 p. il. 12° (Popular copyright fiction) 50 c.

**Rand, McNally** Hudson River guide; with maps and il., including reference lists of hotels, places of amusement, steamship piers, etc., in New York City. N. Y. and Chic., Rand, McNally. c. '15 60 p. fold. map D pap. 25 c.

**Richmond, Mrs. Grace Louise Smith.** A court of inquiry; with 4 illustrations. N. Y., A. L. Burt Co. c. 281 p. pls. 12° (Popular copyright fiction) 50 c.

**Rutley, Fk.** Elements of mineralogy; rev. by H. H. Read; introd. by G. T. Holloway. 19th ed. N. Y., Van Nostrand. 22+394 p. figs. D \$1.25 n.

**Sadtler, S: Schmucker.** Chemistry of familiar things. 2d ed. rev. Phil., Lippincott. c. 320 p. il. fold. tab. figs. 8° \$1.75 n.

**Schnitzler, Arthur.** The lonely ways; Interlude; Countess Mizzi; three plays tr. from



- the German by Edn. Björkman. Bost., Little, Brown. 43+323 p. 12° (Modern drama ser.) \$1.50 n.
- Sellers, Roy Wood.** Critical realism; a study of the nature and conditions of knowledge. Chic. and N. Y., Rand, McNally. c. 10+283 p. O \$2  
Aims to formulate a theory of knowledge which does justice to both the idealistic motives in experience and its realistic structure and meanings. Takes his departure from natural realism, the plain man's view of the physical world, and advances by successive levels of thinking to a complex form which he calls critical realism.
- Service, Rob. W.** Rhymes of a rolling stone. Pocket ed. N. Y., Dodd, Mead. c. 186 p. 16° leath. \$1.25 n. bxd.
- Sherwood, E. Hugh, and Budlong, Maud Gridley.** Bobbie Bubbles; il. [part col.] by E. Hugh Sherwood. Chic. and N. Y., Rand, McNally. 72 p. sq. D 50 c. n.  
Dream adventures of a little boy journeying through the skies in a bubble.
- Sidis, Boris.** The causation and treatment of psychopathic diseases. Bost., Badger. c. 418 p. O \$2.50 n.  
Examines the mechanism of psychopathic diseases. Gives a collection of clinical cases, the study of which has covered many years.
- Sothorn, J. W. M.** The marine steam turbine; a practical description of the Parsons and Curtis marine steam turbines as presently constructed, fitted, and run; a manual of marine steam turbine practice intended for the use of students, naval and mercantile marine engineers, surveyors, superintendent engineers, draughtsmen, works' managers, foremen engineers, and others; il. by over 330 diagrs., photographs, and detail drawings. 4th ed. Re-written up to date and greatly enlarged. N. Y., Van Nostrand. 24+561 p. fold. pls. tabs. O \$6 n.
- Sperry, Raymond, jr.** White ribbon boys of Chester. N. Y., Cupples & Leon. c. 256 p. il. pls. 12° 60 c.
- Stacpoole, H: de Vere.** The gold trail; a romance of the South Seas. N. Y., J: Lane. c. 308 p. D \$1.30 n.  
Opens in Sydney, where Macquart is trying to collect men and money for an expedition to New Guinea, where he tells of tons of gold. What he does not tell is that he had slain its possessor, but the threatened vengeance of Lant's native wife had driven him off. Now after fifteen years he thinks it safe to go back. But Nemesis can be as patient as time, and when she struck Macquart, she freed his victim's daughter.
- Steiner, Bernard Christian, ed.** Life of Henry Winter Davis. Balt., J. Murphy Co. c. 416 p. por. O \$1.50  
Biography of orator Henry Winter Davis (1817-1865), containing autobiographic sketch of his early years. Index.
- Strahorn, Mrs. Carrie Adell.** Fifteen thousand miles by stage. New ed. N. Y., Putnam. c. 700 p. il. pls. maps 8° \$3 n.
- Stuart, Mrs. Ruth McEnery.** Plantation songs; and other verse; il. by E. W. Kemble. N. Y., Appleton. c. 7+135 p. pls. S \$1.25 n.
- Supino, Giorgio.** Land and marine Diesel engines; tr. by A. G. Bremner and Ja. Richardson. 2d ed. Phil., Lippincott. 309 p. il. pls. 8° \$3.75 n.
- Sutton, Ransom.** The passing of the Fourteen. N. Y., Devin-Adair. c. '15 313 p. il. 12° \$1.35 n.; formerly \$1.25
- Taylor, Rev. T:** The Celtic Christianity of Cornwall; divers sketches and studies. N. Y., Longmans. 16+184 p. map D \$1.25 n.  
Contents: Coincidence and resemblance; The Celts; Cornwall and Brittany; The Celtic Christianity of Cornwall; The monastery-bishoprics of Cornwall; Evolution of the diocesan bishopric; Cornish saints; Ancient religious houses; Cornish hermits; St. Michael's Mount; Appendices.
- Thomas, E:** Life of the Duke of Marlborough. N. Y., Brentano's. 294 p. il. 8° \$3 n.
- Thomas, Rev. Wm: H: Griffith.** Grace and power; some aspects of the spiritual life. N. Y. and Chic., Revell. c. 192 p. 12° \$1 n.
- U. S. Geological Survey.** Topographical map of the United States. In sheets 16x20. Wash., D. C., Off. of Survey. pap. ea. 10 c.  
Contents: CALIFORNIA: *Lovdal* sheet (Sacramento and Yolo Cos.) (½m=1").  
MAINE: *Casco Bay* sheet (Cumberland Co.) (1m=1"); *Portland* sheet (Cumberland and York Cos.) (1m=1").  
UTAH: *Castlegate* sheet (Carbon Co.) (1m=1").  
WEST VIRGINIA-VIRGINIA: *Jaeger* sheet (Buchanan and McDowell Cos.) (1m=1").
- Velimirovic, Rev. Nicholai.** Serbia in light and darkness; with preface by Archbishop of Canterbury; with 25 illustrations. N. Y., Longmans. 12+147 p. pls. pors. D \$1.20 n.  
Includes lectures on Serbia which describe her at peace and at war, and selections from her wisdom literature and poetry.
- Vosmaer, A.** Ozone; its manufacture, properties and uses; 75 illustrations. N. Y., Van Nostrand. c. 12+197 p. (6¼ p. bibl.) fold. pls. figs. O \$2.50 n.
- Weeks, Arland Deyett.** Playdays on Plum Blossom Creek; with il. [part col.] by Warner Carr. Chic. and N. Y., Rand, McNally. c. 95 p. sq. O 75 c. n.  
Doings of a family of bears in their home in the valley of the Red River of the North.
- Williams, H: Smith, M. D., and Williams, E: Huntington, M.D.** Modern warfare. [American library ed.] N. Y., Hearst's Internat. Lib. Co. c. '15 12+314 p. il. pls. D 50 c. n.
- Williams, Hugh Noel.** The pearl of princesses; the life of Marguerite d'Angoulême, Queen of Navarre. [N. Y., Brentano's.] 423 p. il. pors. 8° \$4 n.
- Williamson, A. M. [Mervyn Paul Revere]** Bride's hero. N. Y., A. L. Burt Co. c. 334 p. il. 12° (Popular copyright fiction) 50 c.
- Wilson, S: Graham.** Modern movements among Moslems. N. Y. and Chic., Revell. c. 305 p. 12° \$1.50 n.
- Wilson, Woodrow.** History of the American people. New ed. 5 v. N. Y., Harper. c. il. maps 8° set \$12.50 n.
- Wimberly, C: Franklin.** Behold the morning; the imminent and premillennial coming of Jesus Christ. N. Y. and Chic., Revell. c. 224 p. 12° \$1 n.



# The Publishers' Weekly

## Subscription Rates.

One year, postage prepaid in the United States, \$5.00; foreign, \$6.00.

Single copies, 10 cents. Educational Number, in leatherette, 50 cents; Christmas Bookshelf, 25 cents.

## Advertising Rates.

|                          |         |
|--------------------------|---------|
| One page .....           | \$25 00 |
| Half page .....          | 14 00   |
| Quarter page .....       | 7 00    |
| Eighth page .....        | 4 00    |
| One-sixteenth page ..... | 2 00    |

The above rates are for unspecified positions. Special rates for preferred positions (full pages only).

Higher rates are charged for the Summer Reading, Educational Number and Christmas Bookshelf, and for the monthly Book Review supplement sections.

Advertising copy should reach us Tuesday noon—earlier if proof is desired out-of-town. Forms close Thursday night.

Under the headings of "BOOKS WANTED" and "BOOKS FOR SALE" book-trade subscribers are given under their own names five nonpareil lines (exclusive of address) free advertising for specified books, not more than one title to the line, in any issue except special numbers, but not exceeding one hundred lines a year, a maximum of fifty lines under "Books Wanted" and fifty lines under "Books for Sale," and if over five lines are sent for either department in any one issue, or fifty lines for each department within the calendar year, the excess is at ten cents a line. Bills for this service will be rendered monthly. Objectionable books are excluded so far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

"Books Wanted" must be designated by actual title, not by "any."

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Under "HELP WANTED" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

## INDEX TO ADVERTISERS.

|                                 | PAGE    |
|---------------------------------|---------|
| American News Co.....           | 175     |
| Baker & Taylor Co. (The) .....  | 174     |
| Baker's Great Bookshop .....    | 173     |
| Bobbs-Merrill Co. ....          | 176     |
| Book Manufacturing .....        | 162     |
| Book Trade Specialties .....    | 163     |
| Books for Sale .....            | 171-172 |
| Books Wanted .....              | 164-171 |
| Bowker (R. R.) Co. ....         | 134     |
| Brassil, D. S. ....             | 173     |
| Business Opportunities .....    | 172     |
| Cazenove (C. D.) & Son .....    | 173     |
| Classified Advertising .....    | 162-173 |
| George (Henry) .....            | 173     |
| Good Health Publishing Co. .... | 132     |
| Help Wanted .....               | 172     |
| Holt (Henry) & Co. ....         | 131     |
| Little, Brown & Co. ....        | 133     |
| Lothian, Thomas C. ....         | 173     |
| McClurg (A. C.) & Co.....       | 174     |
| Page Co. (The) .....            | 136     |
| Penn Publishing Co. ....        | 129     |
| Rand McNally & Co. ....         | 135     |
| Reilly & Britton Co. ....       | 130     |
| Remainders .....                | 172     |
| Rider Press, Inc. ....          | 173     |
| Situations Wanted .....         | 173     |
| Special Notices .....           | 173     |
| Sully & Kleinteich .....        | 175     |
| Tapley (J. F.) Co.....          | 174     |
| Vail-Ballou Co. ....            | 174     |
| Wycil & Company .....           | 173     |

## CLASSIFIED ADVERTISING

One line, \$5; two, \$8; three, \$12; four, \$15 a year.

### BOOK MANUFACTURING

#### COMPLETE BOOK MANUFACTURING

**The American Book Bindery and Stratford Press,** 406-26 West 31st Street. Printing and Binding. large facilities for complete book manufacture, latest improved machinery and equipment.

**Braunsworth & Co.,** 16 Nassau St., Brooklyn, N. Y., Near Brooklyn Bridge. Composition, electrotyping, printing and book-binding. Large and complete facilities for book-making. Write for representative to call. Consultation invited.

**W. B. Conkey Company,** Hammond, Indiana. Largest complete printing and binding plant in America. Bookmakers for Publishers and Authors. Electrotypers. Catalog Printers and Binders.

**The Merrymount Press,** D. B. Updike, 332 Summer St., Boston, undertakes all classes of printing which demand fine types, good presswork,

accurate proofreading and tasteful typographic treatment.

**The Norwood Press,** Norwood, Mass. J. S. CUSHING Co., Composition and Electro. BERWICK & SMITH Co., Presswork. E. FLEMING & Co., Binding.

**The Plimpton Press,** Norwood, Mass. New York Office, 70 Fifth Ave. All kinds of Book Printing. Binding in Cloth and Fine Leather. "Perfect Bookmaking in its Entirety."

**Stanhope Press,** F. H. Gilson Company, 54-60 Stanhope St., Boston. Bookmaking from manuscript to bound book, Mathematical, Scientific, School, Music, and general literature. Complete facilities. Large Capacity, Best Service.

**J. F. Tapley Co.,** 531-535 West 37th Street, Warehouses 425 Eleventh Avenue, New York. Superior equipment and organization for producing editions promptly, accurately and at lowest consistent prices. Complete manufacture from manuscript in Monotype or Linotype. Cover stamping for the trade—"Taplex" Bindings.



**COMPOSITION AND PLATES**

"M. & L." Typesetting Co., 4015 Ravenswood Ave., Chicago. High class monotype and linotype composition. Superior electrotyping. Specialists in intricate mathematical text books. Consultation invited.

Stewart Typesetting Co., Kalamazoo, Mich. Linotyping and platemaking; workmanship guaranteed; inquiries solicited.

**COMPOSITION AND PRESSWORK**

T. Morey & Son, Greenfield, Mass. (Est. 1835). Composition, electrotyping, presswork. Seven typesetting machines; day and night. Let us submit prices.

The Rider Press, Inc., 241 W. 37th St., New York. "Edition printers to publishers." Printers of the PUBLISHERS' WEEKLY and specialists on catalog and bibliographical work. Let us estimate for you.

**INDEXING**

C. H. Denison's Index, also flat indexing and gold Lettering. D. T. S. Denison, 40 E. 22nd St., N. Y.

**BINDING, EDITION WORK**

Ephraim Adams & Co., Inc., 287 and 293 Congress St., Boston, Mass. Orders solicited for binding School Books. Directories, Town Reports, etc., Cloth and Leather Binding in all varieties. Large Facilities.

D. S. Brassl Bindery. All Styles. Leather, Cloth and Paper. Editions and Catalogues our specialties. 41-43-45-47 Elizabeth St., New York City.

The Butler Ward Company, 34-44 Hubert Street, New York. Cloth and leather edition work.

Thomas Y. Crowell Co., 426-428 West Broadway, New York. Crowell-Quality Bindings. Est. 1834.

Robert Rutter & Son, Inc., 410-416 E. 32d Street, New York. Cloth and leather edition work.

M. Wolff, 518-534 West 26th St., New York. Extensive and modern facilities for every description of perfect Book Making in its entirety done in our fireproof building.

**BOOKBINDER'S CLOTH**

Becker Supply Co., 24-26 E. 13th St., New York. Extra, Common, and Black Cloths. Crown Bindings. Prayerleaf, Ophirleaf, Diamond Decorative Leaf, Oriental Tissue, Oeser Folies, and Real Gold Leaf. Special sizes to order.

Fab-rik-o-na Mills, Bloomfield, New Jersey. Manufacturers of Wiboco Book Cloths. Sample books furnished on request.

The Holliston Mills, of Norwood, Mass., manufacturers of fine book cloths in all styles, colors and patterns. New York office, 2 West 13th St. Sample books furnished on request.

**DIE CUTTERS AND ENGRAVERS**

Becker Bros. Engraving Co., 26 East 13th St., New York. Fully equipped for artistic designing and die cutting. Established 1880.

**HALF-TONE AND OTHER PLATES**

The Hagopian Photo-Engraving Co., 39 East 20th St., New York. Pioneers in the development of photo-engraved plates.

**MAP SPECIALISTS**

C. S. Hammond & Co., Sales Depart., 30 Church St., Offices and Works, 22 Thames St., New York. Engraving, printing and mounting.

**BOOK TRADE SPECIALTIES****DIARIES**

B. W. Huebsch, 225 Fifth Ave., New York. Annual and Perpetual Year Books. A popular diary.

**CHILDREN'S SPECIALTIES**

Wayne Publishing Co., Inc., 153 W. 44th St., New York. The Gentlest Giant, children poems, Anna Bird Stewart, Dugald Stewart Walker, illustrator. Real literature; splendid birthday gift. \$1 net. Sure sale co-operative plan; write to-day.

**DIRECTORIES FOR THE BOOK TRADE**

Directory of Booksellers (3,200) in U. S. and Canada. Directory of Book Publishers in the U. S.; a list of 2,100 Private Collectors of Books, all three up to date and in one vol., \$5.00. PUBLISHERS' WEEKLY, 241 W. 37th St., New York.

**FOREIGN AND SPECIAL BOOKS**

American-Scandinavian Foundation, 25 W. 45th St., N. Y. Trans. Danish, Swedish, Norwegian.

William Helburn, Inc., 418 Madison Ave., N. Y. Importers and Publishers of Architectural and Art Industrial Books.

International News Company, 83 and 85 Duane St., New York. Importers of German, French and English Books and Periodicals.

William R. Jenkins Co., Sixth Ave. at 48th St., New York. French, German, Italian, Spanish and other foreign books. Veterinary and Medical books. Books concerning all Domestic Animals.

Lemcke & Buechner, 32 West 27th St., New York. All foreign books and periodicals.

Scandinavian Books Exclusively. Albert Bonnier Publishing House. 561 Third Ave., New York.

G. E. Stechert & Co., 151-155 West 25th St., New York. Importers of Books and Periodicals.

E. Steiger & Co., 49 Murray St., N. Y., carry the largest stock of German publications in all departments. Books for learning 250 languages. Prompt importation of books and periodicals from all countries.

**MAGAZINES—BACK NUMBERS**

American Magazine Exchange, St. Louis, Mo.

A. S. Clark, Peekskill, N. Y. Complete files and Back Numbers of over 1200 different magazines, English and American. Send me your wants. Prompt service.

Medical and Chemical Back Numbers bought and sold. B. Login & Son, 152 E. 23d St., N. Y.

Back numbers of Magazines supplied by Henri Gerard, 83 Nassau St., New York.

The Boston Book Co., Boston, Mass. Complete files and back numbers of magazines.

Back vols. and nos. of magazines supplied. Philadelphia Magazine Depot, 326 N. 10th St., Philadelphia, Pa.

We buy and sell periodicals—numbers, volumes and sets. H. W. Wilson Co., White Plains, N. Y.



**KINDERGARTEN AND SCHOOL SUPPLIES**

**E. Steiger & Co.,** New York, manufacture the largest line of Kindergarten Supplies and Constructive Material for Manual Training. Catalog gratis.

**SHORTHAND AND TYPEWRITING BOOKS**

**Isaac Pitman & Sons,** 2 West 45th St., New York.

**STATIONERY NOVELTIES**

**William J. Burkhardt,** 165 Danforth Ave., Jersey City. Unique Holiday Novelties, Die Stamped Christmas Cards, Post Cards, Calendars, Pen-wipers.

**BOOKS WANTED**

**William Abbott, Tarrytown, N. Y.**

Tragedy of Procrastination.

Fanny's Vacation.

A Rainy Day Reward.

The above three titles are life insurance pamphlets, Boston, 1896.

**James Adair, 626 Hennepin Ave., Minneapolis, Minn.**  
Conventional Ties of Mod. Civilization, Max Nordau.

**Robert Adams, Fall River, Mass.**

Eliza Cook's Poems.

Cornaro, Discourses on the Sober Life.

Stoeving, Art of Violin Bowing.

Whitney, Bird Talk.

*Nash Magazine*, Sept., 1915.

**Aldine Book Co., 295 Ninth St., Brooklyn, N. Y.**

*Genealogical Quarterly Magazine*, nos. 100, etc.

Genealogical magazines and pamphlets; cash paid.

Genealogical Family History Soc., N. Y., vol. 1.

Historical and miscellaneous lots of pamphlets.

Ticknor Poems, Phila., 1879, several.

**American Baptist Publication Society, Chicago, Ill.**

Light from Ancient East, Deissmann, pub. Doran.

**William M. Bains, 1213-15 Market St., Philadelphia.**

Dana, Recollection of the Civil War.

Dana, Art of Newspaper Making.

Wilson, Life Charles A. Dana.

Meyer, Handbook Ornaments.

Crozier, Dictionary Botanical Terms, 2 copies.

Granger, Index to Poetry, 2 copies.

Holland, Citizen's Handbook Pennsylvania, 2 copies.

Tourgee, Fool's Friend.

Tourgee, Hot Plowshare.

Ingersoll, Complete Works.

**Wm. Ballantyne & Sons, 1409 F St., Northwest, Washington, D. C.**

Lancaster, Historical Virginia Homes and Churches.  
The Near East From Within.

**N. J. Bartlett & Co., 28 Cornhill, Boston, Mass.**

Piepenbring's Old Testament Theology.

Appleton's Annual Cyclopædia, 1873-74-75, 1887-88-89, 1891-1902.

Snead's Fight for Missouri.

Dartmouth and Hanover.

**Beecher, Kymer & Patterson, Kalamazoo, Mich.**

Richelieu, Bulwer Lytton.

Together, Herrick, 50-cent ed.

**Henry S. Beidleman, 74 Cortlandt St., New York.**

U. S. Pharmacopæa, recent.

Barnard (?), Heat-Power Engineering.

Adams, Reed Anthology, Cowman.

**Bender's Book Store, 128 Fourth Ave., New York.**

Foley, 1st eds.

McClellan, Historic Dress in America, 1607-1800,

1800-1870.

Encyclopædia Britannica, 11th ed., odd vols.

**George Blatchford, Pittsfield, Mass.**

The Near East From Within.

The Book Shop, Besse Place, Springfield, Mass.

Dr. Eliot's Five Foot Library.

Albright, The Short Story, Macmillan.

Stoddard's Lectures, vol. 4, buckram binding.

Holmes, Authorship of Shakespeare, Hodder.

**Brentano's, Fifth Ave. and 27th St., New York.**

Ike Marvel, The Battle Summer, 1st ed.

Ike Marvel, The Lorgnette, 1st ed.

Kentucky items, in book or pamphlet.

Leadless Decorative Tiles and Mosaics, Farnival.

Autobiography of a Tomboy, J. Gilder.

A Tomboy at Work, J. Gilder.

Crawford's Salve Venetia.

Wells' Bog Trotting for Orchids.

C. A. White's Sanscrit, Greek and Roman.

Louise de la Valliere, Claude Ferval.

Dancing, L. G. Thayer.

George Eliot's Two Marriages, C. G. Ames.

How They Strike Me These Authors, J. C. Heywood.

A Free Lance in the Field of Life and Letters, Wm.

C. Wilkinson.

Idle Days in Patagonia, W. H. Hudson.

Life and Letters of Mozart, Holmes.

Chasing the Blues, Goldberg.

Hume's Wives of Henry the Eighth.

Native Born, Wylie.

Monograph on Lilies, Elwes.

Through Terror to Triumph, D. L. George.

Painted Shadows, Le Gallienne.

Adami and Nichols' The Principles of Pathology, 2

vols.

**Brentano's, F and Twelfth Sts., Washington, D. C.**

Billings, Cleomenes.

Mitchell, Pines of Lory.

Bodley, History of France.

Warren, Almost Fourteen.

**Albert Britnell, 263-265 Yonge St., Toronto, Can.**

[Cash.]

Diamond Mines of South Africa, Williams.

**Brooklyn Museum, Eastern Parkway, Brooklyn, N.Y.**

*Arts and Decoration*, vol. 1.

Tei-San, Notes sur l'Art Japonais.

**Edmund D. Brooks, 89 Tenth St., South, Minneapolis, Minn.**

Theatrical Art in Ancient and Modern Times, Karl Mantzius, 5 vols..

Cambridge History of English Literature, 14 vols.

**W. H. Broomhall & Co., Stockport, O.**

Synthetic Bible Studies, Gray.

Handbook of Bible, Angus-Green.

Friendship, Black.

Brain and Brawn, prior to 1916.

Poetry, Chicago, any vols.

**Alex'r M. Brown, 150 Nassau St., New York.**

Annals du Musée, odd vols.

Ellis, The New Spirit.

Pardoe, Court of Francis, 1st Lond. ed.

**Foster Brown Company, 432 St. Catherine St. West, Montreal, Canada.**

Harvard Classics, set, cloth binding.

Far Away Melodies, Mary Wilkins Freeman.

**David Buel, Columbus, Ohio.**

Love Letters of Thomas Carlyle and Jane Welch.

Robert Browning and Elizabeth Barrett's Letters.

Short History of Natural Science, A. B. Buckley, Appleton ed., '76.

**The Burrows Brothers Company, 633 Euclid Ave., Cleveland, O.**

Lotus and Jewell, E. Arnold.

Vaiszey, A Question of Marriage; good condition.

Just You, Geo. W. Parker.

**W. A. Butterfield, 59 Bromfield St., Boston, Mass.**

Paters' Plato and Platonism, red cloth.

Paters' Essays from the Guardian, red cloth.

James, H., Wings of a Dove.

Dawson, G., Pleasures of Angling.

Life of Alexander Hamilton, Oliver.

Life of Sir R. Burton, 2 vols.



## BOOKS WANTED—Continued.

**John Byrne & Co., Washington, D. C. [Cash.]**  
 Schuyler's Irrigation Structures, latest ed.  
 Daniel's History of the Origin of Law Reports.  
 Robinson, Virginia Forms, vol. 1.  
 United States Court of Claims, vols. 1, 9, 13, 14.  
 Wyoming Code, 1910.

**Byron Book Co., 1041 E. 63d St., Chicago, Ill.**  
 American Book Prices Current, various.  
 Country Life is Best.  
 Liberty and a Living, Hubert.  
 Thy Wealth is Within Thee.

**The Cadmus Book Shop, 150 34th St., New York.**  
 Thackeray, Henry Esmond, people's ed., Boston, 1881.

**William J. Campbell, 1623 Chestnut St., Philadelphia.**  
 Etting, Independence Hall, 1st ed.  
 Goddard, Feeble-Mindedness.  
 Hart, Engraved Portraits of Washington.  
 Hitchcock, Building of a Book.  
 McDougall, Social Psychology.  
 Rushford Centennial, 1908.  
 Stapleton, Memoirs of the Huguenot.  
 Stauffer, American Engravers.

**Campion & Company, 1316 Walnut St., Philadelphia.**  
 Free Joe, Harris.  
 Wally Wanderoon, Harris.  
 Restoration of the Palaces of the Cæsars.

**Cannell Smith Chaffin Company, 224 Union League Building, Los Angeles, Cal.**  
 Trollope, Gebbie Limited, 30 vols., cloth.  
 Paris Salon, 1885, Boussod-Valodin or Goupil.  
 Bret Harte, first editions:  
 The Lost Galleon, San Francisco, 1867.  
 M'Liss, An Idyl of Red Mountain, New York, 1873.  
 The Twins of Table Mountain, Boston, 1879.

**Carr's Book Shop, Newport, R. I.**  
 Who, How and Why.

**C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.**  
 Backstairs of the Court of Napoleon.  
 Myler, Jewels of Masonic Oratory.

**John J. Cass, 337 Adams St., Brooklyn, N. Y.**  
 Encyclopedia of Architecture, American Correspondence School.  
 Hall, History of Norwalk, Conn.

**W. G. Chapman, 118 N. LaSalle St., Chicago, Ill.**  
 Into the Primitive, Robert Ames Bennett.

**Chicago Medical Book Co., Congress & Honore Sts., Chicago, Ill.**  
 Lydston, Diseases of Society.  
 Agnew, Diseases of the Rectum.

**A. S. Clark, Peekskill, N. Y.**  
 American Homes and Gardens, 12: 291+  
 American Mathematical Monthly, Sept., 1914.  
 Appleton's Popular Science Monthly, April and Nov., 1899, and June, 1901.  
 American City, Feb., June, May, 1914, and Jan., 1915 (1914 to date).  
 Bookman, Nov., 1914.  
 Bulletin of Pharmacy, Sept., 1909.  
 Fire and Water Engineering, or the Fireman's Herald, dating between Jan., 1900, and Dec., 1914.  
 General Electric Review, May, 1911.  
 English Historical Review, Oct., 1912.  
 Journal of Hygiene, vol. 10, no. 1.  
 Indexes for Harper's Magazine, vols. 131 and 132.  
 Magazine of Art, 12: 98.  
 Machinery, Dec., 1910.  
 Mining and Scientific Press, March 30, 1912.  
 Science Abstracts, April, 1913, A-B, and August, 1913, A-B.

**The Arthur H. Clark Co., Cleveland, O.**  
 Venable, Literary Culture in Ohio Valley.  
 Cass, France, its King, Court and Government.  
 Wright, Life of Louis Philippe.  
 Heckswelder, Mission of U. B. Among Delaware Indians, 1820.  
 Johns Hopkins Univ. Studies, Jan., 1892; March-May, 1897.

## Arth. H. Clark Co.—Continued.

*Literary Digest*, vol. 1, no. 23; vol. 2, no. 2; vol. 9, nos. 1, 8, and 13 to end.  
*Theatre (The)*, N. Y., vol. 1, nos. 1 and 2  
*Essex Antiquarian*, Salem, vol. 11, no. 2 (April, 1907).  
 Newcomb, Have Railway Rates Advanced?  
*Eclectic Magazine*, vol. 3.

**John Clark Co., 5511 Euclid Ave., Cleveland, Ohio.**  
 Cornish, Panama Canal and its Makers.  
 Nason, Talks on Theme Writing.  
 Schneider, Vocational Schools.  
 Breckinridge and Abbott, The Delinquent Child and the Home.  
 Church, University Football.  
 Field, Story of the Submarine.  
 Morgan, Systems of Consanguinity and Affinity of the Human Family.

**W. B. Clarke Co., 26 Tremont St., Boston, Mass.**  
 Encyclopaedia Britannica, 11th ed.  
 In Portia's Garden, Wm. Kennedy.  
 Ancient Monasteries of the East of Levant, Burzon, pub. 1850.  
 St. George Mivart, Elements of Science.

**L. A. Comstock, care of Doubleday, Page & Co., Garden City, N. Y.**  
 Orchoeosography, Thoinot Arbau (Jean Tabouret).  
 The Dancing Master, Playford.  
 Any Works on Morris Dances or Folk Dances in England or elsewhere.  
 Works of Wm. Morris in 24 vols., Longmans.  
 Golden Bough, Fraser, 7 parts and index vol., second-hand copy.

**Conder's Bookstore, 366 Fifth Ave., New York.**  
 Lancaster's Historic Homes of Virginia.  
 Emanuel on Diamonds.  
 Kunz on Precious Stones.  
 Irving's Crayon Miscellanies, nos. 2 and 3, Phila., 1835.  
 Gage's Survey of the West Indies, 1677.  
 Thompson's History of Vermont.  
 Beardsley's Illustrations to Lysistrata.  
 Debyrne's Moechialogia.  
 Henry Melville's Veritas.  
 Howell's Niagara Revisited, Chicago, 1884.

**Connor's Bookstore, 232 Meridian St., East Boston, Mass.**  
 Variorum and Temple, Shakespeare, odd vols.  
 The Historical Reason Why.  
 Pike's Morals and Dogma.  
 Books on the Negro.  
 Morgan Robertson; cheap set.

**Cox Book Co., 47 W. 125th St., New York.**  
 At the Rising of the Moon.  
 Communist Society of United States, Nordoff.  
*Leslie's Boys' and Girls' Weekly*.  
 Stone's Life of Sagowatha.

**Mrs. Mary F. Crane, 808 Mass. Ave. N. E., Washington, D. C.**  
 Lists and offers on natural history; Federal, State and society reports and authors' excerpts.

**R. W. Crothers, 122 E. 19th St., New York. [Cash.]**  
 Bonaventura's Life of Christ, pub. E. & J. B. Young & Co.

**Cut Rate Book Co., 21 E. 3d St., Cincinnati, O.**  
*School Review*, Feb., Sept., 1909.  
*Scientific American Supplement*, vol. 69.

**Dave's Wisdom Shop, 38 N. Fifth Ave., Chicago, Ill.**  
 Dealers' Catalogues.  
 Books About Books.  
 Send list of books wanted.

**Davis' Bookstore, 47 Vesey St., New York.**  
 Engraved Gems, Robinson.  
 English Furniture, Robinson.  
 Goldsmith & Silversmiths' Work, Dawson.  
 Jewelry, C. Smith.  
 Encyclopedia Britannica, 11th ed., any binding.

**Dental Cosmos, Box 1615, Philadelphia, Pa.**  
 Jackson's Orthodontia.  
 Miller, Micro-organism of the Human Mouth.



## BOOKS WANTED—Continued.

## Dental Cosmos—Continued.

Fauchard, Le Chirurgien Dentiste.

*Dental Cosmos*, complete set.

*Dental News Letter*, first 6 vols.

**Detroit Book Shop, 326 Hastings St., Detroit, Mich.**

Young and Jackson's Elementary Algebra, 20 copies.

Beaullier's Modern English Grammar, no. 2, 20 copies.

Morey's Outline of Ancient History, 20 copies.

Sander's P. & S. Geometry, 20 copies.

Gregg's Manual of Shorthand, 20 copies.

**DeWitt & Snelling, 1609 Telegraph Ave., Oakland, Cal.**

Voices of the Morning, Edgerton.

Wallet of Kai Lung, Bramah.

Dramatic Verses, Stickney.

Hichen's Green Carnation.

Hichen's Folly of Eustace.

Hichen's Tongues of Conscience.

Hichen's Byways.

Hichen's New Love.

Hichen's Spell of Holy Lands.

**Dixie Book Shop, 41 Liberty St., New York.**

Sensualistic Philosophy of 18th Century, Dabney.

Any works F. C. Haddock, new condition.

Income and Principal, Howe.

Self-Educator, Harmsworth, 8 vols.

**Robert H. Dodd, Fourth Ave. and 30th St., New York.**

Kipling, Fame's Tribute to Children, Chicago, 1893.

Society of Iconophiles, 1st series, 12 nos.; 3d series,

Paul Revere; 5th series, Federal Hall, New Dutch

Church, Columbia College, Trinity Church.

Hayes, C. W., Geological Reconnaissance of Cuba,

Washington, 1901-1902.

Thompson, History of Long Island, 2 vols.

Prime, Long Island.

Kipling, The Science of Rebellion.

Kipling, The Sin of Witchcraft.

**Chas. H. Dressel, 552 Broad St., Newark, N. J.**

Bryant's Translation of the Illiad, students' ed., H. M. & Co.

**H. & W. B. Drew Company, Jacksonville, Fla.**

The Colored Cadet at West Point.

The Autobiography of Lieutenant Henry.

Assian Flipper.

The Voice in the Rice, Gouvenor Morris.

**Daniel Dunn, 677-679 Fulton St., Brooklyn, N. Y.**

Wright's Large Poultry Book, colored plates.

Eaton, Birds of New York, vol. 2, colored plates.

Tylor, Primitive Culture, odd vols.

**E. P. Dutton & Company., 681 Fifth Ave., New York.**

American Book Prices Current, 1904 and all subsequent vols.

Anderson, Sir R., The Coming Prince, Doran.

Cogswells of America (The).

Dibdin, Bibliomania, 1811.

Egle, William H., Illust. History of Pennsylvania,

1876.

Fuller, H. B., Le Chatelaine of Le Trinite, Century.

Gentleman from Indiana, Doubleday, Page.

Massachusetts Soldiers and Sailors of the Revolution-

ary War.

Miller, J., Life Among the Modocs, Bentley & Son,

London, 1873.

Miner, Charles, History of Wyoming, 1845.

Mitchell, The Pines of Lory.

Northeastern Pennsylvania, books on.

Pearce, Stewart, Annals of Luzerne, 1860.

Perkins, Mrs., Early Times on Susquehanna, 1870.

Przybylszewski, Homo Sapiens.

Shakespeare, Vale Press.

Sullivan, General, Expedition Against Six Nations.

Todd, Rev. John, Lost Sister of Wyoming, 1842.

Valley of Wyoming (The), New York, 1866.

Wyoming-Lackawanna Valley, books on.

**Geo. Engelke, 855 N. Clark St., Chicago, Ill.**

Landolt on Refraction.

Fulton, Pigeon Book.

I. C. S. Chemistry, 8 vols., late ed., brown boards.

"F. R." care of Publishers' Weekly.

Hygienic Mother and Baby, pub Hague Pub. Co.

**R. F. Fenno & Co., 18 East 17th St., New York.**

Gardner, Helen H., An Unofficial Patriot.

**Fike & Fike, 307 Fourth St., Des Moines, Iowa.**

Analysis of Sexual Impulse.

Erotic Symbolism.

Sex in Relation to Society.

Sexual Periodicity and Autoterism.

**H. W. Fisher & Co., 1629 Chestnut St., Philadelphia.**

Davidson's Ballads and New Ballads.

**P. K. Foley, 9 Hamilton Pl., Boston, Mass. [Cash.]**

Byron, Poetical Works, Dearborn, N. Y., 1834.

Conrad, Children of the Sea, N. Y., 1897.

Harris, Daddy Jake, 1889.

Harris, Tar Baby, etc., 1904.

Hart, Miriam Coffin, 1834.

Hart, Romance of Yachting, 1849.

Harte, Bret, Lost Galleon, 1867.

Harte, Heathen Chinese, Boston, 1871.

Harte, Pliocene Skull, 1871.

Harte, M'liss, N. Y., 1873.

Harte, Mrs. Skagg's Husbands, 1873.

Harte, Tales of Argonauts, 1875.

Harte, Crusade of Excelsior, 1887.

Harte, Argonauts of North Liberty, 1888.

Harte, Phyllis, 1888.

Harte, Dedlow Marsh, 1889.

Harte, Sally Dows, 1893.

Harte, Susy, 1893.

Harte, Tales of Trail and Town, 1898.

Harte, Jack Hamlin's Mediation, 1899.

Harte, Under the Redwoods, 1901.

Harte, Other 1st eds., fine copies.

**W. Y. Foote Co., Syracuse, N. Y.**

Letters to Julia, Stead.

**Robert Fridenberg, 22 W. 56th St., New York.**

Stauffer, American Engravers, 2 vols., Grolier Club.

**Philip H. Furman Co., 363 West 51st St., New York.**

Common Sense, London, 1769.

O'Connor, Harrington, A Story of True Love.

Omar Khayyam. Please quote any eds. 1893, 1895,

1896, 1898, 1899, 1900, 1902, 1904, 1906, 1907, 1908.

**Gammel's Book Store, Austin, Texas.**

With Fire and Sword, H. Sienkiewicz.

The Deluge, H. Sienkiewicz.

Pan Michael, H. Sienkiewicz.

Charles Dickens, illus. library ed., blue silk binding:

Bleak House.

Oliver Twist.

Sketches by Boz.

Martin Chuzzlewit.

**Wm. J. Gerhard, 2005 Brandywine St., Philadelphia.**

Annual Report U. S. Geological Survey, I; XVII,

1, 2; XVIII and after.

Alabama, Second Report Geology, 1858.

Tennessee, Troost's Sixth Geological Report.

**The J. K. Gill Co., Portland, Oregon.**

Burton's Arabian Nights, 17 vols., buckram.

Child's Book of Knowledge, 20 vols., cloth.

**Gittman's Book Shop, 375 King St., Charleston, S. C.**

Hudson, Law of the Psychic Phenomena.

Newman, Plain and Parochial Sermons.

**Goodspeed's Book Shop, 5A Park St., Boston, Mass.**

Albany, N. Y., Century History of, 4 vols.

Anderson, Pictorial Arts of Japan, 1896.

Bates, K. L., English Drama, 1896.

Brinton, Maya Chronicle, or anything by.

Burritt, Geography of Heavens.

Colden, Cadwallader, Life of.

Cooperstown, N. Y., Chronicles of.

Dore, Bible, original ed.

Duffy, Young Ireland.

Fletcher, J. C., Kismet, No-name series, 1904.

Flora of Mt. Desert, Me.

Fox, Emily, Gemini, No-name series, 1878.

Frazer, Bibliothics.

Gaboriau, Emile, Downward Path, 1883.

Gaboriau, Emile, Marquis de Prinvilliers, 1886.

Gloversville, Model Village.

Hale, E. E., Ups and Downs, Little, Brown.



## BOOKS WANTED.—Continued.

## Goodspeed's Book Shop—Continued.

Leigh, Hon. Mrs., Ten Years on Georgian Plantation, London, Bentley.  
 Lester, C. E., Artists of America.  
 Lexington Hist. Soc. Proceedings, vol. 3.  
 Memorials of Rev. Joseph Sumner, Minister of Shrewsbury, Mass., Worcester, 1888.  
 Mitchell. History Bridgewater, Mass., 1896.  
 N. H. Hist. Soc. Coll., vol. 4.  
 Peattie, E. W., At Edge of Things, 1903, Revell.  
 Radisson, Peter, Voyages, Prince Soc.  
 Rand and Redfield, Cat. of Plants on Mt. Desert, 1894.  
 Reed, Max, Mohawk Valley, second-hand copy.  
 Stauffer, American Engravers, 1907.  
 Tryon Co., by Campbell, 1849, and Cherry Valley ed. Genealogies: Bullock, 1892; Coffin, "Trustum," 1881; Culbertson, 1893; Montgomery, 1863; Morgan, Miles, of Springfield, 1904; Newton and Walbridge, 1896; Opydyck, by Opydyck, illus. ed.; Peck, 1868. Lists of genealogy and local history, with prices affixed.

A. S. Graham, 214 Hale St., New Brunswick, N. J.  
 Life and Correspondence of James Iredell, Griffith J. McRee, brown cloth, vol. 2 only, N. Y., 1857.  
 A History of Georgia, W. B. Stevens, black cloth, vol. 2 only, N. Y., 1847.  
 History of Pennsylvania from 1681-1742, Robt. Proud, calf, Phila., 1797 or 1798, vol. 2 only.

Harvard Co-operative Society, Inc., Cambridge, Mass.  
 Bolles, Financial History of United States, 3 vols.  
 Nietzsche, Thus Spake Zarathusha, Macmillan.  
 Century Dictionary, half pigskin, latest ed.  
 Goldwin Smith, Bay Leaves, 1893, Macmillan.  
 March's Anglo-Saxon Grammar, A. B. C.

Hays-Cushman Co., 1306 W. Madison St., Chicago.  
 Graves, Bible of Bibles.  
 Evans, Mental Medicine.  
 Hoppin, Pastoral Theology.

The Bruno Hessling Co., 2 West 45th St., New York.  
 Birkmire, W. H., Planning and Construction of American Theatres.  
 I. C. S. Architectural Tables.  
 Construction of Locks, anything.

E. Higgins Co., 138 Monroe Ave., Grand Rapids, Mich.  
 Butler, Mike Flannery on Duty and Off.

The E. Higgins Co., Toledo, O.

Birds of Ohio.  
 Divine Mystery, Allan Upward.

Walter M. Hill, 831 Marshall Field Bldg., Chicago.  
 Hamilton's Wingless Hours.  
 Stevenson, *The Charity Bazaar*, Edinburgh Univ. Magazine.

Baker, Washington after the Revolution, Phil., 1898.  
 Lagerlof, Selma, From Swedish Homestead.  
 Adams, Henry, Writings.  
 Hay, Mrs. John, The John Hay Letters, pub. priv.  
 The Adam Forepaugh Show, Chicago, 1893.  
 Dawson's Life of Pres. W. H. Harrison.  
 Natl. Amer. Kennel Club Stud Book, vol. 3.  
 Hardy, Colonial Families of Southern States, 1912, limited.

Mackenzie, Colonial Families of the U. S., Balt.  
 Lowell's Ode Recited in Commemoration of Living and Dead Soldiers, priv. pr. 1865.  
 K. P., Some German Woodcuts.

Durer, Letters, Udpik, Humanists Lib.  
 Perfume Garden.  
 Caxton Club Ponteach.  
 Natl. Peace Congress, Report of the 2nd, 1909.  
 Leonardo da Vinci, Thoughts on Art and Life, Humanists Lib.  
 Horton, Jas., Indian Massacre.  
 The Flying Dutchman.  
 O. Henry, Set 1st eds. and single vols.  
 The Graal Problem from Walter Map to Richard Wagner, Tanison.  
 The Life of Mrs. M. M. Sherwood.  
 Mr. Sherwood's Journal, etc., Abridged from Lond. ed.

W. M. Hill—Continued.

Autographs of Mrs. M. M. Sherwood.  
 Private Life of William II, 3 vols.

Himebaugh & Browne, 471 Fifth Ave., New York.  
 French edition of Balzac in leather binding.  
 Kaempfer's Japan, 3 vols., vellum, 1906.

Hirschfeld Bros., Ltd., 263 High Holborn, London, W. C., Eng.

Annals of Surgery, vols. 1 and 2.  
*Ophthalmic Review*, vol. 1, London, 1882.

Hochschild, Kohn & Co., Howard and Lexington Sts., Baltimore, Md.

Mary of Burgundy, Dutch edition.  
 Heidelberg, Dutton edition.

Paul B. Hoeber, 67-69 E. 59th St., New York.  
*Brit. Journal Surgery*, vols. 1, 2.  
 Howard Mosquitoes, McClure's.

Holmes Book Company, 333 S. Main St., Los Angeles, Cal.

Sleeping Bard, trans. Geo. Barron.  
 Sibley Astrology, 2 vols.  
 Dialogues of Luisa Segá.  
 Munroe Genealogy, John G. Locke, pub. 1853.  
 Warner's Best Literature, vol. 30, ¾ red mor.

Humphrey's Bookstore, 21 Bromfield St., Boston.  
 Hints to Speakers and Players, Rosina Fillippi.  
 Dictionary of Names, part 2 only.

A. J. Huston, 92 Exchange St., Portland, Me.  
 A Girl's Life 80 Years Ago, Mrs. E. S. Bowne, N. Y., 1888.  
 Recollections of Mr. James Lennox, Henry Stevens.  
 The International News Company, P. O. Box 1334, New York.

Van Nostrand's Chemical Annual.  
*Botanical Gazette*, vols. 1 to 50, or 25 to 50.

Meredith Janvier, 14 W. Hamilton St., Baltimore, Md.  
 Le Gallienne, R., Autographed books.  
 Cawein, Madison, Autographed books.  
 Hutton, L., Talks in a Library.  
 Thoreau, Walden, 1st ed.  
 American Flag, Picture of.  
 Aubrey, F., Devil Free.

Hearn, L., Chita, and all Firsts.  
 McFall, H., House of Sorceress.  
 Deans, Trials of Five Queens, 1909.  
 Clemens, Life of Mississippi River, 1883, 1st issue.  
 Clarke, Ednah Proctor, An Opal.  
 Clemens, Huckleberry Finn, 1885.  
 Frost, Robt., North of Boston.

Frost, A Boy's Will.  
 Zola, A Love Episode, Vizetelly ed.  
 Melville, H., White Jacket, 1850.  
 Melville, Moby Dick, 1st ed.  
 Melville, Piazza Tales, 1st ed.  
 Mlle. De Maupin, 2 vols., Lond., 1899.  
 Cawein, M., Undertones, 1st ed.  
 Holmes, Poet at Breakfast Table.  
 Le Gallienne, Sleeping Beauty.  
 Owen Jones, Grammar of Ornament.  
 Racinet, Historic Costume, 4to.  
 Bierce, A., First editions, all.

Wm. R. Jenkins Co., Sixth Ave. at 48th, New York.  
 Crutchley, My Life at Sea, English edition.  
*Boston Medical Journal*, 1866, Nos. containing Webber on Cerebro Spinal Meningitis.  
 Embryology of the Eye, Holden.

Johnson's Bookstore, 391 Main St., Springfield, Mass.  
 Phillips' Reign of Guilt.  
 Phillips' Master Rogue.

The Edward P. Judd Co., New Haven, Conn.  
 Putnam, Nina, Adam's Garden, Lippincott.

Ernest Kaufman, 22 North William St., New York.  
 Pons Christian Theology, C. J. Smith, 1871.  
 Woodward, J. J., Theological Dictionary.

The Kendrick-Bellamy Co., Sixteenth St. at Stout, Denver, Colo.

In Praise of Gardens, Temple Scott, pub. Doubleday, Page & Co., the \$1.25 edition.



## BOOKS WANTED—Continued.

**Kimball Bros., 46 Columbia St., Albany, N. Y.**  
The Descendants of John Porter of Windsor, Conn.,  
H. P. Andrews.  
Half Century at the Bay, Geo. Sheldon, Bost., 1905.

**A. Kroch & Co., 59 and 61 East Monroe St., Chicago.**  
Bentley, Corporate Accounting.

**J. Kuhlman, 326 N. 10th St., Philadelphia, Pa. [Cash.]**  
*Am. Hist. Rev.*, 1897-98, or odd nos.  
*Am. Hist. Mag.*, July, '03; March, '07.  
*Arena*, March and April, 1901.  
*Graham's Mag.*, 1858 or odd nos.  
*Nat. Geog. Mag.*, 1889 to 1905, or odd nos.

**Mrs. Leake's Shop, 78 Maiden Lane, Albany, N. Y.**  
Other Days, William Winter, N. Y. Co.

**Lemcke & Buechner, 30-32 West 27th St., New York.**  
Kapp, Life of Baron von Steuben, N. Y., 1859.

**Librairie Francaise, 111 Fourth Ave., New York.**  
Interpretations of Literature, Lafcadio Hearn.  
French and Spanish novels.  
German books.

**Library Clearing House, 140 Wells St., Chicago, Ill.**  
The Mahabharata, any English translation.  
*The Lantern*, Chicago, Sept., 1913.

**Frederick Loeser & Co., Brooklyn, N. Y.**  
Indian Myths, Ellen Russell Emerson, pub. Houghton  
Mifflin.

**B. Login & Son, 152 E. 23d St., New York.**  
Farmers' Cyclopaedia, pub. Doubleday, Page.  
American Veterinary Society Transactions, 1902.  
*American Veterinary Journal*, 1-9.  
*American Journal of Pharmacy*, 70-80.  
Beaumont Observations on Gastric Juices.

**Login Brothers, 1816 W. Harrison St., Chicago, Ill.**  
Zeitschrift fur Aertztliche Fortbildung, set to 1915.  
Archives of Pidiatrics, 1-22.  
Monatsschrift fur Kinderheilkunde, 1-6.  
Archives fur Kinderheilkunde, 1-41, 45 to date.  
Highest cash price for late medical books.

**Louisville Free Public Library, Louisville, Ky.**  
Coomarasamy, Ananda K., Arts and Crafts in India  
and Ceylon, B. Phillips, 1914.  
Martin, F. R., Miniature Painters of Persia, India  
and Turkey, 8th to the 18th Century, 2 vols., Lond.  
Quaritch, 1913.  
Smith, Vincent, History of Fine Art in India and  
Ceylon from the earliest times to the present  
day, N. Y., Oxford, 1912.

**Loveman, Joseph Loeb, Birmingham, Ala.**  
History of U. S. Steel Corporation.  
Love L' Amour, Michlet.

**Lowdermilk & Co., Washington, D. C.**  
Ingelow, Mopsa the Fairy.  
Seton-Thompson, Red Fox.  
*The Covenant* (Odd Fellow magazine), 1840-'50.

**Lyceum Book Exchange, 711 Hennepin Ave., Minne-  
apolis, Minn.**

Power of Will.  
Caliph of Bagdad.  
Marden, The Miracle of Thought, several copies.

**McDevitt-Wilson's, 30 Church St., New York.**

MacLaren, Bawbe Jock.  
King Arthur, Lothrop Edition.  
Blind Brother, Green, Several Copies.  
Walpole's Letters, Fine Old Edition.  
Uniforms of the U. S. Army.  
Powells, Historic Towns, Southern and Western.  
Letters from G. G.  
History of the Great Lakes, 1899.  
Dawson, Birds of Ohio, Several Copies.  
Booklovers' Almanac, 1893.  
Holm's History of Greece.  
Holiday, Southern Literature.  
Higginson. Old Cambridge.  
Lindsay, Brook Farm.  
Holland, Jenny Lind, Unabridged.

## McDevitt-Wilson's—Continued.

Adams, John, Works, 10 vols., Boston.  
Adams, J. Q., Memoirs, 12 vols., 1874-77.  
Buchanan's Administration on the Eve of the Re-  
bellion, Ap., 1865.  
Elliott, Journals and Debates of the Federal Con-  
vention, 5 vols., 1836.  
Clay, Henry, Works, 6 vols., 1857; 7 vols., N. Y.,  
1897.  
Gallatin, Writings, 3 vols., 1879.  
Stephens, War Between the States, 2 vols.  
Webster Works, 6 vols. 1851, or 7 vols. 1897.  
Ford, Essays on the Constitution of the U. S.,  
Brooklyn, 1892.  
Ford, Pamphlets on the Const. of the U. S., 1888.  
New Int. Cyclopaedia.  
Britannica, Thick paper, cloth, 11th ed.  
Daudet, 20 vols., cloth.  
Fiske, 12 vols., cloth.  
Madame D'Arblay, 6 vols., cloth.  
Draper, Kings Mountain.  
Hastings, Atheism and Arithmetic.  
Vernes Works, Profusely illus.  
Inquire Within.  
Demaus, Life of Wm. Tindale.  
Demaus, Life of Hugh Latimer.  
Alexander, Hist. of the M. E. Church, South.  
Tyerman, Life of Wesley, 3 vols.  
Maclear, Medieval Missions.  
Legge, Religions of China.  
Dorner, Hist. of Protestant Theology, 2 vols.  
Everyman's Book of the Dog.  
Escaped Nun.  
Webster, Primitive Peoples.  
Palmer, New Education.  
Capes, University Life.  
Browning, Educational Theories.  
Beard, Martin Luther.  
Rashdall, Univ. of Middle Ages.  
Patton, National Resources.  
The Face and How to Read It.  
Harvard Classics.

**Robert C. MacMahon, 78 W. 55th St., New York.**  
Principles of Mathematics, Bertram Russell.  
Jowett's Plato, English edition.

**Alexander McQueen, Glenview, Ill.**  
Graves, Bible of Bibles.  
Graves, Biography of Satan.

**John Jos. McVey, 1229 Arch St., Philadelphia, Pa.**  
Loeb, Dynamics of Living Matter.  
Huysmans, En Route.  
Huysmans, The Cathedral.

**R. H. Macy Co., New York.**  
Flammarton's Wonders of the Heavens.  
Taylor's Primitive Culture.

**Isaac Mendoza Book Co., 17 Ann St., New York.**  
Irving, P. M., Life of Irving, 4 vols., clo., National  
ed.

Documents Relating to Colonial Hist., vol. 15.  
Chambers, Traditions of Edinburgh.  
Kerfott, The Chagre Book.  
Gallwey, The Cross Bow, Longmans, about 1903.

**George M. Millard, 1651 Huntington Drive, South  
Pasadena, Cal.**

S. Weir Mitchell, Far in the Forest, 1st ed., 1889.  
John Hay, Life and Letters, Thayer, 1st ed., 1898.  
Mark Twain, Tom Sawyer, Hartford, 1876.  
Longfellow, Any vol., 1st ed., Autographed by him.  
Blavatsky, Isis Unveiled, 2 vols., 1877 to 1887.

**W. H. Miner, Cedar Rapids, Iowa.**  
Proceedings Iowa State Grange, 1870, and after.  
Oxford History of Music, 8 vols., any binding.

**Moroney's, Third and Walnut Sts., Cincinnati, O.**  
Donnelly's Cryptogram.  
Hudson's Psychic Phenomena.  
Hastings' Dict.  
Schaff-Herzog Ency.  
Orr's Real Estate Brokers' Ency.  
Parsons and Guggenberger's Church Hist.

**The Morris Book Shop, 24 N. Wabash Ave., Chicago.**  
Boutwell, 60 Years in Public Life.  
Tarbell, History of Standard Oil.  
Impeachment of Andrew Johnson, DeWitt.  
Chronicles of Clemency.



## BOOKS WANTED—Continued.

Noah Farnham Morrison, 314 Jersey St., Elizabeth, N. J.

Hudson, Idle Days in Patagonia.

J. M. Morton, 1 Duke St., Brighton, Eng.

Books on Freemasonry, old or modern, and any eds.  
Books on the Pyramids, old or modern, and any eds.  
Books on Atlantis, Quabalal or Rosicrucians.

C. S. Murdock, Medina, N. Y.

*Harper's Monthly*, December, 1913.

*Popular Mechanics*, June, 1915.

*St. Nicholas*, October, 1915.

*Little Folks*, Dec. 1914, Jan. 1915.

*Amer. Jour. Nursing*, first 3 vols., last 3 in 1915.

John Murphy Company, Park Ave. and Clay St., Baltimore, Md.

Iron Horse.

Bishop England Works, 5 vols.

Laws of the United States, Relating to Navy and Marine.

Corps, John S. Callan.

N. Y. Medical Book Co., 45 E. 42d St., New York.

Elliot, Monograph of the Phasianidae or Family of Pheasants, 2 vols., New York, 1872.

John J. Newbegin, 315 Sutter St., San Francisco, Cal.

Guy Lowell, Minor Villas.

Latham, Gardens of Italy.

Lemprier's Classical Dictionary.

W. W. Nisbet, 12 South Broadway, St. Louis, Mo.

Historic Families of Kentucky, Greene.

Life of John Paul Jones, DeKoven.

Life of Parnell, O'Brien.

Voltaire's Works.

Print Collector's Quarterly.

The Norman, Remington Co., 308 N. Charles St., Baltimore, Md.

Lockwood, Colonial Furniture, 1 vol. ed., Hearn, Karma.

Fröehel, Education of Man, trans. by Jarvis.

Machen, House of Souls.

Nigger, Baby and Nine Beasts, Porter.

A. H. Church, English Earthenware.

A. H. Church, English Porcelain.

Ridgeley, Historic Graves of Md.

Scharf, History of Maryland, 3 vols.

*The Bible*, vols. 1 to 8, bound.

H. S. Stone, First Editions of American Authors.

C. P. Daly, What Is Known of Maps and Map Making, reprinted from *Journal of Amer. Geog. Society*, 1879.

R. C. Leslie, Old Sea Wings, Ways and Words.

Goldmarch, Gypsy Trail.

Appleton's Encyclopedia of Painters.

Moucuré Conway, Barrons of Rappahannock and Potomac.

Near East from Within.

Tybant, Pocketown People.

Rawlinson, Religion of Ancient World.

Maclay, History of American Privateers.

Frontinus, Two Books on Water Supply of Rome.

Mrs. Eddy, The Mother Light.

Hay, Amazing Emperor Hilogabalus.

Littledale, The Petrine Claims, Gorham.

Fitz, James O'Brien, Diamond Lense.

Print Collectors' Quarterly, Vol. I, 4 parts.

Rose, Cathedrals and Cloisters of South of France.

McWhorter, Yehveh Christ, 1857, N. Y.

George J. Romanes, Poems.

Meyer, Institutiones Juris Naturis, Vol. 2.

Pellison, Roman Life in Pliny's Time, trans. by Wilkinson.

Watson, Homely Virtues.

Watson, Life of the Master.

Polk Muller's Stories.

Ernest Dressel North, 4 East 39th St., New York.

Aldrich, T. B., Life, L. P.

American Statesman, 32 vols., L. P.

Blackmore, Lorna Doone, 2 vols., photogravures.

Boudinot, Elias, Life of, 2 vols., H. M.

Bradford, Plymouth Plantation, 2 vols., H. M.

Brown, Portrait Gallery of Distinguished American Citizens, Hartford, 1845.

## E. D. North—Continued.

Bryce, American Commonwealth, London, 1888, 3 vols.

Burroughs, Works, 19 vols., L. P.

Carlyle, Library Edition, London, 34 vols.

Cennino Cennini, Art of, trans. by Herringham.

Dante, trans. Norton, 4 vols., L. P.

De Foe, Robinson Crusoe, 4 vols., H. M.

Emerson, Works, Autograph Centenary Edition, 12 vols.

Encyclopedia Britannica, 29 vols., India paper, flexible sheep.

Fiske, Works, Standard Library Edition, 24 vols.

Gallatin, Great Peace Maker, New York, 1914.

Garnett and Gosse, English Literature, 4 vols.

Harte, Works, 19 vols., L. P.

Hawthorne, Works, 23 vols., L. P.

Hawthorne, Scarlet Letter, 1st edition.

Herbert, George, Works, edited by Palmer, 4 vols., L. P.

Holmes, Works, 15 vols., L. P.

Jackson, Lady, Old Paris, London, 1878, 2 vols.

Jackson, Lady, French Court and Society, London, 1881, 2 vols.

Jackson, Lady, Court of the Tuileries, London, 1884, 2 vols.

James, Princess Cassamassima, New York, 1886.

Matheson, Spiritual Development of St. Paul.

Morton, O. P., Life of, by Foulke, 2 vols.

Pater, Works, Edition de Luxe, 9 vols.

Pater, Appreciations, London, 1889, 1st edition.

Plato, Dialogues, Jowett, Oxford, 5 vols.

Shelley, Works, 8 vols., L. P., H. M.

Sloane, Napoleon, Original Edition, 4 vols.

Stedman, American Anthology, 2 vols., L. P.

Thayer, Cavour, 2 vols., 8vo.

Thoreau, Works, Manuscript Edition, 20 vols.

Twain, Works, 25 vols.

Virgil, trans. by Granch, L. P. edition.

Wallace, Wonderful Century.

Wilson, History of United States, 5 vols., New York, 1902.

Zangwill, The Grey Wig, 1st edition.

Zangwill, Merely Mary Ann, 1st edition.

Bryan, Dictionary of Painters and Engravers, New York, 1903-5, 5 vols.

The Old Corner Book Store, 27-29 Bromfield St., Boston, Mass.

Charlotte Cushman, American Actor Series, Osgood, 1882.

Yellow Pine Basin.

C. C. Parker, 220 South Broadway, Los Angeles, Cal.

A Man and a Woman, Stanley Waterloo.

Sixty Years in California, W. Heath Davis.

Diary, Reminiscences, etc., Henry Crabb Robinson.

Cleek, The Man With Forty Faces.

Greens, Mythology.

Pettis Dry Goods Co., Indianapolis, Ind.

1008 Tooke's Diversions.

N. A. Phemister Co., 42 Broadway, New York.

Leake, Digest of Property in Land.

Marvin on Salvage.

Frazier, Study of Documents.

Ames on Forgery.

The Pierce and Zahn Book Co., 1531 Arapahoe St., Denver, Colo.

Overland Stage to California, Brooks and Connelly. Into the Primitive, Bennet, 1 to 6 copies.

The Pilgrim Press, 14 Beacon St., Boston, Mass.

Faith Working by Love.

Life of Fidelia Fiske.

Prayers of the Bible, McFayden.

Wm. V. Phippen, 605 N. Eutaw St., Baltimore, Md.

Arnold, Edwin, Potiphar's Wife and other poems.

Avery, Dixie After the War.

Fenera's Rome.

Stephens, War Between the States.

Powers Mercantile Company, Minneapolis, Minn.

Memory and Thought Library, Downs.

Dweller on Two Planets.

Pownner's Book Store, 33-37 N. Clark St., Chicago, Ill.

Thayer, Greek Lexicon.

Peters, Poses Out of the Ring.

McGuffey's Readers, any grade, early editions only.



## BOOKS WANTED—Continued.

## Pownier's Book Store—Continued.

Carl Shurz, Reminiscences, 3 vols.

Presbyterian Board of Publication and Sabbath School Work, Philadelphia, Pa.

Manifesto of the King, J. O. Dykes.

Presbyterian Board of Publication and Sabbath School Work, San Francisco, Cal.

Nave's Topical Bible, second-hand.

Public Library, Birmingham, Alabama.

*Living Age*, November 7 and 14, 1914.

*Playground*, October, 1912.

Putnam's, 2 W. 45th St., New York.

Farjeon, Great Porter Square Mystery.

Dr. Josephine, W. A. Barnes.

Rice, Illustrations of Sermons.

Allmand, Principles of Applied Electro Chemistry.

Dallas, The Master Hand.

De Gourmont, A Night in the Luxemburg.

Masters in Art, Vols. I-III-IV-X.

Dana, J. D., System of Mineralogy, 6th edn., 1892.

Peter Reilly, 133 N. 13th St., Philadelphia, Pa.

Sullivan, History of Ireland.

Life of Gen. Joseph E. Reed.

Naverall, Royal Grace and Loyal Gifts.

Wurtz, Chemistry.

A. M. Robertson, 222 Stockton St., San Francisco. Studio, Jan. and Feb. nos.

E. R. Robinson, 410 River St., Troy, N. Y.

Rupp, I. D., Collection of Upwards of 30,000 Names, 1876.

Life of Conrad Weiser.

Doyle's Baronage.

Dugdale's Baronage of England.

Johnston, J. N., The Poets and Poetry of Buffalo, N. Y., 1904.

Cooper, Oak Openings.

Vital Records of R. I., any vols.

Guizot's France, subs. edition, Estes & Lauriat,

Nos. 19 to 40, in parts or odd vols.

Wryllarde, Dolf, Story of Eden.

Cleland, J., Memoirs of a Cox Comb.

Aldis, W. S., Solid Analytical Geometry, 4th edition.

Procter's Easy Lessons Differential Calculus.

Ray's Infinitesimal Calculus.

St. Paul Public Library, St. Paul, Minn.

*Fine Arts Journal*.

*Fliegende Blätter*.

*Fortnightly Review*.

*Frazer's Magazine*.

*Garden Magazine*.

Schulte's Book Store, 132 E. 23d St., New York.

Astrology of the Bible, Anderson.

New Life from the Great Pyramid, Parsons.

*Virginian Religious Magazine*, Sept. and Oct., 1804,

and Nov., 1805.

Pliny's Natural History, Bohn edition, vol. 2 only.

Werner, Civil and Constitutional History of the

Colony and State of New York.

Scrantom, Wetmore & Co., Rochester, N. Y.

Hutte, Das Ingenieurs, Taschenbuch.

Scruggs-Vandervoort-Barney, St. Louis, Mo.

History of Mexico, H. H. Bancroft.

The Sherwood Co., 19 John St., New York.

*Pacific Reporter*.

Art Anatomy, Portfolio, William Rimmer, H. & M.

Strong Genealogy.

Guilty or Not Guilty.

Clarence W. Smith, 44 East Ave., Rochester, N. Y.

Cooper, New Cookery With Calorics, pub. *Good*

*Health*.

Larrey's Memoirs, Vol. 2, translated by R. W. Hall,

Baltimore, 1814.

Baedecker, United States.

Frenssen, John Uhl, published by Estes.

Goldberg, Foolish Questions.

Journeys Through Bookland.

George D. Smith, 547 Fifth Ave., New York.

Moore, Memoirs of My Dead Life.

Jennings, Paul, President Madison.

Masefield, Tragedy of Man, 1st edn.

Smith & Lamar, Richmond, Va.

The Journal of Lorenza Dow.

Smythe's, Neil House Block, Columbus, O.

Year of Wreck, Benham.

Astrology of the Bible, Allen Leo.

P. Stammer, 127 E. 23d St., New York.

Farman, English Bulldog.

Howard's Hist. of Matrimonial Institutions.

F. C. Stechert Co., 29-35 West 32d St., New York.

Books on Chocolate and Cocoa, Any language.

*Zeitschrift für Etymologie*, Any vols.

Spencer, Corpus Christi Pageants in England.

Mo. Geol. Survey, Report, vol. 9.

McCabe, St. Augustine and His Age.

Elliott, Monography of Phasianidae, 2 vols.

Crake, Alfai the Dane.

Newell, Topus and Turveys.

Elis, In Tudar Times.

Lyndon, Develop. & Elec. Distr. of Water Power.

Stein, Tender Buttons.

Weed, Fungi and Fungicides.

Waterman, Ideal Salesmanship.

Chapman, Plays and Poems, vol. 3.

Watts, Tenants.

Stead, After Death.

G. E. Stechert, 151-155 W. 25th St., New York.

Archer, English Dramatists of To-day.

Canadian Mining Inst. Trans., Vols. 1, 5, 9, 11, 16 and foll.

*Journal of Physical Chemistry*, Vols 4, 5, 6.

Murray's New Oxford Duty, set or volumes.

Reeves' State Experiments in Australia, 2 vols.

E. Steiger & Co., 49 Murray St., New York. [Cash.]

Elliott, Monography of Phasianidae or Family of

Pheasants, 2 vols., with colored plates, N. Y., 1872.

W. K. Stewart Company, Indianapolis, Ind.

Wm. Moultrie, Memoirs of the American Rev.

Life of Gen. Thos. Pinckney, Houghton, 1895.

Guy Stonestreet, 507 Fifth Ave., New York.

King Edward Seventh, Book of.

Common Prayer, Full Levant double.

James Whitcomb Riley, Japan paper ed.

Books About Chinese Empire with colored plates.

Capt. Marryatt, Dent edn., blue cloth.

Stratford & Green, 622-644 South Main St., Los Angeles, Cal.

Diatoms of North America, Rev. Francis X. Wolle.

Desmids of North America, Rev. Francis X. Wolle.

Fresh Water Algae of North America, Rev. Francis

X. Wolle.

Manual of the Rotifers or Kotifers, Hudson & Goose,

with supplement.

Manual of the In Fusoria, Saville Kent.

Analytical Key to Wolle's Algae and Desmids.

Strawbridge & Clothier, Market, Eighth and Filbert

Sts., Philadelphia, Pa.

Encyclopædia Americana; latest edition, must be new.

The Sunwise Turn, 2 East 31st St., New York.

Kirchcavall's History of the Valley.

The Conquest of Northwest.

The Gypsy Trail, an Anthology for Campers.

J. F. Taylor & Co., 215 Fourth Ave., New York.

Bret Harte, 12 vols., ¾ leather binding, Houghton

Mifflin Co. edition.

Thos J. Taylor, Taunton, Mass.

Woodward, Punches and Dies; Their Construction,

etc., late ed., please give date and condition.

Tessaro's, 14 Maiden Lane, New York.

Ency. Britannica, thin, limp, both editions.

Book of Knowledge.

Statesman's Year Book, 1914.

Thoms & Eron, Inc., 50 John St., New York.

International Year Books 1912, 1913, 1914.

Barrett, Old Merchants of New York, Vol. 5.

Ellis, Hydrogeneration of Oil.



## BOOKS WANTED—Continued.

G. L. Tooker, 47 High St., New Haven, Conn.  
John Wilson (Christopher North), Essays Critical and Imaginative, vol. 1.  
Chas. Kingsley, Chalk Stream Studies.  
E. S. Roscoe, Rambles With a Fishing Rod.  
Bradnock Hall, Fish Tails and a Few Others.  
H. S. Thomas, The Rod in India.  
History of Chatham, Conn.  
History of Easthampton, Conn.

United Presbyterian Board of Publication, 209 Ninth St., Pittsburgh, Pa.

The Forms of Church History, McLaughlin.

D. Van Nostrand, New York.

Richardson, Moving Picture Handbook.

Vassar College Library, Poughkeepsie, N. Y.

New York (daily) Tribune, 1893-1894.

T. B. Ventres, 286 Livingston St., Brooklyn, N. Y.  
True Church and Other Poems, Theo. Tilton.

Edwin C. Walker, 211 W. 138th St., New York.

Homo Sapiens.

Any writings of Robert Dale Owen.

Portrait of Richard Carille.

Life of Richard Carille, by his daughter.

H. W. Wilson Co., White Plains, N. Y.

Ticker Magazine, successor Wall Street Magazine vol. 1 to date. Quote price.

John Wanamaker, New York.

Vol. I King Henry VI, Rolfe, Green, leather.

Set of Talmage's Sermons, 4 vols., pub. Funk & Wagnalls.

John Wanamaker, Philadelphia.

Among New England Hills, W. C. Prime.

Owl Creek Letters, W. C. Prime.

Old Testament Morality, J. B. Mozley.

Essays Historical and Theological, 2 vols., J. B. Mozley.

Personal Studies of Henry Scott Holland.

The Tragedy of the Medici, Staley.

Young Lord Stranleigh.

Manors of Virginia, Sale.

Raphael Weill & Co., Inc., San Francisco, Cal.

Skinner, Heart and Soul.

Gabriel Weis, 489 Fifth Ave., New York.

James, Works, Scribner's, limited, large paper.

Hopkinson Smith, Works, Scribner's, limited edition.

Conan Doyle, Works, limited edition.

Anthony Hope, Works, limited edition.

Bret Harte, Autograph edition.

Mark Twain, Works, any edition published by The

American Publishing Company, Hartford, Conn.

Harrison, Life of Poe.

J. R. Weldin Co., 413-415 Wood St., Pittsburgh, Pa.

Burdette, Life of William Penn.

Heywood, Our Lady of August.

Sonnenschein, Best Books, last edition.

Hastings Hart, Preventive Treatment of Neglected Children.

Voltaire, Candide, tr. by Jarrold, 1898.

Whitney & Grimwood, Colorado Springs, Colo.

Songs of Nature, Burrough, cloth.

Making Him Pay, H. C. Lawrence.

Police Power, Public Policy, Freund, University of Chicago.

W. A. Wilde Company, 120 Boylston St., Boston.

Peloubet's Select Notes on the International Sunday School Lessons for 1916, new copies.

Wildner's Bookstore, 46 Cornhill, Boston, Mass.

Lacordarie, Works of.

Nicolas and Hay's Life of Lincoln.

Van Dieman's Land, Wm. Gates, 1850.

Sup. Munsell's Geneal. Index, 1900.

Any genealogical book or pamphlet.

G. Witter, 19 South Broadway, St. Louis, Mo.

National Geographical Magazine, January, 1915.

F. E. Woodward, 1316 Girard St., Washington. The Bellman, August 28, 1915.

Woodward & Lothrop, Inc., Washington, D. C.

Part No. 77, London Time's History of the War, 2 copies.

Intermediate Sex, Edward Carpenter.

History of Watertown, Mass., Bond.

Babies Hymnals, MacFadden.

Cary Memorials, Cincinnati, 1874.

Ewald's History of the People of Israel, Vols. 6, 7

and 8 (New Testament).

Anatomy of Melancholy, Burton, edited by Shilleto.

Bibliography of California, Cowan.

Modernism and Romance, Scott-James.

Fasti Sacra, Lewin.

Booth's Sojourn in Southern Maryland, J. W. Jones.

Woodworth's Book Stores, 1540 E. 63d St., Chicago, Ill.

Lowenson and Lessing, Septieme Partie Lexique Petrographique, Prepare, Par.

Van Hise, A Treatise on Metamorphism Monograph,

Vol. 47, 1904.

German Phonographic Outfit.

Am. System of Surgery.

Lincoln S. Wyman, 1733 Wazee St., Denver, Colo.

National Geographic Magazine, full set from 1888, or odd numbers, in good condition, state what you have and price.

Audubon, Bird Plates, Elephant folio 2½ by 3½ feet, will pay cash.

Young's Book Exchange, 135 W. 135th St., New York.

Send list of old books by Colored Authors and books on Race Problems a specialty.

## BOOKS FOR SALE

Aldine Book Co., 295 Ninth St., Brooklyn, N. Y.

Condon, Irish Race in America, History, 1887, \$1.00.

Le Baron, Genealogy, M. L. Stockwell, 1904, \$1.50.

Livermore, Genealogy, W. Thwing, 1902, \$1.50.

Birge, In Old Roseau, Carlisle Indians, 1900, \$1.00. Will exchange for other Americana.

Connor's Bookstore, 232 Meridan St., East, Boston.

Niagara Reser. Repts., 1-9, lacks no. 5, \$5.00.

Kerwin's Science of R. R.

Socialistic Tracts, 4 assorted, \$1.00 per 100.

100 German and French Grammars and Text, assorted, \$10.00.

James Doyle, 19 West 30th St., New York.

Cricket, edited by H. G. Hutchinson, Charles Scribner's Sons, 1903, \$1.85.

The History of the First Regiment of Artillery, from 1821-1826, Major William L. Haskin, published Portland, Me., 1879, \$2.25.

Binghamton, Its Settlement. Growth and Development, 1800-1900, William D. Lawyer, editor, \$2.00.

Chas. H. Dressel, 552 Broad St., Newark, N. J.

Ridpath's History of the World, 9 vols., ¾ morocco, good cond., \$15.00.

Geo. Engelke, 855 N. Clark St., Chicago, Ill.

Elliot's Five Foot Book Shelf, 51 vols., cloth, \$49.00 ed., new, \$35.00 ex. pd.

Crawford, F. M., 25 vols., ¾ leather, new, M., S. & M. ed., \$8.50.

Dickens, Charles, 30 vols., blue silk cl., as new, Harper ed., \$12.00.

Irving, W., 27 vols., cl., fine Hudson ed., Putnam, 1889, \$15.00.

World's Great Classics, 4 vols., Oriental Literature, 4 vols., ¾ mor., \$4.00.

Robt. Browning's, 12 vols., ¾ levant, as new, \$48.00 set for \$17.00, Crowell & Co.

Am. History and Encyclopedia of Music, 10 vols., ¾ Russia, fine, \$10.00.

Cyclopedia of Architecture and Carpentry, Bld., Am. School, ¾ leather, 1916, new, \$12.50.

Cyclopedia of Commerce, Accountancy, Bus. Adm., 10 vols., 1910, Am. Sch., \$11.50.

Messages and Papers of the Confederacy, ¾ Russia, 2 vols., new, 1907, \$2.00.

Messages and Papers of the Presidents, 10 vols., ¾ mor., as new, \$5.00.

Ridpath's History of the World, 9 vols., ¾ mor., 1907, as new, \$16.00.

World's Great Classics, silk cloth, 59 vols., shop worn, \$45.00.



## BOOKS FOR SALE.—Continued.

## Free Public Library, Worcester, Mass.

Brinkley's Japan, J. B. Millet Co., 15 parts complete, \$15.00.

Ernest Hertzberg & Sons, 703 Schiller Bldg., Chicago. *Harper's Weekly*, 1850 to 1892, complete from volume I, bound in best ½ morocco, fine condition, make offer.

## The Hobby Shop, Hartford, Conn.

Great Events by Famous Historians, 20 volumes, cloth, National Alumni edition, fine, \$20.00.  
Balzac, 53 volumes, blue cloth, Barrie edition, cost \$132.00, fine, \$30.00.

Roman Contemporain, 20 volumes, grey buckram, Barrie, Japan vellum, cost \$200.00, only \$30.00.

Novels of Samuel Richardson, 19 vols., Introduction by William Lyons Phelps, as new, \$20.00.

Index Catalogue of Library of Surgeon General's Office, 16 volumes, \$12.00.

Carrington, Battles of American Revolution, presentation copy, ¼ calf, fine, \$2.50.

Ellis, Polynesian Researches, 4 vols., N. Y., 1833, fine, \$3.00.

Trumbull, Memorial History of Hartford County, Conn., 2 large volumes, \$2.50, only three sets at this price.

Fine line of theological Works, send want lists.

National Geographic Magazines, all numbers after 1910, postpaid, 15c. each.

Largest bookshop between New York and Boston, and always doing business from 8 a. m. to 9 p. m. Want list solicited.

Wm. R. Jenkins Co., Sixth Ave. at 48th, New York. *De l'Attaque et de la Defense des Places Fortes*, Vautan, 1727.

Annals of the Parish, Rev. M. Balwhidder, Phila., 1821.

The Secret Virtue of Sigils, Herbs & Stones, 1698.

The New Tale of a Tub, Bayley, Wiley & Putnam, N. Y., 1842.

## Dr. Jones, Buxton, Derbyshire, England.

Dickens, First Issues for sale, make offer.

Pickwick Club, 1837, illustrated by Phiz, with plates by Buss, pages 69 and 74, size 8½ by 5¼ inches, bound, green leather, tooled and edged in gold.

Nicholas Midlaly, 1839, uniform with above, has engraved portraits and signature of author, plates with the publisher's imprint, illustrated by Phiz.

Dombey & Son, 1848, uniform with above, illustrated by H. K. Browne (Phiz).

David Copperfield, 1850, with date engraved on title page, illustrated by H. K. Brown (Phiz), bound half calf and boards, size uniform with above.

Bleak House, 1853, illustrated by H. K. Browne, bound half calf and cloth, fine condition, uniform with above.

Little Darril, 1857, illustrated by H. K. Browne, bound half calf and boards, uniform with above.

Our Mutual Friend, 1865, illustrated by Marcus Stone, bound half leather, gilt edged, new, condition perfect, uniform with above.

## Moroney's, Third and Walnut, Cincinnati, O.

Nelson's Loose Leaf Ency., \$96.00 set \$35.00.

The Stage and Its Stars, 2 folio vols., ½ mor., \$7.50. Autograph ed. Chambers' Cyclo., ½ mor., marbled edges, 1901, as new, \$15.00.

32 vols., red cl., Nations of the World, Collier, \$8.00.

Centennial Hist. of Ohio, and the County of Ross., 2 vols., half leath., 1902, \$3.50.

Ridpath's World, 9 vols., ½ leath., 1907, \$12.50.

Ridpath's U. S. Hist., 15 vols., cl., leath. labels, gilt tops, new, \$17.50.

10,000 Other Bargains for Spot Cash.

I. & M. Otenheimer, 321 W. Baltimore St., Baltimore, Md.

Cumulative Encyclopedia, 15 sets, 10 large volumes, cloth, new and up to date (with new data coupons until 1924), publisher's price \$25.00, our price \$9.00.

Editors' Encyclopedia, 1 set, complete, 30 large volumes, cloth, not new, but in good condition, \$6.50.

Business Administration, 1 set, 17 large vols., ¾ morocco, as new, our special price, \$6.50.

Chadman's Law Library, 1 set, 13 large volumes, not new, but in good condition, our price \$7.50.

Putney Law Library, 5 sets, 12 large volumes, ½

## I. &amp; M. Otenheimer—Continued.

sheep, not new, but in good condition, our price \$6.50.

African Game Trails, by Theodore Roosevelt, new, large volume, size 6¼x9½, formerly \$4.00, our special price 90c.

(African Game Trails, same as above, not new, but in good condition, 65c.)

Who's Who in New York City and State, A Biographical Dictionary of Contemporaries, edited by John W. Leonard, 1414 pages, list price \$5.00, our special price 16c. per copy.

Photographic History Civil War, published by Review of Reviews Co., 10 large vols., cloth, as new, our special trade price, \$7.50.

Photographic History Civil War, same as above, ¾ morocco, damaged, our special trade price \$6.00.

It will pay you to write for our special list of Reminders for dealers only.

Scrantom, Wetmore & Company, Rochester, N. Y. Dickens, Household Works, 19 vols., orig., clo. binding, good order.

Vol. 1, March 30 to Sept. 21, 1850, No. 1 to 26.

Vol. 19, Dec. 4, 1858, to May 28, 1859.

Shepard Book Co., 409 South State St., Salt Lake City.

Frederick the Great, King of Prussia, Works, trans. from the French by Thos. Holcroft, 13 vols., 8vo, portrait, calf, Lond., 1789; Contains the History of My Own Times, the Seven Years' War, Memoirs from the Peace of Hubertsburg to the Partition of Poland and the Bavarian War, Political, Philosophical, Satirical Miscellanies and Correspondence. Good copy, Net \$15.00.

H. M. Verrill, 2106 F Street, Washington, D. C.

New International Encyclopedia, 24 vols., latest ed., publisher's price \$115.00, make offer.

Woodward & Lothrop, Inc., Washington, D. C.

Cullings from the Confederacy, Collection of 98 Fugitive Poems and 39 Prose Articles on the Civil War, cloth, new, \$1.00, trade price 60c.

## HELP WANTED

EMPLOYMENT BUREAU (Booksellers' League, New York). Employers in need of help; assistants seeking situations, apply T. E. Schulte, Manager, 132 East 23d Street, New York City.

EFFICIENT, ACTIVE MANAGER for the oldest students' bookstore in university city. Upon ability to show results will depend salary. Answer giving references. "D. S. V." care of PUBLISHERS' WEEKLY.

EXPERT STENOGRAPHER, familiar with book-keeping, for publisher's office. Give experience and salary wanted. "X. Y. Z." care of PUBLISHERS' WEEKLY.

SALESMAN, one familiar with office details; must be young and aggressive. Apply with full particulars, "C. C. C." care of PUBLISHERS' WEEKLY.

SALESMAN in large New York Book Store, preferably one who is acquainted with the scientific book line—excellent opportunity for the man who can qualify. "T. W. E." care of PUBLISHERS' WEEKLY.

## BUSINESS OPPORTUNITIES

PARTNER with \$5000 to establish a publishing company; by experienced editor and advertising manager owning many unusually valuable copyrights; large market ready. Address "H. P. B." care of PUBLISHERS' WEEKLY.

## REMAINDERS

PUBLISHERS, BOOKSELLERS, SUBSCRIPTION HOUSES, PRINTERS AND BINDERS—I will pay cash on the spot for Reminders in any quantity. We are in the market for complete bankrupt stocks, complete booksellers' stocks, and literary property of all descriptions, including fine sets. When any part of your stock is for sale, for quick action, write WILLIAMS BOOK STORES Co., Williams Building, 349 Washington St., Boston, Mass.



**SPECIAL NOTICES**

IF I WERE TO WORK for someone beside myself, I should want a kind, whimsical master, more pay-master than anything else. One who would appreciate me humanly and never encroach on the personal expression of me so long as I served his interests successfully.

I should want something unusual to do, orchid-hunting in Brazil, antique-buying in Spain, collecting books for a bibliophile, traveling round the world in search of beautiful things, chasing rainbows. Anything requiring spirit, originality, versatility.

Employers aren't imaginative enough; I want a temperamental person to offer me something colorful to do. Robert Carlton Brown, 326 Fifth Ave., N. Y.

**SITUATIONS WANTED**

**SALESMAN** (25), publishing and bookselling experience, college graduate, wants to represent house selling copyrights, in city or on road. "P. C.," care of PUBLISHERS' WEEKLY.

**BOOKS.**—All out-of-print books supplied, no matter on what subject. Write us. We can get you any book ever published. Please state wants. When in England call and see our 50,000 rare books. **BAKER'S GREAT BOOKSHOP, 14-16 John Bright Street, Birmingham, England.**

(ESTABLISHED 1868)

**C. D. CAZENOVE & SON**

Solicit Agency Business from American Publishers and Booksellers

Miscellaneous orders for Books and Periodicals handled economically and promptly. Shipping and forwarding attended to.

12-13 Henrietta St., Covent Garden, London, England  
CABLES: EIKON, LONDON

PROMPT, ECONOMIC AND EFFICIENT SERVICE AS AGENT OFFERED TO AMERICAN BOOKSELLERS and PUBLISHERS BY

**HENRY GEORGE**

16-20 Farringdon Avenue, Farringdon Street, London, Eng.

Pick-up orders carefully attended to.  
Books or Periodicals by mail or case.

WRITE FOR TERMS

**Otto-Sauer Method**

French German Spanish Italian  
With Key \$1.25 Without Key \$1.00

Generous discounts to the trade

**Wycil & Company, New York**

**D. S. BRASSIL BINDERY**

To select a Binder at random is about as dangerous as walking off a cliff and hoping for the best.

41-43-45-47 ELIZABETH ST.

Phone Franklin 2669

NEW YORK CITY

**AUSTRALASIA**

**THOMAS C. LOTHIAN**

Proprietary, Ltd.

**Melbourne and Sydney**

Founded 1888

Cable Address:

"Thorough," Melbourne

**PUBLISHERS' REPRESENTATIVES**

As representatives of some of America's best Publishers, the Booksellers, Libraries, Universities, Schools and Colleges throughout Australasia, are regularly called upon and orders obtained from the regular trade.

The Australasian Agency is sought for any lines that interest and can be sold through booksellers.

**Bankers: The Bank of New South Wales  
MELBOURNE**

**Head Office: 100 Flinders Street  
MELBOURNE, VICTORIA**

**Cylinder Press  
FOR SALE**

The Rider Press, printers of Publishers' Weekly, to make room for new equipment, offer for sale a four-track, front fly delivery Century Campbell press, size 42x60. This press is running every day, is in A1 condition, having been completely overhauled within a year. It is offered complete with motor and controller for individual drive for the best cash offer received.

ADDRESS:

**THE RIDER PRESS**  
241 West 37th St., New York



**THE LARGEST BOOK HOUSE IN THE WORLD**

**OCCUPYING EIGHT ACRES OF FLOOR SPACE**

# Books of All Kinds

We are the largest distributors of the books of all publishers, and admirably equipped to handle dealers' orders in the best possible manner.

We can promptly supply your wants in

**TEXT BOOKS — NEW FICTION — JUVENILES  
STANDARD WORKS—SCIENTIFIC—TECHNICAL  
RARE OLD VOLUMES AND FINE BINDINGS**

Our Monthly Bulletin will keep you posted on new books. **It's Free.**

**330-352 E. Ohio St. A. C. McCLURG & CO. Chicago**



of the Country

## Books of All Publishers

Our position as the leading wholesale dealers in the books of all publishers and our immense stock and location in the publishing center of the country enable us to fill dealers' stock and pick-up orders with the greatest dispatch, and at favorable discounts.

*We will gladly send our catalogue, showing terms and net prices to dealers, on request.*

**The Baker & Taylor Co.** 354 Fourth Avenue **New York**  
At Twenty-Sixth St.

MEMBERS OF THE PUBLISHERS' CO-OPERATIVE BUREAU

## Summer Service

During the months of July and August, it is wise to anticipate Fall binding needs and provide at leisure for September rush deliveries. Under present market conditions this becomes still more economical.

We are always pleased to accept orders at this time for Fall delivery, and make it a point to have books Ready on the dates specified.

**J. F. TAPLEY COMPANY**

Book Manufacturers Since 1850

531-533-535 West 37th St. **Telephones: Greeley 985 - 986 - 987** **New York City**



MAIN OFFICE AND FACTORY  
BINGHAMTON, N. Y.

NEW YORK OFFICE  
200 FIFTH AVENUE

BOSTON OFFICE  
120 BOYLSTON STREET

## A STORY ABOUT PLATES

No pressroom can produce a first class book unless it has good plates from which to print.

Our aim is as nearly a perfect plate as it is possible to produce, and we have been informed by the proprietors of a number of pressrooms that our plates are the best which they get from any source.

A letter just received from one of our customers reads as follows: "We are sending by mail to-day a copy of —, for which you recently made the plates, which are excellent."



## *Special Announcement*

Owing to the illness of Mr. A. P. Roche, the Page Company, Boston, Mass., have made an arrangement with us to sell their publications up to September 1st.

We have a number of **SPECIAL BARGAINS**. It will pay you to drop in to see us when in New York.

Mr. Kleinteich has started West to cover the principal cities in Mr. Roche's territory.

# **SULLY AND KLEINTEICH**

373 Fourth Avenue

New York

### **THE AMERICAN NEWS COMPANY**

*THE LARGEST WHOLESALE DISTRIBUTORS OF BOOKS*

## **BOOKS OF EVERY DESCRIPTION**

*Distributing From Every Principal City in the United States*

**Fiction, Juveniles, Gift Books, General Literature.**

**DISCOUNTS SAME AS PUBLISHERS.**

**Exclusive Distributing Trade Agents for the Largest and Best Line of Paper Covered Books Ever Published.**

**A Monthly Journal of Trade Information Mailed Free.**

**The American News Company** 9-11-13-15 Park Place,  
NEW YORK CITY

#### **Distributing Points:**

AKRON.  
ALBANY.  
ATLANTA.  
BALTIMORE.  
BOSTON.  
BRIDGEPORT.  
BUFFALO.  
CHICAGO.  
CINCINNATI.  
CLEVELAND.

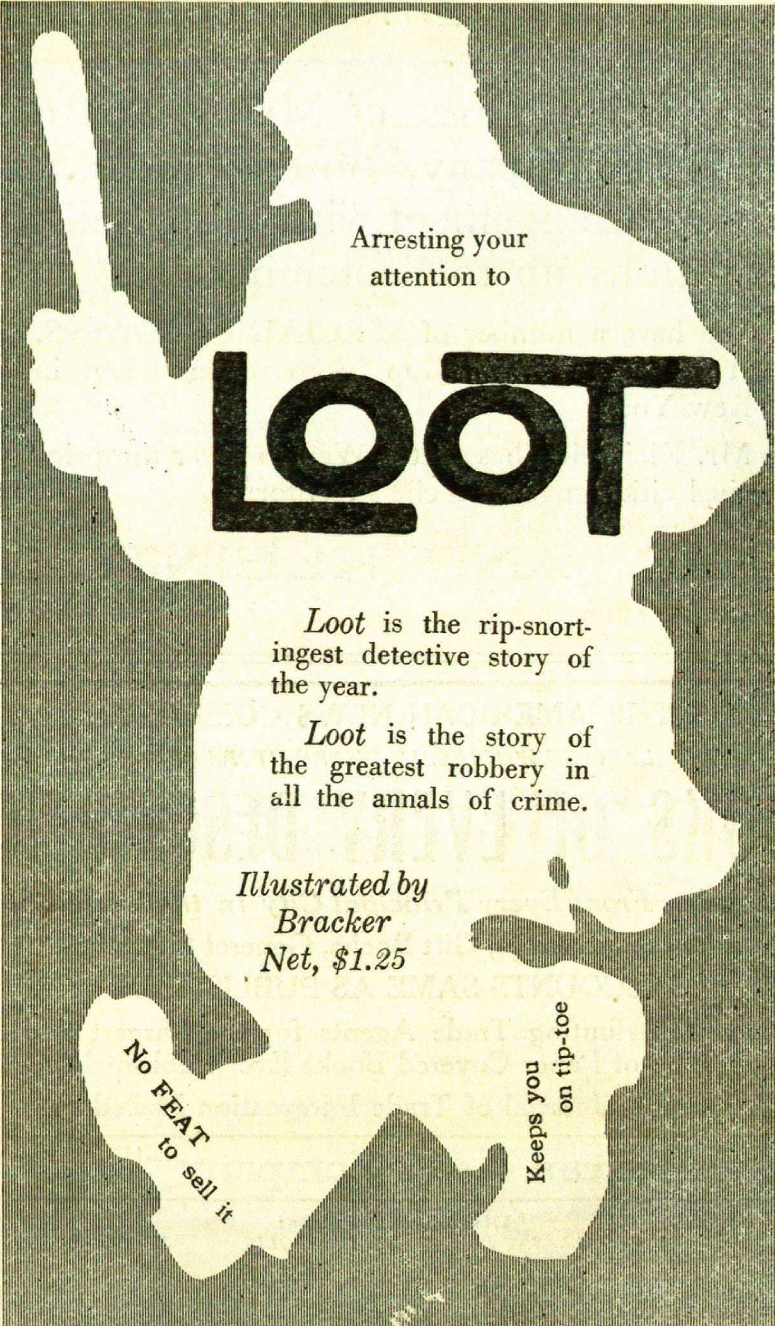
DALLAS.  
DENVER.  
DETROIT.  
GRAND RAPIDS.  
HARTFORD.  
INDIANAPOLIS.  
KANSAS CITY.  
LOS ANGELES.  
LOUISVILLE.  
MILWAUKEE.

MINNEAPOLIS.  
NEWARK.  
NEW ORLEANS.  
OMAHA.  
PORTLAND, ME.  
PORTLAND, ORE.  
PITTSBURG.  
PHILADELPHIA.  
PROVIDENCE.  
ROCHESTER.

ST. LOUIS.  
SEATTLE.  
ST. PAUL.  
SAN FRANCISCO.  
SPOKANE.  
SPRINGFIELD.  
SYRACUSE.  
TOLEDO.  
WASHINGTON.  
WORCESTER.

**SAVE TIME AND EXPENSE BY ORDERING FROM THE NEAREST POINT OF DISTRIBUTION TO YOU.**





Arresting your  
attention to

# LOOT

*Loot* is the rip-snort-  
ingest detective story of  
the year.

*Loot* is the story of  
the greatest robbery in  
all the annals of crime.

*Illustrated by  
Bracker  
Net, \$1.25*

No FEAT  
to sell it

Keeps you  
on tip-toe

The Bobbs-Merrill Company